



**TEXAS LOTTERY COMMISSION**  
**REQUEST FOR PROPOSALS FOR**  
**LOTTERY DRAWINGS CPA SERVICES**

**#362-18-0005**

**RESPONSES TO PROPOSERS'**  
**HISTORICALLY UNDERUTILIZED BUSINESS (HUB)**  
**SUBCONTRACTING PLAN (HSP) QUESTIONS**

**February 21, 2018**

**RESPONSES FOR PROPOSALS  
FOR  
LOTTERY DRAWINGS CPA SERVICES  
HISTORICALLY UNDERUTILIZED BUSINESS (HUB)  
SUBCONTRACTING PLAN (HSP) QUESTIONS**

**Note to All Prospective Proposers:**

The following responses include HSP questions raised and answers provided during the pre-proposal conference held on February 12 and questions submitted in writing prior to the deadline for Proposals. This document will be updated as necessary to respond to additional questions.

Proposers should review Part 5 of the RFP along with this document to ensure a complete understanding of the HSP requirements.

**PRE-PROPOSAL CONFERENCE QUESTIONS AND RESPONSES –  
FEBRUARY 12, 2018**

There were no questions received during the Pre-Proposal Conference.

**WRITTEN QUESTIONS RECEIVED BY DEADLINE FOR PROPOSALS**

1. We recently submitted an updated HSP, as of December 12, 2017. As part of that HSP we underwent the good faith effort and identified a HUB subcontracting candidate whom we are currently training. Can we use that same HSP (submitted December 12, 2017) with our proposal?

RESPONSE: No.

2. If no, and if we do not intend to identify additional subcontractors as part of our proposal, I'm assuming we would not need to undergo another good faith effort. Please confirm.

RESPONSE: The good faith effort process is specific to this RFP. In accordance with Section 2.5 and Part 5 of the RFP, all Proposals must include a completed HSP. In addition, per Section 5.4.3 regarding Method B, "Proposers using this method must perform outreach even for areas where a Proposer has a pre-existing subcontracting relationship."