TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Information		Date Completed	9/30/2019
Game #	2134	Confirmed Packs	3,860
Game Name	\$500 Frenzy	Active Packs	2,028
Quantity Printed	7,221,000	Warehouse Packs	6,363
Price Point	\$5	Returned Packs	184
Start Date	4/15/2019	Printed Payout Percentage	68.06%
Top Prize	\$ 500	Percent Sold	86.15%
Number of Top Prizes Remaining	1,046	Number of Weeks Out	24

Current Game	Sales Analysis
\$ 596,245	Actual ticket production costs
\$ 20,805,855	Data from Instant Ticket Tier Liability screen in ES
\$ 21,402,100	
\$ 31,104,458	Based on # of tkts printed, times % sold from DaVinci report, times the price point
\$ 31,104,458	The second secon
\$ 9,702,358	
\$ \$ \$	\$ 596,245 \$ 20,805,855 \$ 21,402,100 \$ 31,104,458 \$ 31,104,458

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales	Comparison Inforn	nation	
Previous 3 \	Neeks Sales from DaV	inci	
Most recent week sales	\$	336,120	
Next week	\$	372,905	
Next week	\$	414,980	
Avg Weekly Sales Current Game	\$	374,668	
Avg Weekly Sales \$5; 5M - 9.9M Qty	\$	2,105,631	
Percentage Of Variance In Sales		82%	

TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2134	Printed Payout Percentage	68.06%
Game Name	\$500 Frenzy	Actual Payout Percentage	66.89%
Percent Sold	86.15%	Number of Weeks Out	24
Average # of Weeks for 85% Sell-t	through for Same Price Poir	nt Game With Similar Print Run.	17
Recommendation			
Based on the findings in this S	Summary Report, I am reco	mmending closing the above game.	Ş
☐ I am recommending closing the	ne above game based on th	ne below business reason(s):	
DaliBoursock	9/30/19		
Instant Product Coordinator	Date'		
Din	2/7/19		
Products Manager	Date		
By signing below, I agree with the r	ecommendation of the Prod	ducts Department Staff to close the	above game.
	/ A \	\	
Lottery Operations Division Directo	Wer w		
Zottory operations Division priests	my Me,		
Controller NO Se	MIOS		
Controller	Date		
/ Mo, ce			
1000			

Date



												Mature																	Baseline	Product Line
2129	2134	1828	2089	2052	2080	2146	2068	2142	2132	1804	2149	1878	2173	2126	2167	2172	2159	2171	2158	2155	2165	2152	2175	2060	2120	2162	2174	2124	2170	Game
\$5	\$5	\$3	\$3	\$3	\$2	\$2	\$1	S1	22	\$1	\$1	\$1	\$30	\$10	\$10	\$10	\$5	\$5	\$5	\$5	\$5	\$5	\$5	\$2	\$2	\$2	\$2	S 1	S1	s
10.394.625	7,221,000	41,527,800	5,989,875	35,669,250	40,562,000	7,053,375	30,502,050	9,163,200	16,882,800	829,650	9,149,850	854,700	5,135,150	6,117,600	26,558,050	6,119,450	5,626,275	7,335,525	9,750,750	7,239,375	11,079,000	5,625,525	7,208,550	35,449,750	7,211,875	40,877,750	7,042,625	853,200	9,177,900	Tix Run
BONUS BREAK THE BANK	\$500 FRENZY	TEXAS LOTERIA	BLOCK-O	\$50,000 BONUS CASHWORD	BREAK THE BANK	AMAZING 8S	WEEKLY HALF GRAND	TRIPLE YOUR CASH	TOPAZ 7S	LUCKY STARS	FIREBALL 5S	CASH ON THE SPOT	HIT \$1,000,000	WLD 10S	MEGA LOTERIA	HIT \$500,000	HOUSTON TEXANS	HIT \$250,000	COWBOYS	BONUS JACKPOT	BINGO TIMES 20	50X FAST CASH	\$100,000 FRENZY	WEEKLY GRAND	DOUBLE MATCH	BREAK THE BANK	20X	WINNING 7S	HIT \$5,000	Name
4/2/19	4/15/19	9/17/18	6/3/19	2/4/19	6/15/18	6/17/19	8/20/18	6/3/19	5/6/19	9/18/17	6/26/19	9/18/17	9/3/19	7/15/19	9/16/19	9/3/19	8/19/19	9/3/19	8/19/19	8/5/19	8/5/19	7/15/19	9/16/19	8/19/19	7/15/19	8/5/19	9/3/19	8/8/19	9/3/19	Start
																														Call
														t						ŀ										Close
26	24	2	17	2	67	15	58	17	21	106	13	106	4	=	2	4	6	4	o	8	00	11	2	o	11	00	4	7	4	Wks
60,59%	86.15%	61.78%	75.46%	55.55%	89.90%	82.19%	86.66%	82.20%	80.86%	0.00%	88.08%	0.00%	10.91%	70.34%	2.21%	28.46%	18.52%	36.23%	18.89%	36.22%	30.97%	59.59%	10.70%	5,35%	65.10%	9.66%	28.47%	0.00%	28.06%	2000
6 14,636	3,860	6 18,684	6 4,193	6 14,397	6,036	4,666	8,890	6 5,307	11,666	0	3,233	0	34,030		25,827	28,207	15,432	30,863	15,618	24,883	20,032	14,096	27,290	17,307	10,409	14,919	16,630	0	20,131	% Sold Confirmed
7.842	2,028	11,203	4,038	9,179	2,712	3,770	5,870	3,898	8,101	0	2,583	0	8,974		7,292	9,579	8,564	11,449	9,877	8,237	9,064	7,101	10,073	11,767	7,524	9,448	10,558	0	12,603	Active
30,096	6,363	177,207	855	99,981	19,735	120	10,422	24	221	101	20	2,415	136,759	1,376	480,868	44,746	35,294	14,789	77,703	25,936	70,169	6,928	44,872	237,339	157	268,573	10,101	4,242	7,960	Ware
a			5 1,086																											Return
9 \$1,071,305.0	184 \$336,120.00	20 \$1,384,437.0	36 \$447,573.00	18 \$1,752,465.0	36 \$319,474.00	473 \$316,988.00	9 \$260,707.00	328 \$208,902.00	113 \$391,809.00	765	240 \$176,405.00	65	26 \$4,473,570.0		1 \$3,937,160.0	12 \$4,439,550.00	127 \$850,175.00	13 \$3,389,870.0	7 \$1,498,060.0	283 \$1,241,125.0	25 \$1,907,900.0	103 \$942,025.0	0 \$2,406,635.00	19 \$865,350.00	94 \$668,742.00	8 \$1,087,466.00	6 \$1,219,126.00	0	3 \$818,442.00	9/28/19
00 \$1,049,695.00	\$372,905.00	\$1,384,437.00 \$1,390,749.00	\$530,796.00	00 \$1,770,843.00	\$327,380.00	3420,710.00	\$265,995.00	\$252,213.00	\$438,965,00	\$0 \$0	\$237,232.00	\$0 \$0	54,6/2,530.00	\$2,550,730.00 \$2,620,280.00	\$3,937,160.00 \$1,933,160.00	0 \$4,799,370.00		0 \$3,777,420.00	\$1,498,060.00 \$1,499,280.00	0 \$1,341,325.00	0 \$2,019,935.00	\$942,025.00 \$1,026,115.00	0 \$1,449,265.00	\$798,698,00	\$725,474.00	0 \$1,064,784.00	0 \$1,183,864.00	\$0 \$0	0 \$791,991.00	9/21/19
\$1,071,305.00 \$1,049,695.00 \$1,124,500.00 \$1,220,320.00	0 \$414,980,00	0 \$1,365,072.00	0 \$575,451.00	\$1,752,465.00 \$1,770,843.00 \$1,730,871.00	\$405,122.00	\$467,504.00	\$292,150.00	\$277,746.00	0 \$468,388.00	\$0	\$315,252.00	0 \$0	\$4,473,570.00 \$4,672,530.00 \$4,949,850.00	\$2,881,490.00	\$500.00	\$4,799,370.00 \$5,380,610.00 \$2,797,610.00	\$930,880.00 \$1,001,225.00 \$1,027,450.00	\$3,389,870.00 \$3,777,420.00 \$4,254,580.00 \$1,864,465.00	\$1,653,455.00	\$1,241,125.00 \$1,341,325.00 \$1,302,485.00 \$1,617,210.00	\$1,907,900.00 \$2,019,935.00 \$2,069,060.00 \$2,302,515.00	\$1,146,470.00	\$375.00	\$759,184.00	\$776,922.00	\$1,064,784.00 \$1,065,846.00	\$1,127,208.00	\$0	\$695,721.00	9 9/14/19
\$1,220,320.00	\$492,315.00	\$1,399,215.00	\$613,197.00	\$1,723,611.00	\$460,494.00	\$553,334.00	\$279,359.00	\$313,113.00	\$503,081.00	\$0	\$426,792.00	\$0	\$2,709,750,00		\$0	\$2,797,610.00	\$1,027,450.00	\$1,864,465.00	\$1,795,405.00	\$1,617,210.00	\$2,302,515.00	\$1,359,120.00	\$0	\$660,672.00	\$933,476.00	\$1,152,648.00	\$479,528.00	so	\$269,112.00	9/7/19

Liability for 2134 / for Life to Date

Product Status:

SmartCash Enabled:

Active

NI/A

Validation Range: 03/26/2019 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	134494	\$672,470.00	611517	\$3,057,585.00	81.97%	5919167
2	2	N/A	\$10.00	20624	\$206,240.00	99778	\$997,780.00	82.87%	5984094
3	3	N/A	\$10.00	28662	\$286,620.00	163791	\$1,637,910.00	85.11%	6145577
4	4	N/A	\$10.00	29139	\$291,390.00	163216	\$1,632,160.00	84.85%	6127122
5	5	N/A	\$15.00	8102	\$121,530.00	40019	\$600,285.00	83.16%	6005220
5	6	N/A	\$15.00	7229	\$108,435.00	40930	\$613,950.00	84.99%	6137077
7	7	N/A	\$15.00	7040	\$105,600.00	41119	\$616,785.00	85.38%	6165416
8	8	N/A	\$20.00	3986	\$79,720.00	20158	\$403,160.00	83.49%	6028865
9	9	N/A	\$20.00	3445	\$68,900.00	20699	\$413,980.00	85.73%	6190667
10	10	N/A	\$20.00	3449	\$68,980.00	20673	\$413,460.00	85.70%	6188530
11	0	N/A	\$25.00	2934	\$73,350.00	15136	\$378,400.00	83.76%	6048536
12	0	N/A	\$25.00	2580	\$64,500.00	15343	\$383,575.00	85.61%	6181543
13	0	N/A	\$25.00	2596	\$64,900.00	15501	\$387,525.00	85.66%	6185153
14	0	N/A	\$25.00	2548	\$63,700.00	15548	\$388,700.00	85.92%	6204250
15	0	N/A	\$50.00	1517	\$75,850.00	7520	\$376,000.00	83.21%	6008843
16	0	N/A	\$50.00	2549	\$127,450.00	15500	\$775,000.00	85.88%	6201202
17	0	N/A	\$50.00	1703	\$85,150.00	10309	\$515,450.00	85.82%	6197243
18	0	N/A	\$50.00	3728	\$186,400.00	23368	\$1,168,400.00	86.24%	6227499
19	0	N/A	\$50.00	4155	\$207,750.00	25931	\$1,296,550.00	86.19%	6223750
20	0	N/A	\$100.00	266	\$26,600.00	1256	\$125,600.00	82.52%	5958985
21	0	N/A	\$100.00	266	\$26,600.00	1556	\$155,600.00	85.40%	6166781
22	0	N/A	\$100.00	358	\$35,800.00	2062	\$206,200.00	85.21%	6152769
23	0	N/A	\$100.00	294	\$29,400.00	1806	\$180,600.00	86.00%	6210060
24	0	N/A	\$100.00	358	\$35,800.00	2032	\$203,200.00	85.02%	6139360
25	0	N/A	\$100.00	345	\$34,500.00	2062	\$206,200.00	85.67%	6186000
26	0	N/A	\$100.00	416	\$41,600.00	2604	\$260,400.00	86.23%	6226319
27	0	N/A	\$100.00	536	\$53,600.00	3079	\$307,900.00	85.17%	6150334
28	0	N/A	\$500.00	188 🔪	\$94,000.00	1032	\$516,000.00	84.59%	6108255
29	0	N/A	\$500.00	258	\$129,000.00	1551	\$775,500.00	85.74%	6191139
30	0	N/A	\$500.00	166	\$83,000.00	1050	\$525,000.00	86.35%	6235238
31	0	N/A	\$500.00	118	\$59,000.00	789	\$394,500.00	86.99%	6281553
32	0	N/A	\$500.00	92	\$46,000.00	511	\$255,500.00	84.74%	6119288
33	0	N/A	\$500.00	118	\$59,000.00	772	\$386,000.00	86.74%	6263608
34	0	N/A	\$500.00	106	\$53,000.00	502	\$251,000.00	82.57%	5962075
			Totals:	274365	\$3,765,835.00	1,388,720	\$20,805,855.00		

DOLLAR BILL (ticket front) = win DOUBLE the prize

Prize Structure TEXAS LOTTERY GAME NO.2134 "\$500 FRENZY" November 27, 2018 - VERSION B

	100.00%	\$24,571,690,00	1,663,085	17.28 27,640.00	17.28	4.3419	Total:		THE PERSON NAMED IN		SCHOOL SECTION	STEELS STREET		
	49,55%	\$12 174,750.00	195,015	3,240,00	2 03	37 0279	Total (Mid Times):	Total (THE RESERVE THE PARTY OF THE PA				Seption
	14,76%	\$3,626,500.00	7,253	120.00	0.08	995,5880	Total (\$500.00):	Total						
608	1.24%	\$304,000.00	608	10.00	0.01	11876.6447	\$500.00	\$500	\$50 w/ DOLLAR BILL x 5	*		2	0	34
890	1.81%	\$445,000.00	890	15.00	0.01	8113.4831	\$500.00	\$500	\$50 x 10			. 8	10	2
603	1.23%	\$301,500.00	603	10.00	0.01	11975.1244	\$500.00	\$500	5 w/ DOLLAR BILL x 2)	(\$100 w/ DOLLAR BILL x 2) + (\$25 w/ DOLLAR BILL x 2)	(\$10	: 3		32
907	1.85%	\$453,500.00	907	15.00	0.01	7961.4112	\$500.00	\$500	(\$50 x 6) + (\$25 x 4) + (\$20 x 5)	(\$50×6		3	15	31
1,216	2.47%	\$608,000.00	1,216	20.00	0.01	5938.3224	\$500.00	\$500	(\$100 x 2) + (\$20 x 10) + (\$10 x 10)	(\$100 x 2) 4			22	30
1,809	3.68%	\$904,500.00	1,809	30.00	0.02	3991,7081	\$500.00	\$500	(\$50 x 2) + (\$25 x 8) + (\$10 x 20)	(\$50 x 2)			30	29
1,220	2.48%	\$610,000.00	1,220	20.00	0.01	5918.8525	\$500.00	\$500	\$500			. 3	-	28
	7.85%	\$1,929,500.00	19,296	320.00	0.20	374 2226	Total (\$100.00):	Total	STREET, SQUARE BOX	DESCRIPTIONS	MENNSTRAIN	The same of	denima	
3,615	1.47%	\$361,500.00	3,615	60.00	0.04	1997.5104	\$100.00	\$100	+ \$5 w/ DOLLAR BILL	(\$15 w/ DOLLAR BILL x 3) + \$5 w/ DOLLAR BILL		×		27
3,020	1.23%	\$302,000.00	3,020	50.00	0.03	2391.0596	\$100.00	\$100	\$50 + \$25 + (\$10 x Z) + \$5	45			U	26
2,407	0.98%	\$240,700.00	2,407	40.00	0.03	3000.0000	\$100.00	\$100	\$5×20			: 3	20	2
2,390	0.97%	\$239,000.00	2,390	40.00	0.02	3021.3389	\$100.00	\$100	(\$5 x 10) + (\$10 x 5)			: 3	15	24
2,100	0.85%	\$210,000.00	2,100	35.00	0.02	3438.5714	\$100.00	\$100	\$5 W/ DOLLAR BILL x 10	•		: 3	10	23
2,420	0.98%	\$242,000.00	2,420	40.00	0.03	2983.8843	\$100.00	\$100	\$50 + (\$10 x 5)			. 3	a	2
1,822	0.74%	\$182,200.00	1,822	30.00	0.02	3963.2272	\$100.00	\$100	\$50 w/ DOLLAR BILL			: 3	, _	21
1,622	0.62%	\$152,200.00	1,522	25.00	0.02	4744.4152	\$100.00	\$100	\$100				-	20
	19.59%	\$4,814,000.00	96,280	1,600.00	1.00	75,0000	(\$50,00):	i ota	THE PERSON NAMED IN COLUMN NAM	NAME AND ADDRESS OF THE OWNER, WHEN	STATE OF THE PARTY			3
30,086	6.12%	\$1,504,300.00	30,086	500.00	0.31	240.0120	\$50.00	900	95 W DOLLANG BILL X 2			3	0	14
27,096	5.51%	\$1,354,800.00	27,096	450.00	0.28	266,4969	\$50.00	\$50	\$5 x 10			. 8	10	18
12,012	2.44%	\$600,600.00	12,012	200.00	0.12	601.1489	\$50.00	\$50	\$25 W/ DOLLAR BILL			*	1	17
18,049	3.67%	\$902,450.00	18,049	300.00	0.19	400.0776	\$50,00	\$50	\$20+\$15+\$10+\$5			8		16
9,037	1.84%	\$451,850.00	9,037	150.00	0.09	799,0484	\$50.00	\$50	\$50			×	1	15
	7.34%	\$1,804,650,00	72,186	1,200.00	0.75	100.0332	Total (\$25,00):	Tota	THE PERSON NAMED IN	THE RESIDENCE OF THE PERSON OF	MASSESSMEN		DESIGNATION	
18,096	1.84%	\$452,400.00	18,096	300.00	0.19	399.0385	\$25.00	\$25	\$5×5			K	O	ī
18,097	1.84%	\$452,425.00	18,097	300.00	0.19	399.0164	\$25.00	\$25	\$15 + (\$5 x 2)			Z	u	13
17.923	1.82%	\$448,075.00	17,923	300.00	0.19	402.8901	\$25.00	\$25	\$10 w/ DOLLAR BILL + \$5	15		ĸ	2	12
18.070	1.84%	\$451,750.00	18,070	300.00	0.19	399.6126	\$25.00	\$25	\$25			z	-	=
	No. of Concession, Name of Street, or other Persons, Name of Street, or ot							Mid Tiers				N. CONTRACTOR		THE STATE OF
	50.45%	\$12,395,940,00	1,458,070	24,406,00	15 25	4.9187	otal (Low Time)	Total (I						
201,100	5.89%	\$1,448,200.00	72.410	1,200.00	0.75	99.7238	Total (\$20.00):	Tota						1
24 122	1.96%	\$482,440.00	24.122	400.00	0.25	299.3533	\$20.00	\$20	\$5×4			,	4	10
24 144	1.97%	\$482,880,00	24,144	400.00	0.25	299.0805	\$20.00	\$20	\$10 w/ DOLLAR BILL			-		9
24 444	1.97%	\$482,880.00	24.144	400.00	0.25	299,0805	\$20.00	\$20	\$20				•	80
40,100	8.82%	\$2,166,585.00	144 439	2,400,00	1.50	49.9934	Total (\$15.00):	Tota	STATE OF THE PARTY					
40,100	29494	\$772 385 00	48 189	800.00	050	149.9408	\$15.00	\$15	\$5 x 3			-	ω	07
40,121	294%	\$722 385 00	48 169	800.00	0.50	149.9408	\$15.00	\$15	\$10 + \$5			-	2	06
	20100	\$771 815 00	46194	800 00	0.50	150.0592	\$15.00	\$15	\$15	The state of the s	-	-		8
192,355	20 5500	\$1,020,000.00	006,281	840000	200	14 2931	Total (\$10.00):	Total			STATE STATE OF			
192,453	7.0079	61,924,950,00	130 200	3 200 00	3 6	37 5400	\$10.00	\$10	\$5 x 2			_	2	2
120,402	79597	00.055,604.00	409,021	3 200 00	3 20	37 5208	\$10.00	\$10	\$5 w/ DOLLAR BILL			-	•	8
110,011	4 0000	20 000 000 00	120 402	2.000.00	1 25	59.9741	\$10.00	\$10	\$10		Carried Lines	_	-	02
745 044	15 18%	\$3 730 055 00	746.011	12.400.00	7.75	9.6795	\$5.00	\$5	\$5			_	_	9
7,221,000	The state of the s	90	The Party of the P		The state	Total Consider		Low Tiers			State of the last		CONCRETE	
	Drive Filmer	Total Proje Cost	Total	Posi	Pack	Duds (1 h)	V to	Win	Get			Level	Wins	Kind
POOLS # 1-78				Minnaire					S SOUTH A SECURITY OF	WE SHIP WITH SAM		Tier		
SHIPMENT # 1 COMPLETE	*	Payout: 68,06%	Pay	Non-winners: 5,557,915 Overall Odds: 4,3419	Non-winners: Overall Odds:		60.18	Pools:	1,600 Number of Pools	Packs/Pool:	\$36,105,000.00	Revenue:	1	
	8	\$24,57	Prize Fund:	Winners: 1,663,085	Winners:		120,000	Pool Size:			7,221,000	Order Quantity:	Order	
ORIGINAL ORDER		Total Payout												
							St MCHNA	A - SLIDE	7 Jacoule Annual V					



INTEROFFICE MEN

Gary Grief, Executive Director Michael P. Farrell, Charitable

U . WIIIIU

1-221 000-12000

7 - 221 - 01/200

7:221-

Payment Approval

March 19, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name:

Scientific Games, Inc

Invoice Number:

1034595-2

Tx Game name:

TX-2134 \$500 Frenzy

PO #:

362-19-9019RV2RL015 RA

Shipment	Quantity	Price	Total
sorotoh mu baat	3693.45	\$23.10	\$85,318.70
scratch my back	3693.45	\$54.40	\$200,923.68
flourescnet inks	3693.45	\$3.20	
mega color	3693.45	\$1.85	\$11,819.04
ITVM insert	1	\$151.07	\$6,832.88
	3527.55	\$23.10	\$151.07
scratch my back	3527.55	\$54.40	\$81,486.41
flourescnet inks	3527.55	\$3.20	\$191,898.72
mega color	3527.55	\$1.85	\$11,288.16 \$6,525.97

Total Amount

\$596,244.63

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Instant Product Coordinator)

Please forward to the next person for approval

Robert Tirloni (Products Manager)

Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

March 29, 2019



1500 BLUEGRASS LAKES PARKWAY ALPHARETTA, GEORGIA 30004 770 664.3700

Sold To:

TEXAS LOTTERY P.O. BOX 16630 AUSTIN, TX 78761-6630

Invoice: 1034595-2 P.O. 362-19-9019RV2 RL015 March 15, 2019

Game	Description	Shipment	Quantity	Price Per 1000	Total Price
TX-2134 TX-2134 TX-2134 TX-2134 TX-2134 TX-2134 TX-2134 TX-2134	\$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY \$500 FRENZY		3,693,450 Scratch My Back Fluorescent Inks Mega Color ITVM Inserts 3,527,550 Scratch My Back Fluorescent Inks Mega Color	\$23.10 \$54.40 \$3.20 \$1.85 \$23.10 \$54.40 \$3.20 \$1.85	\$85,318.70 \$200,923.68 \$11,819.04 \$6,832.88 \$151.07 \$81,486.41 \$191,898.72 \$11,288.16 \$6,525.97
				TOTAL DUE	\$596,244.63

Please Remit Payment Via Wire Transfer

Bank: Bank of America Swift: BOFAUS3N

Acct name: Scientific Games International, Inc. - Operating Acct #: 501017395032

Wire Routing #: 026009593

Instant Ticket Game Analysis 2/26/17-2/23/19

Average Number of Weeks for 85% Average Sell Through

		Price Point	Point				Price Point	Point	
Print					Print				
Quantities	\$1	\$2	\$3	\$5	Quantities	\$10	\$20	\$30	\$50
< 5M	None	Week 12*	None	None	2M	None	None	None	None
5M-9.99M	Week 15	Week 18	Week 18	Week 17	3M	None	None	None	Week 52*
10M-14.99M	Week 20	None	None	Week 16*	4M	None	None	None	None
15M-19.99M	Week 23	None	Week 32*	Week 48	5M	None	Week 42	None	None
20M-24.99M	None	None	None	Week 57	6M	Week 22	None	None	None
25M-29.99M	Week 58*	None	None	None	7M	None	Week 49*	None	None
30M-34.99M	Week 41*	Week 57*	None	None	M8	Week 25*	None	None	None
>35M	None	Week 55*	Week 57	Week 53*	>9M	Week 43	Week 49*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

		Price	Price Point					Price Point	oint	
Print					Print					
Quantities	\$1	\$2	\$3	\$5	Quantities	ies	\$10	\$20	\$30	\$50
< 5M	None	\$714,918	None	None	2M		None	None	None	None
5M-9.99M	\$543,741	\$753,911	\$1,037,655	\$2,105,631	3M		None	None	None	\$2.913.384
10M-14.99M	\$527,618	None	None	\$2,919,843	4M		None	None	None	None
15M-19.99M	\$633,249	None	\$1,302,836	\$1,502,081	5M		None	\$2,300,088	None	None
20M-24.99M	None	None	None	\$1,710,701	6M	_	\$2,715,030	None	None	None
25M-29.99M	\$438,898	None	None	None	M7		None	\$2,502,908	None	None
30M-34.99M	\$629,856	\$1,039,084	None	None	M8		\$2,822,095	None	None	None
>35M	None	\$1,243,302	\$1,731,457	\$3,256,460	M6<		\$2,847,773	\$3,190,792	None	None
										The state of the s

None = no games at this level with 85% sell through * only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only