

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 12/18/2018

Game #	1871	Confirmed Packs	4,104
Game Name	\$100,000 Bing-O-Rama	Active Packs	2,082
Quantity Printed	15,075,300	Warehouse Packs	158
Price Point	\$5	Returned Packs	1,280
Start Date	10/2/2017	Printed Payout Percentage	68.04%
Top Prize	\$ 100,000	Percent Sold	95.49%
Number of Top Prizes Remaining	0	Number of Weeks Out	63

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 371,305	Actual ticket production costs
Prize payout expense	\$ 47,175,292	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 47,546,597

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 71,977,020	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 71,977,020

Excess of Revenue over Expended \$ 24,430,423

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	400,210
Next week	\$	483,775
Next week	\$	516,185
Avg Weekly Sales Current Game	\$	466,723
Avg Weekly Sales \$15; 5M - 19.9M Qty	\$	1,508,375
Percentage Of Variance In Sales		69%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	1871	Printed Payout Percentage	68.04%
Game Name	\$100,000 Bing-O-Rama	Actual Payout Percentage	65.54%
Percent Sold	95.49%	Number of Weeks Out	63
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			52*

*only one game at this level with 85% sell through.

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Instant Product

NOT REQUIRED
ZERO TOP PRIZE

Product

Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

 Lottery Operations Division Director Date

 Controller

NOT REQUIRED
ZERO TOP PRIZE

 Executive

Date



Da Vinci Report
 Week End Date: 12/15/18
 12/18/18

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	12/15/18	12/18/18	12/11/18	11/24/18
Sold/Closing	2050	\$1	9,301,850	SUPER 9S	6/27/18	11/4/18	12/19/18	24	95.32%	10	7	0	2,544	\$514.00	\$1,828.00	\$3,510.00	\$6,535.00
	2015	\$2	7,274,625	2X CASH	6/18/18	12/16/18	1/30/19	26	78.78%	977	927	7,338	2,279	\$121,184.00	\$137,708.00	\$154,944.00	\$183,050.00
	2028	\$2	7,235,875	CINCO 5 SPOT	5/21/18	12/16/18	1/30/19	30	74.73%	511	340	10,659	2,662	\$38,514.00	\$50,062.00	\$58,672.00	\$60,518.00
	2054	\$2	7,205,875	CRAZY CASH MULTIPLIER	4/16/18	11/4/18	12/19/18	35	89.50%	17	4	152	4,894	-\$1,714.00	\$1,230.00	\$1,594.00	\$7,730.00
	2048	\$2	7,212,875	DOUBLE MATCH	7/16/18	1/13/19	2/27/19	22	89.82%	2,215	1,547	84	1,417	\$153,012.00	\$176,886.00	\$224,282.00	\$262,156.00
	1806	\$3	41,524,725	TEXAS LOTERIA	3/14/17	12/16/18	1/30/19	92	94.68%	1,810	941	19,634	4,594	\$185,187.00	\$257,595.00	\$330,237.00	\$387,744.00
	1871	\$5	15,075,300	\$100,000 BING-O-RAMA	10/2/17			63	95.49%	4,104	2,082	158	1,280	\$400,210.00	\$483,775.00	\$516,185.00	\$604,815.00
	1837	\$5	7,040,775	\$100,000 JACKPOT	6/18/18	12/16/18	1/30/19	26	94.98%	744	479	666	2,169	\$151,530.00	\$211,970.00	\$267,200.00	\$324,765.00
	2045	\$5	11,005,125	20X THE CASH	4/16/18	11/4/18	12/19/18	35	98.26%	8	3	6	2,150	\$1,680.00	\$2,040.00	\$4,920.00	\$14,640.00
	1848	\$5	8,098,800	25X THE MONEY	7/16/18	12/16/18	1/30/19	22	97.25%	444	204	0	1,879	\$72,300.00	\$120,440.00	\$161,145.00	\$214,260.00
	1862	\$5	18,021,075	BONUS BREAK THE BANK	11/29/17	1/13/19	2/27/19	54	96.50%	3,165	1,014	274	2,746	\$246,965.00	\$289,175.00	\$349,835.00	\$496,510.00
	1859	\$5	22,450,575	CROSSWORD CONNECT	6/28/17			76	94.65%	9,081	4,399	662	231	\$895,770.00	\$998,345.00	\$1,081,165.00	\$1,166,010.00
	2061	\$5	7,335,675	LION'S SHARE	6/4/18	12/16/18	1/30/19	28	67.67%	614	368	27,344	2,733	\$95,230.00	\$107,335.00	\$147,995.00	\$156,295.00
	2013	\$5	21,411,450	LUCKY 7S	12/18/17	12/16/18	1/30/19	52	88.27%	924	754	29,156	1,698	\$315,345.00	\$436,210.00	\$489,910.00	\$577,800.00
	2032	\$5	7,706,850	PHAROAH'S GOLD	5/21/18	12/16/18	1/30/19	30	58.98%	598	403	37,502	3,048	\$94,735.00	\$85,740.00	\$112,630.00	\$133,310.00
	1844	\$5	7,192,125	THE MONEY GAME	5/7/18	12/16/18	1/30/19	32	69.94%	576	426	24,798	2,505	\$89,420.00	\$101,285.00	\$124,375.00	\$139,410.00
	2046	\$10	8,311,000	50X THE CASH	5/7/18			32	95.90%	4,076	2,072	0	80	\$706,000.00	\$902,850.00	\$1,106,530.00	\$1,346,140.00
	1885	\$10	26,550,900	MEGA LOTERIA	9/18/17	11/6/18	12/21/18	65	92.28%	145	6	22,083	15,788	-\$7,970.00	\$1,850.00	\$18,270.00	\$90,460.00
	2021	\$20	9,179,100	\$1,000,000 BIG MONEY	12/18	12/21/18	1/16/19	50	47.68%	433	375	181,959	5,968	\$135,220.00	\$358,700.00	\$598,640.00	\$743,220.00
	1899	\$50	3,634,340	TEXAS LOTTERY PLATINUM	10/16/17	11/4/18	12/19/18	61	70.65%	11	6	48,415	3,747	\$1,150.00	\$20,350.00	\$6,400.00	\$125,300.00

Liability for 1871 / for Life to Date

Product Status: SmartCash Enabled: Validation Range: 06/20/2017 - 08/01/2019
 Active N/A

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	201941	\$1,009,705.00	1808308	\$9,041,540.00	89.95%	13560899
2	2	N/A	\$7.00	20469	\$143,283.00	180477	\$1,263,339.00	89.81%	13539681
3	3	N/A	\$8.00	20322	\$162,576.00	180624	\$1,444,992.00	89.89%	13550710
4	4	N/A	\$10.00	19717	\$197,170.00	181252	\$1,812,520.00	90.19%	13596267
5	5	N/A	\$10.00	21246	\$212,460.00	179793	\$1,797,930.00	89.43%	13482127
6	6	N/A	\$12.00	13441	\$161,292.00	187563	\$2,250,756.00	93.31%	14067225
7	7	N/A	\$15.00	21522	\$322,830.00	179517	\$2,692,755.00	89.29%	13461431
8	8	N/A	\$15.00	6650	\$99,750.00	93881	\$1,408,215.00	93.39%	14078087
9	9	N/A	\$15.00	6488	\$97,320.00	93985	\$1,409,775.00	93.54%	14101819
10	10	N/A	\$20.00	5487	\$109,740.00	44732	\$894,640.00	89.07%	13428151
11	11	N/A	\$20.00	2929	\$58,580.00	47290	\$945,800.00	94.17%	14196040
12	12	N/A	\$20.00	3318	\$66,360.00	46959	\$939,180.00	93.40%	14080414
13	13	N/A	\$20.00	3229	\$64,580.00	47025	\$940,500.00	93.57%	14106657
14	0	N/A	\$25.00	3019	\$75,475.00	34637	\$865,925.00	91.98%	13866665
15	0	N/A	\$25.00	2234	\$55,850.00	35459	\$886,475.00	94.07%	14181812
16	0	N/A	\$25.00	3015	\$75,375.00	34738	\$868,450.00	92.01%	13871368
17	0	N/A	\$25.00	2449	\$61,225.00	35270	\$881,750.00	93.51%	14096498
18	0	N/A	\$50.00	938	\$46,900.00	11601	\$580,050.00	92.52%	13947568
19	0	N/A	\$50.00	2653	\$132,650.00	22441	\$1,122,050.00	89.43%	13481501
20	0	N/A	\$50.00	664	\$33,200.00	11886	\$594,300.00	94.71%	14277690
21	0	N/A	\$50.00	810	\$40,500.00	14247	\$712,350.00	94.62%	14264315
22	0	N/A	\$50.00	854	\$42,700.00	14197	\$709,850.00	94.33%	14219921
23	0	N/A	\$100.00	1042	\$104,200.00	14037	\$1,403,700.00	93.09%	14033555
24	0	N/A	\$100.00	433	\$43,300.00	7138	\$713,800.00	94.28%	14213114
25	0	N/A	\$100.00	423	\$42,300.00	7097	\$709,700.00	94.37%	14227314
26	0	N/A	\$100.00	640	\$64,000.00	6897	\$689,700.00	91.51%	13795189
27	0	N/A	\$250.00	797	\$199,250.00	9233	\$2,308,250.00	92.05%	13877392
28	0	N/A	\$250.00	565	\$141,250.00	9473	\$2,368,250.00	94.37%	14226769
29	0	N/A	\$250.00	537	\$134,250.00	9559	\$2,389,750.00	94.68%	14273454
30	0	N/A	\$500.00	180	\$90,000.00	2346	\$1,173,000.00	92.87%	14001050
31	0	N/A	\$1,000.00	26	\$26,000.00	356	\$356,000.00	93.19%	14049232
32	0	N/A	\$100,000.00	0	\$0.00	10	\$1,000,000.00	100.00%	15075300
Totals:				368038	\$4,114,071.00	3,552,028	\$47,175,292.00		

Prize Structure
TEXAS LOTTERY
GAME NO. 1871 "100,000 BING-O-RAMA"
March 22, 2017 - VERSION B

Order Quantity: 18,875,300 Pack Size: 75 Pool Size: 120,000 Winners: 3,920,098 Price Fund: \$51,280,383.00
 Price Point: \$5.00 Packs/Games: 201,004 Number of Pools: 125.83 Non-winners: 11,155,224 Payout: \$8.84%
 Revenue: \$75,376,500.00 Packs/Pool: 1,000 Overall Odds: 3.8487

Kind	Win Level	Event	Win	Value	Odds (1 in)	Flac	Pool	Total	Total Prize Cost	% Prize Fund
01	L	Line Card 1	\$5	\$5.00	75,0216	1.00	16,000.00	2,419,248	\$10,051,245.00	19.60%
02	L	Line Card 2	\$7	\$7.00	75,0216	1.00	16,000.00	200,844	\$1,406,622.00	2.74%
03	L	Line Card 3	\$8	\$8.00	75,0216	1.00	16,000.00	200,844	\$1,607,568.00	3.13%
04	L	Line Card 4	\$10	\$10.00	75,0131	1.00	16,000.00	200,849	\$2,008,690.00	3.92%
05	L	4 Corners Card 1	\$10	\$10.00	74,9889	1.00	16,000.00	201,039	\$2,010,390.00	3.92%
06	L	Line Card 1 + Line Card 2	\$12	\$12.00	37,5000	2.00	3,200.00	402,095	\$4,825,140.00	9.43%
07	L	4 Corners Card 2	\$15	\$15.00	74,9699	1.00	16,000.00	201,044	\$2,412,516.00	4.70%
08	L	Line Card 3 + Line Card 2	\$15	\$15.00	149,8587	0.50	800.00	100,831	\$1,507,905.00	2.94%
09	L	Line Card 4 + Line Card 1	\$15	\$15.00	150,0433	0.50	800.00	100,473	\$1,507,095.00	2.94%
10	L	4 Corners Card 3	\$20	\$20.00	37,4987	2.00	3,200.00	402,043	\$6,030,646.00	11.76%
11	L	Line Card 3 + Line Card 2 + Line Card 1	\$20	\$20.00	300,1912	0.25	400.00	80,219	\$1,004,380.00	1.96%
12	L	4 Corners Card 2 + Line Card 1	\$20	\$20.00	299,8449	0.25	400.00	80,277	\$1,005,540.00	1.96%
13	L	4 Corners Card 1 + Line Card 4	\$20	\$20.00	299,9821	0.25	400.00	80,244	\$1,005,080.00	1.95%
14	M	Line Card 1 + Line Card 2 + Line Card 3	\$25	\$25.00	75,0131	1.00	16,000.00	200,969	\$4,019,380.00	7.84%
15	M	Line Card 2 + Line Card 3 + Line Card 4	\$25	\$25.00	1,1522	18.00	28,800.00	3,618.00	\$28,541,385.00	57.61%
16	M	Line Card 4 + Line Card 3 + Line Card 2	\$25	\$25.00	400,3428	0.19	300.00	37,686	\$941,400.00	1.84%
17	M	4 Corners Card 2 + 4 Corners Card 1	\$25	\$25.00	399,9499	0.19	300.00	37,693	\$940,325.00	1.84%
18	M	4 Corners Card 3 + Line Card 1	\$25	\$25.00	399,3140	0.19	300.00	37,763	\$943,825.00	1.84%
19	M	4 Corners Card 3 + Line Card 1	\$25	\$25.00	399,6739	0.19	300.00	37,719	\$942,975.00	1.84%
20	M	4 Corners Card 3 + Line Card 1	\$25	\$25.00	99,8549	0.75	1,200.00	150,921	\$3,770,525.00	7.36%
21	M	4 Corners Card 4	\$50	\$50.00	1,202,2729	0.06	100.00	12,639	\$636,950.00	1.22%
22	M	4 Corners Card 3 + Line Card 2	\$50	\$50.00	600,7532	0.12	200.00	25,884	\$1,254,700.00	2.45%
23	M	4 Corners Card 2 + Line Card 4 + Line Card 1	\$50	\$50.00	1,201,2181	0.06	100.00	12,589	\$627,500.00	1.22%
24	M	4 Corners Card 2 + 4 Corners Card 1	\$50	\$50.00	1,001,2154	0.07	120.00	16,687	\$832,800.00	1.61%
25	M	4 Corners Card 2 + 4 Corners Card 1	\$50	\$50.00	1,001,6148	0.07	120.00	16,681	\$832,800.00	1.61%
26	M	4 Corners Card 2 + 4 Corners Card 1	\$50	\$50.00	1,001,6148	0.07	120.00	16,681	\$832,800.00	1.61%
27	M	4 Corners Card 3 + Line Card 1	\$50	\$50.00	187,7583	0.40	640.00	80,291	\$4,014,550.00	7.83%
28	M	4 Corners Card 4 + Line Card 3 + Line Card 1	\$50	\$50.00	999,7546	0.08	120.00	16,819	\$841,500.00	1.64%
29	M	4 Corners Card 3 + 4 Corners Card 2 + Line Card 4 + Line Card 1	\$50	\$50.00	1,001,1901	0.04	60.00	7,871	\$393,500.00	0.77%
30	M	4 Corners Card 3 + 4 Corners Card 2 + Line Card 4 + Line Card 1	\$50	\$50.00	2,004,6841	0.04	60.00	7,839	\$391,950.00	0.77%
31	M	4 Corners Card 3 + 4 Corners Card 2 + Line Card 4 + Line Card 1	\$50	\$50.00	2,000,1725	0.04	60.00	7,837	\$391,950.00	0.77%
32	M	4 Corners Card 3 + 4 Corners Card 2 + Line Card 4 + Line Card 1	\$50	\$50.00	399,6011	0.19	300.00	37,707	\$942,700.00	1.84%
33	M	4 Corners Card 3 + Line Card 2	\$50	\$50.00	1,500,0209	0.05	80.00	10,049	\$502,500.00	0.98%
34	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	1,501,8231	0.05	80.00	10,038	\$501,900.00	0.98%
35	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	1,483,1953	0.05	80.00	10,098	\$504,900.00	0.99%
36	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	499,7779	0.15	240.00	30,164	\$1,508,100.00	2.94%
37	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	599,0523	0.01	20.00	2,428	\$1,214,000.00	2.38%
38	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	49,999	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
39	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
40	M	4 Corners Card 4 + Line Card 3 + Line Card 2	\$50	\$50.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
41	H	X Card 3	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
42	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
43	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
44	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
45	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
46	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
47	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
48	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
49	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
50	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
51	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
52	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
53	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
54	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
55	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
56	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
57	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
58	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
59	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
60	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
61	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
62	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
63	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
64	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
65	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
66	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
67	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
68	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
69	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
70	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
71	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
72	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
73	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
74	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
75	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
76	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
77	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
78	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
79	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
80	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
81	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
82	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
83	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
84	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
85	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
86	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
87	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
88	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
89	H	X Card 4	\$1,000	\$1,000.00	39,964	3.50	2,400.00	30,164	\$1,508,100.00	2.94%
90	H	X Card 4	\$1,000	\$1,000.00						

No.

06/30/17

Game Name \$100,00 Bing-O-Rama
Game No 1871
Inv No 1030086-4
Vendor SGI
TLC PO # 362-17-9019 RL024

Description/Tickets Delivered Qty
15,075,300
Delivered 15,075,300
Ordered 15,000,000
2% under 14,700,000
2% over 15,300,000
Acceptable Range 0

Units per 1000 15,075.30
Unit Price \$24.63
Amount \$371,304.64
\$371,304.64

Sub Total \$371,304.64
Total \$371,304.64

Instant Ticket Game Analysis
8/28/16-8/25/18

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point							Print Quantities	Price Point			
	\$1	\$2	\$3	\$5	\$7	\$10	\$20		\$25	\$30	\$50	
< 5M	None	Week 12*	None	None	None	None	2M	None	None	None	None	
5M-9.99M	Week 16	Week 18	Week 17	Week 19	None	None	3M	None	None	None	Week 52*	
10M-14.99M	Week 21	None	None	Week 16*	None	None	4M	None	None	None	None	
15M-19.99M	None	None	Week 32*	Week 52*	None	None	5M	None	Week 33*	None	None	
20M-24.99M	None	Week 34*	None	None	None	Week 15	6M	None	None	None	None	
25M-29.99M	None	None	None	None	None	None	7M	None	Week 49*	None	None	
30M-34.99M	Week 41	Week 57*	None	None	None	None	8M	None	None	None	None	
>35M	None	Week 60	Week 64	Week 52*	None	Week 33	>9M	Week 41*	None	None	None	

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point							Print Quantities	Price Point			
	\$1	\$2	\$3	\$5	\$7	\$10	\$20		\$25	\$30	\$50	
< 5M	None	\$714,918	None	None	None	None	2M	None	None	None	None	
5M-9.99M	\$515,035	\$758,306	\$1,248,375	None	None	None	3M	None	None	None	\$2,913,384	
10M-14.99M	\$466,349	None	None	\$1,874,253	None	None	4M	None	None	None	None	
15M-19.99M	None	None	\$1,302,836	\$2,919,843	None	None	5M	None	\$2,578,733	None	None	
20M-24.99M	None	\$1,078,385	None	\$1,508,375	None	\$3,483,559	6M	None	None	None	None	
25M-29.99M	None	None	None	None	None	None	7M	None	\$2,502,908	None	None	
30M-34.99M	\$632,952	\$1,039,084	None	None	None	None	8M	None	None	None	None	
>35M	None	\$1,119,742	\$1,583,593	\$3,361,809	None	\$3,182,478	>9M	\$3,781,160	None	None	None	

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only