





# INTEROFFICE MEMO

Gary Grief, Executive Director      Tom Hanson, Charitable Bingo Operations Director

**To:** Robert G. Rivera, Chairman  
Cindy Fields, Commissioner  
Mark A. Franz, Commissioner  
Erik C. Saenz, Commissioner  
Jamey Steen, Commissioner

**From:** Mike Fernandez, Administration Division Director *MRF*

**Date:** February 11, 2021

**Re:** Report, possible discussion and/or action on agency major contracts, including the amendment of the lottery operator contract, and whether discussion relating to the negotiation of the lottery operator contract in an open meeting would have a detrimental effect on the Commission's position in the negotiations

The following briefing item to advise the Commission of staff's intent to amend the lottery operations and services contract with IGT Global Solutions Corporation.

Service or Goods Provided	Lottery Operations and Services
Vendor(s)	IGT Global Solutions Corporation
Proposed Action	Amendment
Description	The Lottery Operations and Services contract is being amended to further clarify certain contract provisions based on current business practices and audit recommendations. Additionally, the Texas Lottery is seeking to take advantage of technological innovations that could potentially increase revenue to the State of Texas in consideration for agreeing to modify the frequency of Retailer sales visits made by IGT Lottery Sales Representatives (LSRs) and the number of required LSRs.
Term	December 14, 2010 – September 1, 2026
Estimated Annual Cost	\$124,355,799
Conflict of Interest	Commissioners have independently confirmed they do not have a financial interest in IGT Global Solutions Corporation.