



ORIGINAL

ATTACHMENT J

START-UP COSTS

The proposer must provide start-up costs through conversion plus estimated first quarter operating costs.

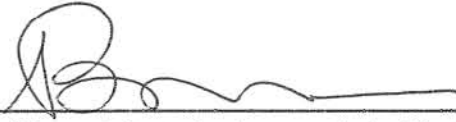
Start-Up Costs:

Primary and Back-Up Data Center	\$	<u>13,612,724</u>
Software Development	\$	<u>3,216,566</u>
Communications Network	\$	<u>22,019,797</u>
Call Center	\$	<u>1,395,902</u>
Terminal Equipment	\$	<u>61,943,363</u>
Terminal Installation, Maintenance & Repair	\$	<u>11,429,780</u>
Lottery Sales Representatives	\$	<u>1,069,759</u>
Corporate Overhead	\$	<u>4,515,993</u>

First Quarter Operating Costs:

Operating Costs	\$	<u>15,698,534</u>
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ATTACHMENT J



Signature of Person Authorized to Contractually Bind the Proposer

Steve Beason

Printed Name

President & Chief Technical Officer Lottery Systems

Title

June 29, 2010

Date