

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 9/30/2019

Game #	2079	Confirmed Packs	9,726
Game Name	Blackout Bingo	Active Packs	8,052
Quantity Printed	35,539,375	Warehouse Packs	30
Price Point	\$2	Returned Packs	43
Start Date	7/3/2018	Printed Payout Percentage	65.02%
Top Prize	\$ 30,000	Percent Sold	93.18%
Number of Top Prizes Remaining	2	Number of Weeks Out	65

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 815,273	Actual ticket production costs
Prize payout expense	\$ 40,926,726	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 41,741,999	

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 66,231,179	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 66,231,179	

Excess of Revenue over Expended \$ 24,489,180

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	Previous 3 Weeks Sales from DaVinci	
Most recent week sales	\$	873,926
Next week	\$	873,276
Next week	\$	884,024
Avg Weekly Sales Current Game	\$	877,075
Avg Weekly Sales \$2; >35M Qty*	\$	1,243,302
Percentage Of Variance In Sales		29%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2079	Printed Payout Percentage	65.02%
Game Name	Blackout Bingo	Actual Payout Percentage	61.79%
Percent Sold	93.18%	Number of Weeks Out	65
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			55

* only one game at this level with 85% sell through

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Dale Boussock 9/30/19
Instant Product Coordinator Date

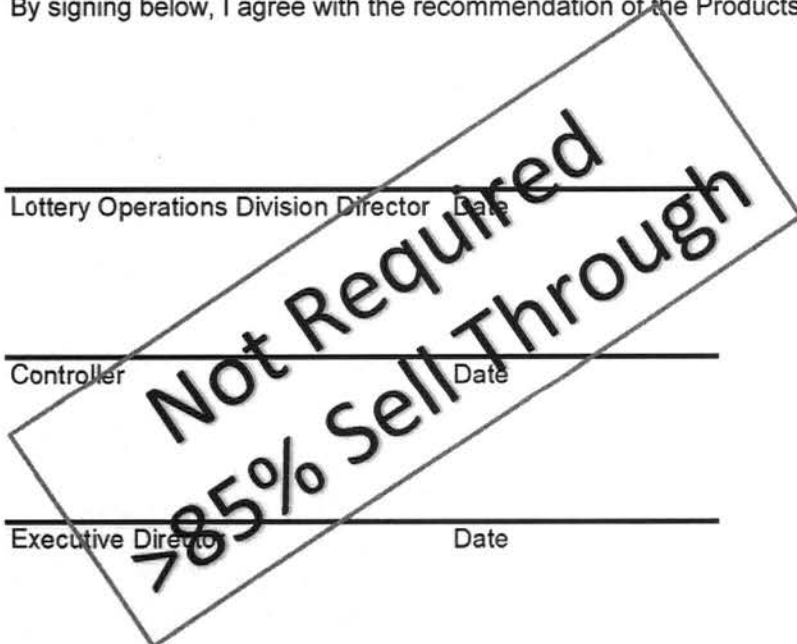
[Signature] 10/7/19
Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date





Play the Games of Texas!

Da Vinci Report
 Week End Date: 9/28/19
 9/30/19

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														9/28/19	9/21/19	9/14/19	9/7/19
Mature	2140	\$5	7,320,300	CASH GAME	5/20/19			19	55.57%	6,549	3,093	30,846	1,083	\$330,760.00	\$412,245.00	\$431,355.00	\$515,480.00
	2136	\$5	10,630,050	EMERALD 75	5/6/19			21	82.78%	13,417	6,951	1,758	114	\$986,780.00	\$1,098,205.00	\$1,162,440.00	\$1,318,155.00
	2150	\$5	7,214,550	RED HOT SLOTS	6/26/19			13	52.01%	12,463	5,266	25,382	601	\$647,610.00	\$778,090.00	\$791,985.00	\$953,985.00
	2082	\$5	22,519,650	SUPER CROSSWORD	11/26/18			44	59.70%	13,320	6,852	98,132	27	\$1,294,735.00	\$1,347,820.00	\$1,341,095.00	\$1,385,980.00
	2074	\$5	40,124,625	SUPER LOTERIA	1/21/19			36	64.97%	25,555	10,421	145,096	12	\$3,503,050.00	\$3,567,805.00	\$3,654,345.00	\$3,719,190.00
	2143	\$5	7,320,825	TEXAS ROAD TRIP	6/17/19			15	53.39%	8,775	4,523	30,176	402	\$513,055.00	\$599,955.00	\$647,995.00	\$771,710.00
	2056	\$10	28,522,850	\$200 MILLION CASH EXPLOSION	9/4/18			56	45.05%	15,919	5,658	288,805	23	\$2,185,010.00	\$2,115,920.00	\$2,191,560.00	\$2,194,410.00
	2166	\$10	12,139,700	\$250,000 50X CASHWORD	4/15/19			24	75.17%	20,931	7,757	27,372	8	\$3,330,250.00	\$3,392,830.00	\$3,581,510.00	\$3,734,090.00
	2137	\$10	8,137,300	RUBY 75	5/6/19			21	87.58%	11,816	7,173	2	85	\$1,667,970.00	\$1,767,690.00	\$1,973,510.00	\$2,374,960.00
	2148	\$10	6,118,550	SUPER 10S SUPER TICKET	6/17/19			15	63.92%	14,870	7,359	19,100	36	\$1,635,520.00	\$1,672,170.00	\$1,720,680.00	\$1,981,260.00
	2093	\$20	7,344,000	\$100 OR \$200	10/1/18			52	73.22%	10,232	3,916	61,927	22	\$1,307,460.00	\$1,314,500.00	\$1,350,200.00	\$1,427,220.00
	2138	\$20	7,221,600	DIAMOND 75	5/6/19			21	62.72%	25,408	9,310	68,836	28	\$3,189,320.00	\$3,239,800.00	\$3,361,820.00	\$3,521,480.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			124	39.90%	12,051	5,409	813,779	22	\$1,961,620.00	\$1,947,420.00	\$1,938,760.00	\$2,075,040.00
	2077	\$20	5,075,275	MILLIONAIRE CLUB	12/17/18			41	55.30%	8,236	3,806	77,146	39	\$710,220.00	\$751,560.00	\$754,300.00	\$828,560.00
	2135	\$20	6,091,725	MILLION DOLLAR LOTERIA	4/15/19			24	83.22%	23,700	8,449	4,931	18	\$4,018,240.00	\$4,031,320.00	\$4,180,760.00	\$4,344,140.00
	2067	\$20	7,123,800	STACKS OF CASH	7/16/18			63	67.39%	6,388	2,880	82,264	7	\$715,680.00	\$752,760.00	\$781,820.00	\$794,780.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			80	26.40%	10,772	4,271	985,700	15	\$2,142,870.00	\$2,090,310.00	\$2,212,770.00	\$2,181,390.00
	2141	\$50	4,623,120	MILLION DOLLAR JACKPOT	5/20/19			19	38.32%	15,310	7,362	116,603	30	\$4,593,750.00	\$4,815,500.00	\$4,690,650.00	\$4,786,600.00
	2104	\$50	4,564,740	WINNING MILLIONS	11/14/18			45	69.28%	7,927	3,602	56,837	28	\$2,465,050.00	\$2,436,350.00	\$2,443,860.00	\$2,428,200.00
Out of Wareh	2154	\$1	9,281,550	BLACKJACK	8/5/19			8	54.48%	16,240	10,182	53	97	\$625,805.00	\$662,738.00	\$631,242.00	\$756,476.00
Sold/Closing	2111	\$1	29,302,200	10X	12/3/18	9/5/19	10/20/19	43	97.52%	136	52	0	3,184	\$5,796.00	\$12,421.00	\$36,724.00	\$71,748.00
	2123	\$1	9,135,600	CASH PAYOUT	4/1/19	9/8/19	10/23/19	26	91.18%	130	130	0	4,112	\$5,967.00	\$10,557.00	\$28,468.00	\$39,534.00
	2133	\$2	6,943,625	\$30,000 JACKPOT	2/18/19	8/18/19	10/2/19	32	93.60%	5	4	42	2,558	-\$2,230.00	-\$4,510.00	-\$5,244.00	-\$3,618.00
	2151	\$2	6,969,000	777	3/18/19	8/18/19	10/2/19	28	96.67%	6	2	0	1,438	-\$322.00	\$1,036.00	-\$2,596.00	\$2,020.00
	2079	\$2	35,539,375	BLACKOUT BINGO	7/3/18			65	93.18%	9,726	8,052	30	43	\$873,926.00	\$873,276.00	\$884,024.00	\$952,556.00
	2108	\$2	7,325,375	MONEY MULTIPLIER	1/21/19	8/18/19	10/2/19	36	91.22%	5	17	135	4,086	-\$888.00	-\$576.00	-\$3,338.00	\$3,644.00
	2139	\$2	6,974,375	TRIPLE PLAY	4/15/19	10/6/19	11/20/19	24	95.14%	571	495	0	787	\$42,158.00	\$54,470.00	\$62,458.00	\$64,700.00
	2078	\$2	35,978,375	WEEKLY GRAND	1/10/18	9/8/19	10/23/19	89	92.50%	367	347	7,313	6,234	\$84,678.00	\$178,868.00	\$366,216.00	\$433,922.00
	2109	\$3	16,346,375	30X	12/17/18	10/6/19	11/20/19	41	93.63%	1,505	2,925	341	988	\$436,095.00	\$529,779.00	\$562,801.00	\$662,193.00
	2031	\$3	5,931,500	CINCO CONNECT	3/4/19	9/8/19	10/23/19	30	70.49%	180	149	3,137	8,338	-\$29,172.00	-\$108,393.00	-\$99,528.00	\$79,743.00
	2110	\$5	7,340,250	5X EL DINERO	12/17/18	8/18/19	10/2/19	41	90.16%	15	5	6,131	2,786	\$1,675.00	\$275.00	-\$4,420.00	\$21,275.00
	2125	\$5	7,338,750	CRAZY CASH BLOWOUT	3/18/19	10/6/19	11/20/19	28	70.41%	1,035	926	24,889	643	\$157,840.00	\$172,510.00	\$194,330.00	\$250,010.00

Liability for 2079 / for Life to Date

Product Status: SmartCash Enabled: Validation Range: 04/25/2018 - 12/31/2037
 Active N/A

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	514426	\$1,028,852.00	2850243	\$5,700,486.00	84.71%	30105741
2	2	N/A	\$3.00	191551	\$574,653.00	1135112	\$3,405,336.00	85.56%	30408001
3	3	N/A	\$5.00	76359	\$381,795.00	681776	\$3,408,880.00	89.93%	31959865
4	4	N/A	\$5.00	104092	\$520,460.00	701557	\$3,507,785.00	87.08%	30947592
5	5	N/A	\$8.00	48998	\$391,984.00	472128	\$3,777,024.00	90.60%	32197844
6	6	N/A	\$10.00	35512	\$355,120.00	248803	\$2,488,030.00	87.51%	31100375
7	7	N/A	\$10.00	39811	\$398,110.00	244504	\$2,445,040.00	86.00%	30563000
8	8	N/A	\$15.00	16748	\$251,220.00	172813	\$2,592,195.00	91.16%	32399417
9	9	N/A	\$15.00	12688	\$190,320.00	129452	\$1,941,780.00	91.07%	32366984
10	10	N/A	\$20.00	4337	\$86,740.00	43094	\$861,880.00	90.86%	32289722
11	11	N/A	\$20.00	7347	\$146,940.00	87356	\$1,747,120.00	92.24%	32782252
12	12	N/A	\$20.00	4193	\$83,860.00	43244	\$864,880.00	91.16%	32398017
13	13	N/A	\$20.00	6533	\$130,660.00	40853	\$817,060.00	86.21%	30639642
14	0	N/A	\$25.00	2572	\$64,300.00	27181	\$679,525.00	91.36%	32467171
15	0	N/A	\$25.00	2365	\$59,125.00	27395	\$684,875.00	92.05%	32715093
16	0	N/A	\$30.00	2503	\$75,090.00	21188	\$635,640.00	89.43%	31784571
17	0	N/A	\$30.00	1859	\$55,770.00	21838	\$655,140.00	92.16%	32751355
18	0	N/A	\$50.00	1490	\$74,500.00	9668	\$483,400.00	86.65%	30793572
19	0	N/A	\$50.00	1012	\$50,600.00	10117	\$505,850.00	90.91%	32307651
20	0	N/A	\$100.00	451	\$45,100.00	4729	\$472,900.00	91.29%	32445116
21	0	N/A	\$100.00	710	\$71,000.00	4466	\$446,600.00	86.28%	30664383
22	0	N/A	\$100.00	443	\$44,300.00	4882	\$488,200.00	91.68%	32582765
23	0	N/A	\$100.00	395	\$39,500.00	4946	\$494,600.00	92.60%	32911018
24	0	N/A	\$500.00	105	\$52,500.00	1229	\$614,500.00	92.13%	32742047
25	0	N/A	\$500.00	89	\$44,500.00	1268	\$634,000.00	93.44%	33208494
26	0	N/A	\$1,000.00	9	\$9,000.00	94	\$94,000.00	91.26%	32433992
27	0	N/A	\$30,000.00	2	\$60,000.00	16	\$480,000.00	88.89%	31590554
			Totals:	1076600	\$5,285,999.00	6,989,952	\$40,926,726.00		

NO. OF TICKETS: 35,539,375 Minimum: 34,339,200 Maximum: 35,740,800
 NO. POOLS: 148,08
 PACK SIZE: 125
 PACKS/POOL: 1,920
 PACKS/GAME: 284,315

TEXAS LOTTERY COMMISSION
 "BLACKOUT BINGO" - GAME NO. 2079
 END OF PRODUCTION PRIZE STRUCTURE
 16-Apr-18

VERSION A

PRIZE LEVEL	PRIZE CODE	TIER CODE	GET	#OF WAYS TO WIN	WIN	ODDS OF 1 IN	WINNERS IN POOLS	WINNERS IN (PER PACK*)	WINNERS IN (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND**	VALIDATION TIER LEVELS
1	1	L	Line Card 1	1	\$2	10.56	3,364,669	11.83	22,720,000	\$6,725,338	14.56%	MID TIER
2	2	L	Line Card 2	1	\$3	26.79	1,326,663	4.67	8,960,000	\$3,979,989	8.61%	MID TIER
3	3	L	Line Card 1 + Line Card 2	2	\$5	46.88	758,135	2.67	5,120,000	\$3,790,678	8.20%	MID TIER
4	4	L	Line Card 3	1	\$5	44.11	805,649	2.83	5,440,000	\$4,028,245	8.72%	MID TIER
5	5	L	Line Card 2 + Line Card 3	2	\$8	68.20	521,126	1.83	3,520,000	\$4,169,008	9.02%	MID TIER
6	6	L	Line Card 4	1	\$10	125.00	284,315	1.00	1,920,000	\$2,843,150	6.15%	MID TIER
7	7	L	4 Corners Card 1	1	\$10	125.00	284,315	1.00	1,920,000	\$2,843,150	6.15%	MID TIER
8	8	L	Line Card 3 + Line Card 4	2	\$15	187.48	189,561	0.67	1,280,000	\$2,843,415	6.15%	MID TIER
9	9	L	4 Corners Card 1 + Line Card 3	2	\$15	250.03	142,140	0.50	960,000	\$2,132,100	4.61%	MID TIER
10	10	L	*X* Card 1	1	\$20	749.29	47,431	0.17	320,000	\$948,620	2.05%	MID TIER
11	11	L	Line Card 1 + Line Card 2 + Line Card 3 + Line Card 4	4	\$20	375.27	94,703	0.33	640,000	\$1,894,060	4.10%	MID TIER
12	12	L	4 Corners Card 1 + Line Card 4	2	\$20	749.19	47,437	0.17	320,000	\$948,740	2.05%	MID TIER
13	13	L	4 Corners Card 2	1	\$20	750.00	47,386	0.17	320,000	\$947,720	2.05%	MID TIER
14	0	M	Line Card 3 + 4 Corners Card 2	2	\$25	1,194.48	29,753	0.105	201,000	\$743,825	1.61%	MID TIER
15	0	M	*X* Card 1 + Line Card 3	2	\$25	1,194.20	29,760	0.105	201,000	\$744,000	1.61%	MID TIER
16	0	M	4 Corners Card 1 + 4 Corners Card 2	2	\$30	1,500.12	23,691	0.083	160,000	\$710,730	1.54%	MID TIER
17	0	M	*X* Card 1 + Line Card 4	2	\$30	1,499.74	23,697	0.083	160,000	\$710,910	1.54%	MID TIER
18	0	M	4 Corners Card 3	1	\$50	3,185.10	11,158	0.039	75,000	\$571,900	1.21%	MID TIER
19	0	M	*X* Card 2	1	\$50	3,193.40	11,129	0.039	75,000	\$556,450	1.20%	MID TIER
20	0	M	*X* Card 3	1	\$100	6,860.88	5,180	0.018	35,000	\$318,000	1.12%	MID TIER
21	0	M	4 Corners Card 4	1	\$100	6,866.19	5,176	0.018	35,000	\$317,600	1.12%	MID TIER
22	0	M	*X* Card 2 + 4 Corners Card 3	2	\$100	6,654.07	5,341	0.019	36,000	\$332,500	1.15%	MID TIER
23	0	M	BLACKOUT Card 1	1	\$100	26,641.21	1,334	0.005	9,000	\$671,000	1.44%	MID TIER
24	0	M	*X* Card 4	1	\$500	26,189.66	1,357	0.005	9,000	\$678,500	1.47%	MID TIER
25	0	M	BLACKOUT Card 2	1	\$1,000	345,042.48	103	0.000	0.696	\$103,000	0.22%	HIGH TIER
26	0	H	BLACKOUT Card 3	1	\$10,000	1,974,409.72	18	0.000	0.122	\$540,000	1.17%	HIGH TIER
27	0	H	BLACKOUT Card 4	1	\$30,000	4.41	8,066,552	28.37	54,472,817	\$46,212,725	100.00%	HIGH TIER

Consolidated odds are 1 in:

PRIZE LEVEL	ODDS OF 1 IN	WINNERS IN POOLS	WINNERS IN (PER PACK*)	WINNERS IN (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND**	VALIDATION TIER LEVELS
\$2	10.56	3,364,669	11.83	22,720,000	\$6,725,338	14.56%	MID TIER
\$3	26.79	1,326,663	4.67	8,960,000	\$3,979,989	8.61%	MID TIER
\$5	22.73	1,563,784	2.67	5,120,000	\$3,790,678	8.20%	MID TIER
\$8	68.20	521,126	1.83	3,520,000	\$4,169,008	9.02%	MID TIER
\$10	62.50	568,630	1.00	1,920,000	\$2,843,150	6.15%	MID TIER
\$15	107.14	331,701	0.67	1,280,000	\$2,843,415	6.15%	MID TIER
\$20	149.98	236,957	0.50	960,000	\$2,132,100	4.61%	MID TIER
\$25	597.17	59,513	0.17	320,000	\$948,620	2.05%	MID TIER
\$30	749.97	47,388	0.17	320,000	\$948,740	2.05%	MID TIER
\$50	1,594.62	22,287	0.05	9,000	\$671,000	1.44%	MID TIER
\$100	1,690.58	21,022	0.005	9,000	\$678,500	1.47%	MID TIER
\$500	13,206.75	2,691	0.000	0.696	\$103,000	0.22%	HIGH TIER
\$1,000	345,042.48	103	0.000	0.122	\$540,000	1.17%	HIGH TIER
\$30,000	1,974,409.72	18	0.000	0.122	\$540,000	1.17%	HIGH TIER
\$30,000	4.41	8,066,552	28.37	54,472,817	\$46,212,725	100.00%	HIGH TIER

* Each of the following GLEERS will be used in approximately 16.67% of each pack of 125 tickets.
 ** Numbers are rounded.



INTEROFFICE MEMO

Gary Grief, Executive Director Ed Rogers, Acting Charitable

0-0000
30-000-015-
1-000-
30-000-015-
30-000-015-
22-00-
0-0-00-00-

Payment Approval

April 27, 2018

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Pollard Banknote Limited
P.O. Number (if applicable): 362-18-9010 RL015
Invoice Number: 8507523
Tx Game Name: Game #2079 Blackout Bingo

DB

0-0000

	<u>Quantity</u>	<u>Unit Price</u>	<u>Amount</u>
ticket size 6 x 4	35539.375	15.2	\$540,198.50
four colour process	35539.375	6.00	\$213,236.25
translucent marking	35539.375	1.60	\$56,863.00
additional scene	35539.375	0.14	\$4,975.51

Total Amount **\$815,273.26**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB 5/1/18
Dale Bowersock (Instant Product Coordinator) Date
Please forward to the next person for approval

Robert Tirloni for RT 5/1/18
Robert Tirloni (Products Manager) Date
Please forward to the next person for approval

Ryan Mindell 5/2/18
Ryan Mindell (Acting Lottery Operations Division Director) Date

Please return to Maria Perez in the Office of the Controller by

May 7, 2018

POLLARD banknote limited

140 Otter Street
Winnipeg, Manitoba
Canada R3T 0M8
Phone: (204) 474-2323
Fax: (204) 453-1375

INVOICE NO.: 8507523

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, Texas 78761-6630 United States	Ship To: Texas Lottery Commission P.O. Box 16630 Austin, Texas 78761-6630 United States
Terms: Net 30 days after date of invoice	

Invoice Date	Order No.	Your Order	Customer No.
April 26, 2018	1013743	101718480	5008

Order name: Blackout Bingo #2079
PO Number:

Product Description	Quantity	Unit Price	Amount
Ticket Size 6 x 4	35,539,375	15.20 /M	540,198.50
Four colour process / Spectrum overprints	35,539,375	6.00 /M	213,236.25
Translucent marking system	35,539,375	1.60 /M	56,863.00
Additional scene within a book	35,539,375	0.14 /M	4,975.51

Under unit price '/M' = price per thousand.

Before Taxes:	815,273.26 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	815,273.26 USD

Banking Instructions:

TD New York
31 W. 52nd Street
New York, NY, 10019
ABA# 026003243
Bank Account # 3248176206

Delivery: Prepaid
Tax ID/Contract Number: NA
GST Registration Number: 819251463

2018 APR 27 AM 10:52

Instant Ticket Game Analysis
2/26/17 -2/23/19

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point					Print Quantities	Price Point				
	\$1	\$2	\$3	\$5	\$10		\$20	\$30	\$50		
< 5M	None	Week 12*	None	None	None	2M	None	None	None	None	
5M-9.99M	Week 15	Week 18	Week 18	Week 17	None	3M	None	None	None	Week 52*	
10M-14.99M	Week 20	None	None	Week 16*	None	4M	None	None	None	None	
15M-19.99M	Week 23	None	Week 32*	Week 48	None	5M	None	Week 42	None	None	
20M-24.99M	None	None	None	Week 57	Week 22	6M	Week 22	None	None	None	
25M-29.99M	Week 58*	None	None	None	None	7M	None	Week 49*	None	None	
30M-34.99M	Week 41*	Week 57*	None	None	Week 25*	8M	Week 25*	None	None	None	
>35M	None	Week 55*	Week 57	Week 53*	Week 43	>9M	Week 43	Week 49*	None	None	

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point					Print Quantities	Price Point				
	\$1	\$2	\$3	\$5	\$10		\$20	\$30	\$50		
< 5M	None	\$714,918	None	None	None	2M	None	None	None	None	
5M-9.99M	\$543,741	\$753,911	\$1,037,655	\$2,105,631	None	3M	None	None	None	\$2,913,384	
10M-14.99M	\$527,618	None	None	\$2,919,843	None	4M	None	None	None	None	
15M-19.99M	\$633,249	None	\$1,302,836	\$1,502,081	None	5M	None	\$2,300,088	None	None	
20M-24.99M	None	None	None	\$1,710,701	\$2,715,030	6M	\$2,715,030	None	None	None	
25M-29.99M	\$438,898	None	None	None	None	7M	None	\$2,502,908	None	None	
30M-34.99M	\$629,856	\$1,039,084	None	None	\$2,822,095	8M	\$2,822,095	None	None	None	
>35M	None	\$1,243,302	\$1,731,457	\$3,256,460	\$2,847,773	>9M	\$2,847,773	\$3,190,792	None	None	

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only