





# INTEROFFICE MEMO

*Gary Grief, Executive Director      Michael P. Farrell, Charitable Bingo Operations Director*

**To:** J. Winston Krause, Chairman  
Carmen Arrieta-Candelaria, Commissioner  
Doug Lowe, Commissioner  
Robert Rivera, Commissioner

**From:** Kathy Pyka, Controller *KP*

**Date:** July 30, 2018

**Re:** Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending July 21, 2018 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending August 4, 2018 will be provided to you at the August 9, 2018 Commission meeting.

Please feel free to contact me at 512-344-5410 if you need additional information or have any questions.



Texas Lottery Commission  
 Calculation of Revenue from Sales and Net Revenue to State  
 with Year over Year Analysis  
 Week ending July 22, 2017 and July 21, 2018

**"Sales Contribution"**

	7/22/2017	7/21/2018
<b>Sales</b>	\$ 4,477,718,670	\$ 5,007,655,267
<b>Less: Prize Expense</b>	(2,947,853,414)	(3,315,171,187)
<b>= Sales Contribution</b>	<u>1,529,865,256</u>	<u>1,692,484,079</u>
	<b>34.17%</b>	<b>33.80%</b>
<b>Less: Retailer Commission (5%)</b>	(223,935,642)	(250,527,079)
<b>Less: Administration (IGT @2.2099%)</b>	(98,953,105)	(110,664,174)
<b>Less: Statutory Administration Appropriation</b>	(121,337,597)	(119,308,272)
<b>= Estimated Net Revenue to the State (FSF)</b>	<u>\$ 1,085,638,912</u>	<u>\$ 1,211,984,554</u>
	<b>24.25%</b>	<b>24.20%</b>
<b>Prize Expense as a % of sales</b>	<b>65.8%</b>	<b>66.2%</b>

Total may not sum due to rounding



WEEKLY SALES SUMMARY

Unaudited

**Week Ending: 7/21/2018**



Texas Lottery Commission  
**Fiscal Year to Date Sales Comparison**  
 Unaudited

**Through the Week Ending 7/21/2018 (47 Weeks)**

Sales by Game	FY 2016 *	FY 2017 **	FY 2018	\$ Change		% Change	
				FY 2018 to FY 2016	FY 2018 to FY 2017	FY 2018 to FY 2016	FY 2018 to FY 2017
Scratch Tickets	\$ 3,341,450,577	\$ 3,531,327,416	\$ 3,931,916,406	\$ 590,465,829	\$ 400,588,990	17.7%	11.3%
Lotto Texas	108,917,797	100,658,240	103,125,502	-5,792,295	2,467,262	-5.3%	2.5%
Lotto Extra	19,387,712	19,931,315	22,928,125	3,540,413	2,996,810	18.3%	15.0%
Pick 3	229,558,577	224,884,383	227,757,934	-1,800,643	2,873,551	-0.8%	1.3%
Pick 3 Sum It Up	4,708,641	4,321,693	4,522,792	-185,849	201,099	-3.9%	4.7%
Cash Five	41,386,391	39,175,379	37,780,666	-3,605,725	-1,394,713	-8.7%	-3.6%
Texas Two Step	47,982,958	48,776,457	49,915,034	1,932,076	1,138,577	4.0%	2.3%
Mega Millions	144,767,035	106,595,758	195,721,882	50,954,847	89,126,124	35.2%	83.6%
Megaplier	36,076,093	28,881,324	31,252,474	-4,823,619	2,371,150	-13.4%	8.2%
MM Just the Jackpot	-	-	1,452,495	1,452,495	1,452,495	-	-
Daily 4	81,048,175	85,967,703	95,800,951	14,752,776	9,833,248	18.2%	11.4%
Daily 4 Sum It Up	4,334,091	4,602,328	5,112,842	778,751	510,514	18.0%	11.1%
Powerball	421,147,545	213,237,908	229,322,194	-191,825,351	16,084,286	-45.5%	7.5%
Power Play	48,423,893	30,241,402	34,527,440	-13,896,453	4,286,038	-28.7%	14.2%
All or Nothing	27,479,590	25,994,564	26,032,996	-1,446,594	38,432	-5.3%	0.1%
Texas Triple Chance	21,514,820	13,122,800	10,485,535	-11,029,285	-2,637,265	-51.3%	-20.1%
<b>Total</b>	<b>\$ 4,578,183,894</b>	<b>\$ 4,477,718,670</b>	<b>\$ 5,007,655,267</b>	<b>\$ 429,471,373</b>	<b>\$ 529,936,597</b>	<b>9.4%</b>	<b>11.8%</b>

\* 3 extra days

\*\* 1 extra day

Texas Lottery Commission  
**Fiscal Year to Date Cumulative Average Sales Comparison**  
 Unaudited

**Through the Week Ending 7/21/2018 (47 Weeks)**

Sales by Game	FY 2016	FY 2017	FY 2018
Scratch Tickets	\$ 10,218,503	\$ 10,865,623	\$ 12,135,544
Lotto Texas	333,082	309,718	318,289
Lotto Extra	59,290	61,327	70,766
Pick 3	702,014	691,952	702,957
Pick 3 Sum It Up	14,400	13,298	13,959
Cash Five	126,564	120,540	116,607
Texas Two Step	146,737	150,081	154,059
Mega Millions	442,713	327,987	604,080
Megaplier	110,324	88,866	96,458
MM Just the Jackpot	-	-	5,440
Daily 4	247,854	264,516	295,682
Daily 4 Sum It Up	13,254	14,161	15,780
Powerball	1,287,913	656,117	707,785
Power Play	148,085	93,050	106,566
All or Nothing	84,035	79,983	80,349
Texas Triple Chance	71,478	40,378	32,363
<b>Total</b>	<b>\$ 14,006,246</b>	<b>\$ 13,777,596</b>	<b>\$ 15,456,683</b>

	thru 7/23/2016	thru 7/22/2017	thru 7/21/2018
	327 days	325 days	324 days
*	301 days	**	267 days



**Texas Lottery Commission**  
**Fiscal Year Over Year Change in Sales**  
 Unaudited  
 FY 2018 Compared to FY 2017

**SCRATCH TICKETS**

**DRAW GAMES**

**TOTAL SALES**

Week	Week Ending	SCRATCH TICKETS			DRAW GAMES			TOTAL SALES					
		FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
1	9/2/2017*	\$23,058,926	\$32,980,266	(\$9,921,340)	-30.1%	\$6,902,847	\$10,218,656	(\$3,315,809)	-32.4%	\$29,961,773	\$43,198,922	(\$13,237,149)	-30.6%
2	9/9/2017	\$71,784,232	\$65,952,418	\$5,831,814	8.9%	\$18,779,001	\$19,635,377	(\$856,376)	-4.4%	\$90,563,233	\$65,587,795	\$4,975,438	5.8%
3	9/16/2017	\$72,828,393	\$66,196,270	\$6,632,123	10.0%	\$19,679,292	\$20,915,290	(\$1,235,999)	-5.9%	\$92,507,695	\$87,111,560	\$5,396,125	6.2%
4	9/23/2017	\$71,147,147	\$64,383,005	\$6,764,142	10.5%	\$18,601,742	\$17,451,165	\$1,150,577	6.6%	\$89,748,889	\$81,834,170	\$7,914,719	9.7%
5	9/30/2017	\$74,749,619	\$67,349,951	\$7,399,668	11.0%	\$18,436,682	\$17,519,852	\$916,830	5.2%	\$84,869,803	\$84,869,803	\$0	0.0%
6	10/7/2017	\$78,134,381	\$71,598,690	\$6,535,691	9.1%	\$19,297,281	\$18,211,107	\$1,086,174	6.0%	\$89,809,797	\$89,809,797	\$0	0.0%
7	10/14/2017	\$74,084,207	\$69,444,762	\$4,639,445	6.7%	\$19,185,335	\$18,075,261	\$1,110,074	6.1%	\$97,431,662	\$97,431,662	\$0	0.0%
8	10/21/2017	\$77,631,892	\$69,317,066	\$8,314,826	12.0%	\$19,573,636	\$18,422,336	\$1,151,300	6.2%	\$93,269,542	\$93,269,542	\$0	0.0%
9	10/28/2017	\$76,385,130	\$69,729,599	\$6,655,531	9.5%	\$18,788,634	\$18,535,248	\$253,386	1.4%	\$93,205,528	\$93,205,528	\$0	0.0%
10	11/4/2017	\$78,814,323	\$73,451,702	\$5,362,621	7.3%	\$19,564,629	\$20,151,939	(\$587,310)	-2.9%	\$95,173,764	\$95,173,764	\$0	0.0%
11	11/11/2017	\$78,572,697	\$70,998,320	\$7,574,377	10.7%	\$19,317,440	\$19,925,460	(\$608,020)	-3.1%	\$98,378,952	\$98,378,952	\$0	0.0%
12	11/18/2017	\$81,674,704	\$75,265,196	\$6,409,508	8.5%	\$19,938,001	\$21,424,637	(\$1,486,636)	-6.9%	\$99,890,137	\$99,890,137	\$0	0.0%
13	11/25/2017	\$84,916,870	\$68,983,157	\$15,933,713	23.1%	\$19,968,524	\$24,223,331	(\$4,254,808)	-17.6%	\$101,612,705	\$99,689,833	\$1,922,872	5.1%
14	12/2/2017	\$81,453,005	\$72,688,514	\$8,764,491	12.1%	\$21,685,175	\$17,653,328	\$4,031,847	22.8%	\$104,885,393	\$93,206,488	\$11,678,905	12.5%
15	12/9/2017	\$81,251,421	\$71,676,549	\$9,574,872	13.4%	\$21,277,106	\$18,150,590	\$3,126,516	17.2%	\$103,138,180	\$90,341,842	\$12,796,338	14.2%
16	12/16/2017	\$83,850,250	\$73,909,726	\$9,940,524	13.4%	\$23,199,797	\$19,814,333	\$3,385,464	17.1%	\$102,528,526	\$89,827,139	\$12,701,388	14.1%
17	12/23/2017	\$87,941,872	\$77,369,179	\$10,572,693	13.7%	\$27,161,624	\$19,276,415	\$7,885,209	40.9%	\$115,103,496	\$96,645,594	\$18,457,902	19.1%
18	12/30/2017	\$88,089,746	\$80,868,854	\$7,220,892	8.9%	\$36,811,359	\$19,289,161	\$17,522,199	90.8%	\$124,901,105	\$100,168,015	\$24,733,091	24.7%
19	1/6/2018	\$85,627,935	\$73,328,624	\$12,299,311	16.8%	\$61,522,424	\$18,611,644	\$42,910,781	230.6%	\$147,150,359	\$91,940,268	\$55,210,091	60.0%
20	1/13/2018	\$84,788,310	\$73,471,643	\$11,316,667	15.4%	\$19,797,694	\$20,351,397	(\$553,703)	-2.7%	\$104,586,004	\$93,823,040	\$10,762,964	11.5%
21	1/20/2018	\$79,736,335	\$72,229,342	\$7,506,993	10.4%	\$18,928,359	\$20,349,310	(\$1,420,951)	-7.0%	\$98,664,694	\$92,578,652	\$6,086,042	6.6%
22	1/27/2018	\$84,274,095	\$72,056,793	\$12,217,302	17.0%	\$20,031,471	\$21,668,657	(\$1,637,186)	-7.6%	\$104,305,566	\$93,725,450	\$10,580,116	11.3%
23	2/3/2018	\$86,988,911	\$77,292,806	\$9,696,105	12.3%	\$21,857,656	\$22,161,789	(\$304,133)	-1.4%	\$108,846,566	\$99,454,595	\$9,391,972	9.4%
24	2/10/2018	\$89,937,200	\$78,699,192	\$11,238,008	14.3%	\$22,787,411	\$22,100,245	\$687,166	3.1%	\$112,724,611	\$100,799,437	\$11,925,174	11.8%
25	2/17/2018	\$87,786,021	\$77,864,124	\$9,921,897	12.7%	\$23,638,676	\$24,776,465	(\$1,137,789)	-4.6%	\$114,424,697	\$102,640,589	\$11,784,109	8.6%
26	2/24/2018	\$90,755,793	\$80,287,015	\$10,468,778	13.0%	\$23,457,390	\$28,133,116	(\$4,675,726)	-16.6%	\$114,213,183	\$108,420,131	\$5,793,052	5.3%
27	3/3/2018	\$98,824,633	\$87,500,184	\$11,324,449	12.9%	\$26,526,688	\$20,213,859	\$6,312,829	31.2%	\$125,351,321	\$107,714,043	\$17,637,278	16.4%
28	3/10/2018	\$94,905,657	\$84,968,053	\$9,939,604	11.7%	\$27,981,971	\$21,024,757	\$6,957,214	33.1%	\$122,887,628	\$105,900,810	\$16,986,818	15.9%
29	3/17/2018	\$91,348,015	\$82,972,977	\$8,375,038	10.1%	\$30,926,726	\$20,434,291	\$10,492,435	51.3%	\$122,274,741	\$103,407,268	\$18,867,473	18.2%
30	3/24/2018	\$93,810,063	\$82,217,628	\$11,592,435	14.1%	\$24,924,629	\$20,282,992	\$4,641,637	22.9%	\$118,734,692	\$102,500,620	\$16,234,072	15.8%
31	3/31/2018	\$99,679,358	\$86,271,920	\$13,407,438	15.5%	\$32,928,515	\$19,497,142	\$13,431,373	68.9%	\$125,607,872	\$105,769,062	\$19,838,810	25.4%
32	4/7/2018	\$94,700,487	\$81,499,404	\$13,201,083	16.2%	\$21,038,959	\$17,854,294	\$3,184,666	17.8%	\$115,739,446	\$99,353,698	\$16,385,749	16.5%
33	4/14/2018	\$92,913,454	\$81,831,134	\$11,082,320	13.5%	\$21,865,636	\$17,865,636	\$3,160,327	17.7%	\$113,939,416	\$99,696,770	\$14,242,647	14.3%
34	4/21/2018	\$91,480,306	\$80,531,863	\$10,948,443	13.6%	\$18,337,257	\$18,337,257	\$0	0.0%	\$112,656,242	\$98,869,120	\$13,787,122	13.9%
35	4/28/2018	\$89,436,552	\$81,433,819	\$8,002,733	9.8%	\$21,876,449	\$18,956,981	\$2,919,469	15.4%	\$111,313,001	\$100,390,800	\$10,922,201	10.9%
36	5/5/2018	\$93,435,363	\$84,857,262	\$8,578,101	10.1%	\$22,711,107	\$19,489,624	\$4,221,483	21.7%	\$117,146,470	\$104,346,886	\$12,799,584	12.3%
37	5/12/2018	\$87,282,034	\$81,090,824	\$6,191,210	7.6%	\$22,261,352	\$19,420,237	\$2,841,116	14.6%	\$109,543,386	\$109,543,386	\$0	0.0%
38	5/19/2018	\$86,805,390	\$80,557,866	\$6,247,524	7.8%	\$22,666,519	\$20,939,291	\$1,727,229	8.2%	\$109,471,909	\$101,497,157	\$7,974,753	7.9%
39	5/26/2018	\$85,062,654	\$78,141,293	\$6,921,361	8.9%	\$18,883,295	\$21,072,651	(\$2,189,356)	-10.4%	\$103,945,949	\$99,213,944	\$4,732,005	4.8%
40	6/2/2018	\$84,732,710	\$78,991,820	\$5,740,890	7.3%	\$19,182,651	\$23,569,252	(\$4,386,601)	-18.6%	\$103,915,361	\$102,561,072	\$1,354,289	1.3%
41	6/9/2018	\$85,662,934	\$77,859,970	\$7,802,964	10.0%	\$20,379,312	\$29,337,930	(\$8,958,619)	-30.5%	\$106,042,245	\$107,197,900	(\$1,155,655)	-1.1%
42	6/16/2018	\$83,721,250	\$75,964,093	\$7,757,157	10.2%	\$21,204,086	\$18,618,777	\$2,585,309	13.9%	\$104,925,335	\$94,582,870	\$10,342,466	10.9%



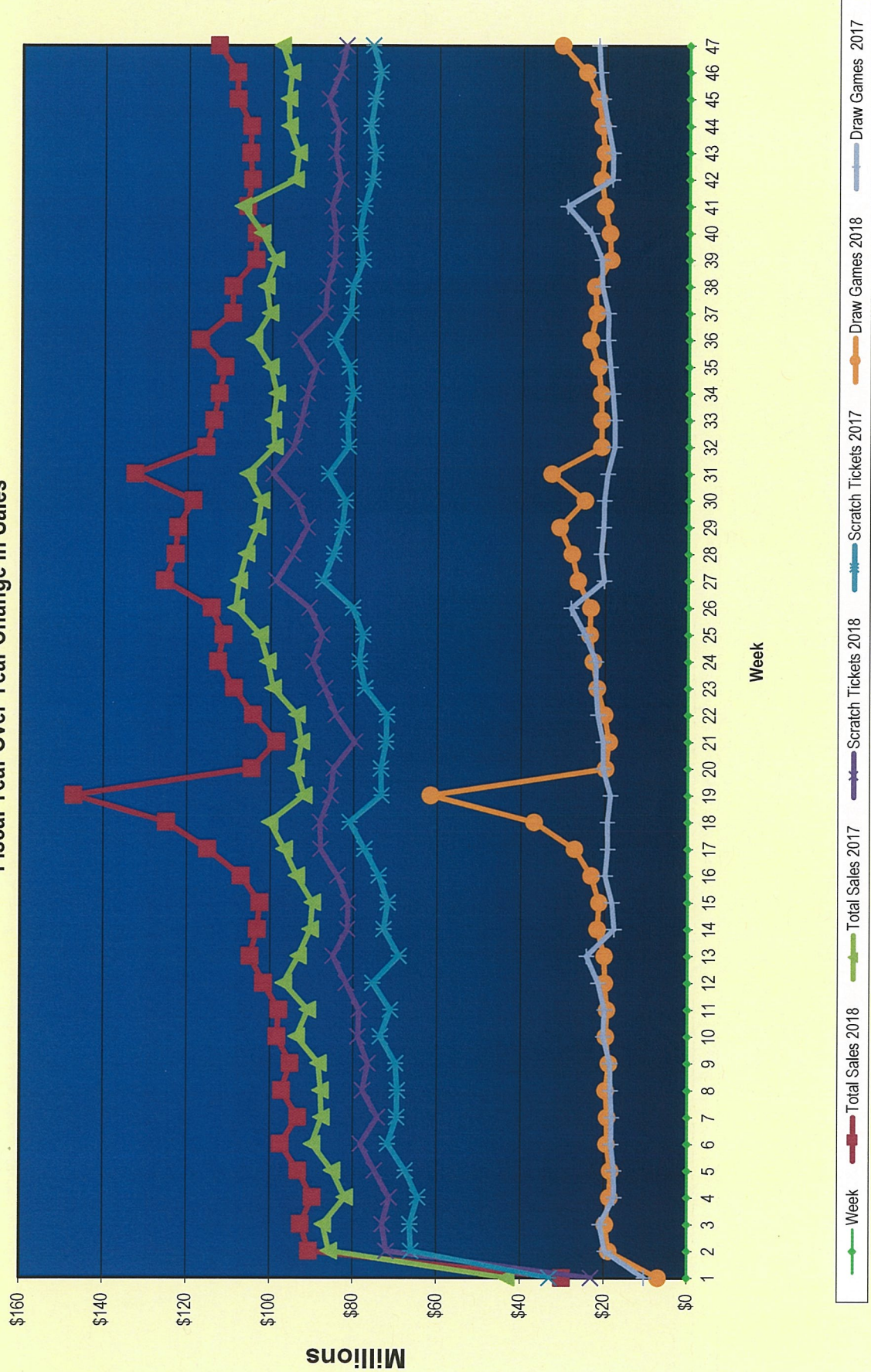
Texas Lottery Commission  
**Fiscal Year Over Year Change in Sales**  
 Unaudited  
 FY 2018 Compared to FY 2017

Week	FY 2018 Week Ending	SCRATCH TICKETS			DRAW GAMES			TOTAL SALES					
		FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales	FY 2018	FY 2017	Difference	% change - Cumulative Sales
43	6/23/2018	\$84,912,445	\$75,379,863	\$9,532,582	12.6%	\$20,488,855	\$18,464,310	\$2,024,545	11.0%	\$105,401,300	\$93,844,173	\$11,557,127	12.3%
44	6/30/2018	\$84,220,135	\$76,450,854	\$7,769,281	10.2%	\$20,990,942	\$19,685,004	\$1,305,938	6.6%	\$105,211,077	\$96,135,858	\$9,075,219	9.4%
45	7/7/2018	\$86,569,321	\$75,420,516	\$11,148,805	14.8%	\$21,928,841	\$20,817,697	\$1,111,145	5.3%	\$108,498,162	\$96,238,213	\$12,259,960	12.7%
46	7/14/2018	\$83,806,881	\$74,068,426	\$9,738,455	13.1%	\$24,814,159	\$21,553,240	\$3,260,919	15.1%	\$108,621,039	\$95,621,666	\$12,999,374	13.6%
47	7/21/2018	\$82,343,351	\$75,926,884	\$6,416,467	8.5%	\$30,632,730	\$21,909,933	\$8,722,797	39.8%	\$112,976,061	\$97,836,817	\$15,139,264	15.5%
48	7/28/2018		\$68,526,927				\$22,791,762				\$91,318,689		
49	8/4/2018		\$74,104,794				\$27,396,555				\$101,501,349		
50	8/11/2018		\$73,356,820				\$37,340,879				\$110,697,699		
51	8/18/2018		\$74,114,510				\$42,787,014				\$116,901,524		
52	8/25/2018		\$70,061,982				\$55,854,516				\$125,916,498		
	8/31/2018**		\$43,727,573				\$9,679,652				\$53,407,225		
Total thru Current Week		\$3,931,916,406	\$3,531,327,416	\$400,588,990	11.3%	\$1,075,738,861	\$946,391,254	\$129,347,608	13.7%	\$5,007,655,267	\$4,477,718,670	\$529,936,597	11.8%
Fiscal Year Total		\$3,931,916,406	\$3,935,220,022			\$1,075,738,861	\$1,142,241,630			\$5,007,655,267	\$5,077,461,652		

\* FY 18 includes 2 days; FY 17 includes 3 days  
 \*\* FY 18 includes 6 days; FY 17 includes 5 days



### Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Week 1 is not a full week of sales as this report is prepared on a Fiscal Year basis.



Texas Lottery Commission  
**Scratch Tickets by Price Point**  
**Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes**  
 Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2017	\$1.00	25	132,118,052	3.7%		79,632,233		52,485,819		60.3%	0.1%
Through 7/22/2017	\$2.00	30	293,440,958	8.3%		191,158,136		102,282,822		65.1%	-0.1%
	\$3.00	15	245,179,446	6.9%		161,601,565		83,577,881		65.9%	0.0%
	\$5.00	59	1,097,244,590	31.1%		745,650,086		351,594,504		68.0%	0.0%
	\$10.00	23	830,319,970	23.5%		583,707,121		246,612,849		70.3%	0.2%
	\$20.00	14	730,855,100	20.7%		547,613,042		183,242,058		74.9%	0.0%
	\$30.00	0	0	0.0%		0		0		0.0%	0.0%
	\$50.00	5	202,169,300	5.7%		157,455,176		44,714,124		77.9%	0.1%
<b>Total</b>		<b>171</b>	<b>\$3,531,327,416</b>			<b>\$2,466,817,359</b>		<b>\$1,064,510,057</b>		<b>69.9%</b>	<b>0.4%</b>
2018	\$1.00	24	144,086,212	3.7%		86,776,470		57,309,742		60.2%	0.0%
Through 7/21/2018	\$2.00	29	267,343,652	6.8%		173,896,225		93,447,427		65.0%	-0.1%
	\$3.00	13	265,821,936	6.8%		175,386,269		90,435,667		66.0%	0.1%
	\$5.00	60	1,096,124,606	27.9%		745,377,785		350,746,821		68.0%	0.1%
	\$10.00	22	877,961,770	22.3%		615,525,672		262,436,098		70.1%	-0.2%
	\$20.00	18	860,007,220	21.9%		644,606,188		215,401,032		75.0%	0.0%
	\$30.00	1	95,586,660	2.4%		71,722,807		23,863,853		75.0%	0.0%
	\$50.00	6	324,984,350	8.3%		253,230,898		71,753,452		77.9%	0.0%
<b>Total</b>		<b>173</b>	<b>\$3,931,916,406</b>			<b>\$2,766,522,314</b>		<b>\$1,165,394,092</b>		<b>70.4%</b>	<b>0.7%</b>
Variance 2018 to 2017	\$1.00	-1	11,968,160		9.1%	7,144,237	9.0%	4,823,923	9.2%	-0.05%	
	\$2.00	-1	-26,097,306		-8.9%	-17,261,911	-9.0%	-8,835,395	-8.6%	-0.10%	
	\$3.00	-2	20,642,490		8.4%	13,794,704	8.5%	6,857,786	8.2%	0.07%	
	\$5.00	1	-1,119,984		-0.1%	-272,301	0.0%	-847,683	-0.2%	0.04%	
	\$10.00	-1	47,641,800		5.7%	31,818,550	5.5%	15,823,250	6.4%	-0.19%	
	\$20.00	4	129,152,120		17.7%	96,993,146	17.7%	32,158,974	17.5%	0.03%	
	\$30.00	1	95,586,660		100.0%	71,722,807	100.0%	23,863,853	100.0%	75.03%	
	\$50.00	1	122,815,050		60.7%	95,775,723	60.8%	27,039,327	60.5%	0.04%	
<b>Total</b>		<b>2</b>	<b>\$400,588,990</b>		<b>11.3%</b>	<b>\$299,704,956</b>	<b>12.1%</b>	<b>\$100,884,034</b>	<b>9.5%</b>	<b>0.51%</b>	

Notes - Scratch Ticket Variances



Texas Lottery Commission  
**Scratch Tickets by Price Point**  
**Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes**  
 Unaudited

	FY 2018		FY 2017		Difference
Sales	\$1,773,376,406		\$1,767,983,046		\$5,393,360
Prize Exp.	\$1,181,436,749		\$1,178,042,020		\$3,394,729
Sales Cont.	\$591,939,656		\$589,941,026		\$1,998,630
Prize Exp. %	66.6%		66.8%		0.0%
	FY 2018		FY 2017		Difference
Sales	\$2,158,540,000		\$1,763,344,370		\$395,195,630
Prize Exp.	\$1,585,085,565		\$1,288,775,339		\$296,310,226
Sales Cont.	\$573,454,435		\$474,569,031		\$98,885,404
Prize Exp. %	73.4%		73.1%		0.3%
	FY 2018		FY 2017		Difference
Sales	\$3,931,916,406		\$3,531,327,416		\$400,588,990
Prize Exp.	\$2,766,522,314		\$2,466,817,359		\$299,704,956
Sales Cont.	\$1,165,394,092		\$1,064,510,057		\$100,884,034
Prize Exp. %	70.4%		69.9%		0.5%

	FY 2018		FY 2017		Difference
Sales	\$2,651,338,176		\$2,599,303,016		\$53,035,160
Prize Exp.	\$1,796,962,421		\$1,761,749,141		\$35,213,280
Sales Cont.	\$854,375,754		\$836,553,875		\$17,821,880
Prize Exp. %	67.8%		67.8%		0.0%
	FY 2018		FY 2017		Difference
Sales	\$1,280,578,230		\$933,024,400		\$347,553,830
Prize Exp.	\$989,559,893		\$705,068,217		\$284,491,676
Sales Cont.	\$311,018,337		\$227,956,183		\$83,062,154
Prize Exp. %	75.7%		75.6%		0.1%
	FY 2018		FY 2017		Difference
Sales	\$3,931,916,406		\$3,531,327,416		\$400,588,990
Prize Exp.	\$2,766,522,314		\$2,466,817,359		\$299,704,956
Sales Cont.	\$1,165,394,092		\$1,064,510,057		\$100,884,034
Prize Exp. %	70.4%		69.9%		0.5%

Texas Lottery Commission  
**Weekly Sales Summary**  
**& Comparison to Previous Week**  
 Unaudited

	Week Ending 7/21/2018	Week Ending 7/14/2018	% of Sales	% of Sales	\$ change	% change
	THIS WEEK	LAST WEEK				
Total Sales	\$112,976,081	\$108,621,039			\$4,355,042	4.01%
Scratch Tickets	\$82,343,351	\$83,806,881	72.9%	77.2%	-\$1,463,530	-1.75%
Lotto	\$2,188,740	\$2,105,026	1.9%	1.9%	\$83,714	3.98%
Lotto Extra	\$505,468	\$486,565	0.4%	0.4%	\$18,903	3.88%
Pick 3	\$4,690,504	\$4,828,602	4.2%	4.4%	-\$138,098	-2.86%
Pick 3 Sum It Up	\$101,816	\$92,402	0.1%	0.1%	\$9,415	10.19%
Cash Five	\$793,248	\$797,068	0.7%	0.7%	-\$3,820	-0.48%
Texas Two Step	\$2,095,086	\$1,563,385	1.9%	1.4%	\$531,701	34.01%
Mega Millions	\$11,087,922	\$7,031,253	9.8%	6.5%	\$4,056,669	57.69%
Megaplier	\$1,514,139	\$1,019,067	1.3%	0.9%	\$495,072	48.58%
MM Just the Jackpot	\$55,014	\$36,465	0.0%	0.0%	\$18,549	50.87%
Daily 4	\$1,948,422	\$2,009,514	1.7%	1.9%	-\$61,092	-3.04%
Daily 4 Sum It Up	\$97,242	\$103,059	0.1%	0.1%	-\$5,817	-5.64%
Powerball	\$4,191,029	\$3,452,667	3.7%	3.2%	\$738,362	21.39%
Power Play	\$662,344	\$571,233	0.6%	0.5%	\$91,111	15.95%
All or Nothing	\$538,318	\$549,128	0.5%	0.5%	-\$10,810	-1.97%
Texas Triple Chance	\$163,438	\$168,726	0.1%	0.2%	-\$5,288	-3.13%
Total Draw Game Sales	\$30,632,730	\$24,814,159			\$5,818,572	23.45%

\* Totals may not sum due to rounding.



Texas Lottery Commission  
**Weekly Sales Summary**  
 Unaudited

**SCRATCH TICKETS**  
**TOP TEN SELLING GAMES**

For the week ending: 7/21/2018

Rank	Price Point	Game	Sales (Millions)
1	\$ 10	MEGA LOTERIA	\$ 4.229
2	\$ 50	200X THE CASH	\$ 3.842
3	\$ 30	\$750 MILLION WINNER'S CIRCLE	\$ 3.699
4	\$ 20	100X THE CASH	\$ 3.485
5	\$ 5	SUPER LOTERIA	\$ 3.272
6	\$ 5	25X THE MONEY	\$ 3.137
7	\$ 20	STACKS OF CASH	\$ 3.070
8	\$ 10	50X THE CASH	\$ 2.688
9	\$ 50	ULTIMATE 7'S	\$ 2.597
10	\$ 10	CASINO ACTION SUPER TICKET	\$ 2.280

Texas Lottery Commission  
**Prize Payout Tracking Report**  
 Unaudited

Through the week ending: 7/21/2018

Draw Game Sales

	FY Sales Through Week Ending 7/21/2018	FY Prize Expense Through Week Ending 7/21/2018	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$ 103,125,502	\$ 57,297,418	55.56%	50.00%
Lotto Extra	22,928,125	12,742,808	55.58%	53.70%
Pick 3	227,757,934	112,346,790	49.33%	50.00%
Pick 3 Sum It Up	4,522,792	2,058,123	45.51%	50.00%
Cash Five	37,780,666	18,890,418	50.00%	50.00%
Texas Two Step	49,915,034	24,957,650	50.00%	50.00%
Mega Millions	195,721,882	102,096,418	52.16%	50.00%**
Megaplier	31,252,474	15,744,480	50.38%	N/A
MM Just the Jackpot	1,452,495	723,586	49.82%	50.00%**
Daily 4	95,800,951	47,279,950	49.35%	50.00%
Daily 4 Sum It Up	5,112,842	2,009,890	39.31%	50.00%
Powerball	229,322,194	114,832,011	50.07%	50.00%**
Power Play	34,527,440	17,293,381	50.09%	N/A
All or Nothing	26,032,996	15,001,560	57.63%	55.98%
Texas Triple Chance	10,485,535	5,374,391	51.26%	54.42%
<b>Totals</b>	<b>\$ 1,075,738,861</b>	<b>\$ 548,648,873</b>	<b>51.00%</b>	

\* Before Unclaimed Prizes

\*\*Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission  
 Scratch Ticket Sales  
 For the week ending 7/21/2018  
 (Unaudited)

