



**ATTACHMENT J
START-UP COSTS**

The Proposer must provide start-up costs through conversion plus estimated first quarter operating costs.

Start-Up Costs:

Primary and Backup Data Center	\$ <u>15,568,017</u> ⁰⁰
Software Development	\$ <u>1,001,000</u> ⁰⁰
Communications Network	\$ <u>24,712,485</u> ⁰⁰
Call Center	\$ <u>349,485</u> ⁰⁰
Terminal Equipment	\$ <u>130,505,388</u> ⁰⁰
Terminal Installation, Maintenance & Repair	\$ <u>8,576,979</u> ⁰⁰
Lottery Sales Representatives	\$ <u>3,300,000</u> ⁰⁰
Corporate Overhead	\$ <u>25,271,082</u> ⁰⁰

First Quarter Operating Costs:

Operating Costs	\$ <u>17,885,511</u> ⁰⁰
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Signature of person authorized to contractually bind the Proposer

THOMAS F. LITTLE
Printed Name

President & CEO
Title

6-29-2010
Date

Original



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