

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 1/27/2020

|                                |                  |                           |        |
|--------------------------------|------------------|---------------------------|--------|
| Game #                         | 2175             | Confirmed Packs           | 6,902  |
| Game Name                      | \$100,000 Frenzy | Active Packs              | 4,534  |
| Quantity Printed               | 7,208,550        | Warehouse Packs           | 17,253 |
| Price Point                    | \$5              | Returned Packs            | 53     |
| Start Date                     | 9/16/2019        | Printed Payout Percentage | 68.15% |
| Top Prize                      | \$ 100,000       | Percent Sold              | 68.98% |
| Number of Top Prizes Remaining | 1                | Number of Weeks Out       | 19     |

**Current Game Sales Analysis**

**TANGIBLE COSTS**

**Expenditure Impact:**

|                       |               |  |
|-----------------------|---------------|--|
| Cost to print tickets | \$ 608,906    | Actual ticket production costs                       |
| Prize payout expense  | \$ 16,791,405 | Data from Instant Ticket Tier Liability screen in ES |

**Estimated Direct Costs** \$ 17,400,311

**TANGIBLE BENEFITS**

**Revenue Impact:**

|                 |               |   |
|-----------------|---------------|---|
| Estimated sales | \$ 24,862,289 | Based on # of tkts printed, times % sold from DaVinci report, times the price point |
|-----------------|---------------|---|

**Total Estimated Benefits** \$ 24,862,289

**Excess of Revenue over Expended** \$ 7,461,978

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

|   | Previous 3 Weeks Sales from DaVinci |                  |
|---|-------------------------------------|------------------|
| Most recent week sales                      | \$                                  | 622,120          |
| Next week                                   | \$                                  | 643,955          |
| Next week                                   | \$                                  | 739,530          |
| <b>Avg Weekly Sales Current Game</b>        | <b>\$</b>                           | <b>668,535</b>   |
| <b>Avg Weekly Sales \$5; 5M - 9.99M Qty</b> | <b>\$</b>                           | <b>2,013,538</b> |
| <b>Percentage Of Variance In Sales</b>      |                                     | <b>67%</b>       |

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

|   |                  |                           |        |
|---|------------------|---------------------------|--------|
| Game #  | 2175             | Printed Payout Percentage | 68.15% |
| Game Name   | \$100,000 Frenzy | Actual Payout Percentage  | 67.54% |
| Percent Sold  | 68.98%           | Number of Weeks Out       | 19     |
| Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. |                  |                           | 18     |

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

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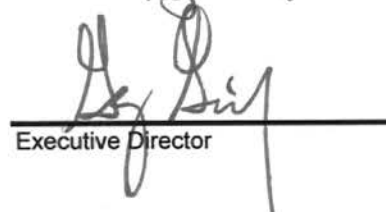
 1/27/2020  
 Scratch Ticket Strategy Coordinator      Date

 1/29/2020  
 Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

 1-30-2020  
 Lottery Operations Division Director      Date

 1/31/2020  
 Controller      Date

 2-5-20  
 Executive Director      Date



Da Vinci Report  
 Week End Date: 1/25/20  
 1/27/20

| Product Line | Game   | \$         | Tix Run          | Name                    | Start               | Call    | Close | Wks    | % Sold | Confirmed | Active | Ware    | Return         | Net Sales      |                |                |                |              |
|--------------|--------|------------|------------------|-------------------------|---------------------|---------|-------|--------|--------|-----------|--------|---------|----------------|----------------|----------------|----------------|----------------|--------------|
|              |        |            |                  |                         |                     |         |       |        |        |           |        |         |                | 1/25/20        | 1/18/20        | 1/11/20        | 1/4/20         |              |
| Baseline     | 2193   | \$1        | 29,035,950       | MONOPOLY 10X            | 1/6/20              |         |       | 3      | 11.27% | 19,223    | 14,792 | 131,755 | 0              | \$1,315,839.00 | \$1,292,656.00 | \$664,123.00   | \$450.00       |              |
|              | 2198   | \$2        | 7,218,250        | HEARTS                  | 1/20/20             |         |       | 1      | 4.70%  | 20,395    | 9,703  | 22,295  | 0              | \$678,888.00   | \$0            | \$0            | \$0            |              |
|              | 2115   | \$2        | 7,216,500        | WILD CASH               | 12/16/19            |         |       | 6      | 43.54% | 14,868    | 11,362 | 4,534   | 7              | \$919,180.00   | \$1,056,742.00 | \$1,250,108.00 | \$1,345,944.00 |              |
|              | 2194   | \$3        | 19,285,125       | MONOPOLY 30X CROSSWORD  | 1/6/20              |         |       | 3      | 9.95%  | 15,100    | 11,401 | 107,801 | 1              | \$2,242,722.00 | \$2,273,064.00 | \$1,240,158.00 | \$750.00       |              |
|              | 2199   | \$5        | 7,131,225        | 88 FORTUNES             | 1/20/20             |         |       | 1      | 7.97%  | 24,874    | 10,354 | 47,004  | 0              | \$2,839,730.00 | \$375.00       | \$0            | \$0            |              |
|              | 2177   | \$5        | 18,315,600       | BONUS BREAK THE BANK    | 11/18/19            |         |       | 10     | 16.94% | 18,224    | 9,358  | 173,181 | 3              | \$1,332,070.00 | \$1,442,390.00 | \$1,620,705.00 | \$1,989,410.00 |              |
|              | 2001   | \$5        | 8,394,075        | DEUCES WILD             | 12/2/19             |         |       | 8      | 40.93% | 30,170    | 10,961 | 22,402  | 114            | \$1,474,095.00 | \$1,663,395.00 | \$1,823,720.00 | \$2,317,755.00 |              |
|              | 2088   | \$5        | 7,343,025        | MERRY MONEY             | 11/4/19             |         |       | 12     | 77.96% | 8,626     | 7,098  | 216     | 2,711          | \$784,420.00   | \$887,825.00   | \$1,427,355.00 | \$2,167,930.00 |              |
|              | 2195   | \$5        | 20,072,100       | MONOPOLY 50X            | 1/6/20              |         |       | 3      | 12.96% | 23,163    | 12,362 | 188,983 | 1              | \$4,305,840.00 | \$5,313,070.00 | \$3,387,150.00 | \$750.00       |              |
|              | 2186   | \$5        | 7,113,225        | POWER 55                | 11/18/19            |         |       | 10     | 61.95% | 15,392    | 7,844  | 10,886  | 28             | \$1,400,600.00 | \$1,657,805.00 | \$1,864,865.00 | \$2,387,590.00 |              |
|              | 2237   | \$5        | 40,877,775       | SUPER LOTERIA           | 12/16/19            |         |       | 6      | 9.04%  | 26,825    | 10,282 | 453,799 | 2              | \$3,372,845.00 | \$3,356,185.00 | \$3,323,160.00 | \$3,593,125.00 |              |
|              | 2224   | \$10       | 12,075,500       | \$260,000 50X CASHWORD  | 11/4/19             |         |       | 12     | 41.99% | 24,358    | 9,196  | 101,632 | 12             | \$4,125,780.00 | \$4,205,900.00 | \$4,237,200.00 | \$4,923,150.00 |              |
|              | 2073   | \$10       | 6,117,950        | 777                     | 12/16/19            |         |       | 6      | 55.78% | 35,666    | 10,681 | 4,867   | 4              | \$3,940,370.00 | \$4,282,890.00 | \$5,015,090.00 | \$6,795,980.00 |              |
|              | 2187   | \$10       | 7,259,850        | DIAMOND DOLLARS         | 11/18/19            |         |       | 10     | 62.65% | 22,039    | 8,418  | 21,654  | 7              | \$2,721,660.00 | \$2,868,120.00 | \$3,379,890.00 | \$4,422,520.00 |              |
|              | 2196   | \$10       | 13,192,900       | MONOPOLY 100X           | 1/6/20              |         |       | 3      | 12.51% | 27,374    | 11,789 | 185,000 | 2              | \$5,642,630.00 | \$6,419,200.00 | \$4,445,110.00 | \$1,500.00     |              |
|              | 2197   | \$20       | 8,934,650        | MONOPOLY 200X           | 1/6/20              |         |       | 3      | 9.62%  | 27,546    | 11,421 | 276,644 | 4              | \$5,612,080.00 | \$6,522,640.00 | \$5,057,260.00 | \$1,500.00     |              |
|              | 2190   | \$50       | 5,506,820        | PREMIER PLAY            | 12/2/19             |         |       | 8      | 20.59% | 20,704    | 7,759  | 186,418 | 12             | \$6,531,350.00 | \$6,726,650.00 | \$6,582,650.00 | \$7,274,450.00 |              |
|              | Mature | 2176       | \$1              | 9,127,800               | BOOT SCOOTIN' BUCKS | 10/7/19 |       |        | 16     | 89.10%    | 2,958  | 2,779   | 0              | 60             | \$151,543.00   | \$169,911.00   | \$214,700.00   | \$286,009.00 |
|              |        | 1878       | \$1              | 854,700                 | CASH ON THE SPOT    | 9/18/17 |       |        | 123    | 0.00%     | 0      | 0       | 2,283          | 15             | \$0            | \$0            | \$0            | \$0          |
|              |        | 1804       | \$1              | 829,650                 | LUCKY STARS         | 9/18/17 |       |        | 123    | 0.00%     | 0      | 0       | 70             | 765            | \$0            | \$0            | \$0            | \$0          |
| 2124         |        | \$1        | 853,200          | WINNING 75              | 8/8/19              |         |       | 24     | 0.00%  | 0         | 0      | 4,198   | 577            | \$0            | \$0            | \$0            | \$0            |              |
| 2161         |        | \$2        | 34,822,125       | BINGO EXTRA             | 10/7/19             |         |       | 16     | 30.58% | 18,417    | 10,855 | 160,799 | 16             | \$1,298,216.00 | \$1,372,002.00 | \$1,370,458.00 | \$1,482,852.00 |              |
| 2162         |        | \$2        | 40,877,750       | BREAK THE BANK          | 8/5/19              |         |       | 25     | 37.31% | 18,770    | 11,485 | 171,053 | 6              | \$1,450,234.00 | \$1,487,950.00 | \$1,546,854.00 | \$1,602,116.00 |              |
| 2179         |        | \$2        | 5,454,125        | VETERANS CASH           | 10/2/19             |         |       | 14     | 70.26% | 6,718     | 4,491  | 0       | 889            | \$316,338.00   | \$335,820.00   | \$368,686.00   | \$510,948.00   |              |
| 2060         |        | \$2        | 35,449,750       | WEEKLY GRAND            | 8/18/19             |         |       | 23     | 29.25% | 16,241    | 12,000 | 167,974 | 8              | \$1,055,114.00 | \$1,080,902.00 | \$1,064,412.00 | \$1,106,786.00 |              |
| 2052         |        | \$3        | 35,669,250       | \$50,000 BONUS CASHWORD | 2/4/19              |         |       | 51     | 85.78% | 17,057    | 9,987  | 10,130  | 21             | \$1,763,598.00 | \$1,821,246.00 | \$1,928,328.00 | \$2,135,010.00 |              |
| 1828         |        | \$3        | 41,527,800       | TEXAS LOTERIA           | 9/17/18             |         |       | 71     | 82.84% | 23,024    | 12,130 | 54,991  | 1              | \$1,555,257.00 | \$1,619,460.00 | \$1,631,985.00 | \$1,777,005.00 |              |
| 2175         | \$5    | 7,208,550  | \$100,000 FREZYA | 9/16/19                 |                     |         | 19    | 68.98% | 6,902  | 4,534     | 17,253 | 53      | \$622,120.00   | \$643,955.00   | \$739,530.00   | \$912,185.00   |                |              |
| 2157         | \$5    | 7,339,200  | 5X EL DINERO     | 10/7/19                 |                     |         | 16    | 65.71% | 7,804  | 5,028     | 18,812 | 659     | \$772,455.00   | \$890,680.00   | \$945,040.00   | \$1,219,680.00 |                |              |
| 2165         | \$5    | 11,079,000 | BINGO TIMES 20   | 8/5/19                  |                     |         | 25    | 79.98% | 15,057 | 9,011     | 2,809  | 17      | \$1,388,215.00 | \$1,471,985.00 | \$1,521,760.00 | \$1,989,435.00 |                |              |

**Liability for 2175 / for Life to Date**

Product Status: Active      SmartCash Enabled: N/A      Validation Range: 06/20/2019 - 12/31/2037

**Outstanding Prizes**

| Tier | Ref | SmartCash | Tier Value     | Count  | Amount         | Tickets Paid Life to Date | Amount Paid Life to Date | % paid  | Est. Tickets Sold |
|------|-----|-----------|----------------|--------|----------------|---------------------------|--------------------------|---------|-------------------|
| 1    | 1   | N/A       | \$5.00         | 276314 | \$1,381,570.00 | 540256                    | \$2,701,280.00           | 66.16%  | 4769293           |
| 2    | 2   | N/A       | \$10.00        | 95409  | \$954,090.00   | 192842                    | \$1,928,420.00           | 66.90%  | 4822571           |
| 3    | 3   | N/A       | \$10.00        | 92534  | \$925,340.00   | 196110                    | \$1,961,100.00           | 67.94%  | 4897620           |
| 4    | 4   | N/A       | \$20.00        | 7787   | \$155,740.00   | 16260                     | \$325,200.00             | 67.62%  | 4874247           |
| 5    | 5   | N/A       | \$20.00        | 15050  | \$301,000.00   | 32886                     | \$657,720.00             | 68.60%  | 4945351           |
| 6    | 6   | N/A       | \$20.00        | 15129  | \$302,580.00   | 33049                     | \$660,980.00             | 68.60%  | 4944899           |
| 7    | 7   | N/A       | \$20.00        | 7481   | \$149,620.00   | 16499                     | \$329,980.00             | 68.80%  | 4959710           |
| 8    | 0   | N/A       | \$25.00        | 5911   | \$147,775.00   | 12151                     | \$303,775.00             | 67.27%  | 4849468           |
| 9    | 0   | N/A       | \$25.00        | 11342  | \$283,550.00   | 24782                     | \$619,550.00             | 68.60%  | 4945252           |
| 10   | 0   | N/A       | \$25.00        | 11173  | \$279,325.00   | 24760                     | \$619,000.00             | 68.91%  | 4967124           |
| 11   | 0   | N/A       | \$50.00        | 3882   | \$194,100.00   | 8149                      | \$407,450.00             | 67.73%  | 4882592           |
| 12   | 0   | N/A       | \$50.00        | 8433   | \$421,650.00   | 18557                     | \$927,850.00             | 68.76%  | 4956245           |
| 13   | 0   | N/A       | \$50.00        | 8349   | \$417,450.00   | 18680                     | \$934,000.00             | 69.11%  | 4981897           |
| 14   | 0   | N/A       | \$50.00        | 3740   | \$187,000.00   | 8281                      | \$414,050.00             | 68.89%  | 4965810           |
| 15   | 0   | N/A       | \$50.00        | 3716   | \$185,800.00   | 8319                      | \$415,950.00             | 69.12%  | 4982794           |
| 16   | 0   | N/A       | \$100.00       | 1166   | \$116,600.00   | 2406                      | \$240,600.00             | 67.36%  | 4855479           |
| 17   | 0   | N/A       | \$100.00       | 1559   | \$155,900.00   | 3303                      | \$330,300.00             | 67.94%  | 4897128           |
| 18   | 0   | N/A       | \$100.00       | 1484   | \$148,400.00   | 3327                      | \$332,700.00             | 69.15%  | 4985002           |
| 19   | 0   | N/A       | \$100.00       | 1858   | \$185,800.00   | 4166                      | \$416,600.00             | 69.16%  | 4985195           |
| 20   | 0   | N/A       | \$100.00       | 1483   | \$148,300.00   | 3353                      | \$335,300.00             | 69.33%  | 4997987           |
| 21   | 0   | N/A       | \$200.00       | 110    | \$22,000.00    | 252                       | \$50,400.00              | 69.61%  | 5018106           |
| 22   | 0   | N/A       | \$200.00       | 184    | \$36,800.00    | 419                       | \$83,800.00              | 69.49%  | 5008926           |
| 23   | 0   | N/A       | \$200.00       | 192    | \$38,400.00    | 421                       | \$84,200.00              | 68.68%  | 4950733           |
| 24   | 0   | N/A       | \$200.00       | 359    | \$71,800.00    | 842                       | \$168,400.00             | 70.11%  | 5053787           |
| 25   | 0   | N/A       | \$200.00       | 387    | \$77,400.00    | 824                       | \$164,800.00             | 68.04%  | 4904909           |
| 26   | 0   | N/A       | \$500.00       | 60     | \$30,000.00    | 123                       | \$61,500.00              | 67.21%  | 4845090           |
| 27   | 0   | N/A       | \$500.00       | 59     | \$29,500.00    | 122                       | \$61,000.00              | 67.40%  | 4858801           |
| 28   | 0   | N/A       | \$500.00       | 47     | \$23,500.00    | 136                       | \$68,000.00              | 74.32%  | 5357173           |
| 29   | 0   | N/A       | \$500.00       | 112    | \$56,000.00    | 255                       | \$127,500.00             | 69.48%  | 5008665           |
| 30   | 0   | N/A       | \$500.00       | 114    | \$57,000.00    | 254                       | \$127,000.00             | 69.02%  | 4975466           |
| 31   | 0   | N/A       | \$1,000.00     | 21     | \$21,000.00    | 40                        | \$40,000.00              | 65.57%  | 4726918           |
| 32   | 0   | N/A       | \$1,000.00     | 32     | \$32,000.00    | 90                        | \$90,000.00              | 73.77%  | 5317782           |
| 33   | 0   | N/A       | \$1,000.00     | 38     | \$38,000.00    | 80                        | \$80,000.00              | 67.80%  | 4887152           |
| 34   | 0   | N/A       | \$1,000.00     | 40     | \$40,000.00    | 82                        | \$82,000.00              | 67.21%  | 4845091           |
| 35   | 0   | N/A       | \$1,000.00     | 46     | \$46,000.00    | 76                        | \$76,000.00              | 62.30%  | 4490572           |
| 36   | 0   | N/A       | \$5,000.00     | 0      | \$0.00         | 5                         | \$25,000.00              | 100.00% | 7208550           |
| 37   | 0   | N/A       | \$5,000.00     | 2      | \$10,000.00    | 8                         | \$40,000.00              | 80.00%  | 5766840           |
| 38   | 0   | N/A       | \$100,000.00   | 1      | \$100,000.00   | 5                         | \$500,000.00             | 83.33%  | 6007125           |
|      |     |           | <b>Totals:</b> | 575604 | \$7,770,990.00 | 1,172,170                 | \$16,791,405.00          |         |                   |

**END OF PRODUCTION PRIZE STRUCTURE**  
June 11, 2019 - (POOLS # 1-73 COMPLETE)

**Prize Structure**  
TEXAS LOTTERY  
GAME NO 2175 "\$100,000 FREZZY"  
March 13, 2019 - VERSION A

Order Quantity: 7,288,888 Pack Size: 75  
Price Point: \$5.00 PackerGame: 90114  
Revenue: \$36,444,440 PackerPool: 1,500  
Pool Size: 120,000  
Number of Pools: 60/07  
Winners: 1,747/74  
Non-winners: 5,460/76  
Overall Odds: 4.3344  
Total Payout: \$24,622,262.00  
Payout: 68.15%

| Pool   | Win  | Low-Mid   | High      | 99%       | 99%       | 99%       | Total     | Total Payout   | % Prize Pool |
|--|------|---|-----------|-----------|-----------|-----------|-----------|----------------|--------------|
| 01   | 1 L  | \$5   | \$10      | \$20      | \$40      | \$80      | \$160     | \$1,000,000.00 | 16.2%        |
| 02   | 1 L  | \$10  | \$10      | \$10      | \$10      | \$10      | \$10      | \$1,000,000.00 | 11.74%       |
| 03   | 2 L  | \$5 x 2   | \$10      | \$10      | \$10      | \$10      | \$10      | \$1,000,000.00 | 11.75%       |
| 04   | 1 L  | \$20  | \$20      | \$20      | \$20      | \$20      | \$20      | \$1,000,000.00 | 2.46%        |
| 05   | 3 L  | \$10 + (\$5 x 2)  | \$20      | \$20      | \$20      | \$20      | \$20      | \$1,000,000.00 | 3.9%         |
| 06   | 2 L  | \$10 x 2  | \$20      | \$20      | \$20      | \$20      | \$20      | \$1,000,000.00 | 3.92%        |
| 07   | 4 L  | \$5 x 4   | \$20      | \$20      | \$20      | \$20      | \$20      | \$1,000,000.00 | 11.74%       |
| <b>Total (\$20,000,000)</b>  |      |   |           |           |           |           |           |                |              |
| 08   | 1 M  | \$25  | \$25      | \$25      | \$25      | \$25      | \$25      | \$1,000,000.00 | 1.84%        |
| 09   | 1 M  | \$5 JACKPOT   | \$25      | \$25      | \$25      | \$25      | \$25      | \$1,000,000.00 | 3.69%        |
| 10   | 5 M  | \$5 x 5   | \$25      | \$25      | \$25      | \$25      | \$25      | \$1,000,000.00 | 9.17%        |
| <b>Total (\$20,000,000)</b>  |      |   |           |           |           |           |           |                |              |
| 11   | 1 M  | \$50  | \$50      | \$50      | \$50      | \$50      | \$50      | \$1,000,000.00 | 2.45%        |
| 12   | 1 M  | \$10 JACKPOT  | \$50      | \$50      | \$50      | \$50      | \$50      | \$1,000,000.00 | 5.0%         |
| 13   | 2 M  | \$5 JACKPOT x 2   | \$50      | \$50      | \$50      | \$50      | \$50      | \$1,000,000.00 | 2.45%        |
| 14   | 5 M  | \$20 + (\$10 x 2) + (\$5 x 2)                                   | \$50      | \$50      | \$50      | \$50      | \$50      | \$1,000,000.00 | 2.45%        |
| 15   | 8 M  | \$10 x 2 + (\$5 x 6)  | \$50      | \$50      | \$50      | \$50      | \$50      | \$1,000,000.00 | 16.34%       |
| <b>Total (\$20,000,000)</b>  |      |   |           |           |           |           |           |                |              |
| 16   | 1 M  | \$100   | \$100     | \$100     | \$100     | \$100     | \$100     | \$1,000,000.00 | 1.6%         |
| 17   | 1 M  | \$50 JACKPOT  | \$100     | \$100     | \$100     | \$100     | \$100     | \$1,000,000.00 | 1.86%        |
| 18   | 4 M  | \$5 JACKPOT x 4   | \$100     | \$100     | \$100     | \$100     | \$100     | \$1,000,000.00 | 1.86%        |
| 19   | 15 M | \$10 + (\$5 x 10)   | \$100     | \$100     | \$100     | \$100     | \$100     | \$1,000,000.00 | 2.45%        |
| 20   | 13 M | \$20 + (\$10 x 6) + (\$5 x 6)                                   | \$100     | \$100     | \$100     | \$100     | \$100     | \$1,000,000.00 | 1.97%        |
| <b>Total (\$100,000,000)</b>   |      |   |           |           |           |           |           |                |              |
| 21   | 1 M  | \$200   | \$200     | \$200     | \$200     | \$200     | \$200     | \$1,000,000.00 | 0.29%        |
| 22   | 8 M  | \$5 JACKPOT x 8   | \$200     | \$200     | \$200     | \$200     | \$200     | \$1,000,000.00 | 0.49%        |
| 23   | 3 M  | \$25 JACKPOT + \$10 JACKPOT + \$5 JACKPOT                       | \$200     | \$200     | \$200     | \$200     | \$200     | \$1,000,000.00 | 0.5%         |
| 24   | 30 M | \$20 + (\$5 x 20)   | \$200     | \$200     | \$200     | \$200     | \$200     | \$1,000,000.00 | 0.88%        |
| 25   | 20 M | \$30 x 5 + (\$10 x 5) + (\$5 x 10)                              | \$200     | \$200     | \$200     | \$200     | \$200     | \$1,000,000.00 | 0.99%        |
| <b>Total (\$200,000,000)</b>   |      |   |           |           |           |           |           |                |              |
| 26   | 1 M  | \$500   | \$500     | \$500     | \$500     | \$500     | \$500     | \$1,000,000.00 | 0.37%        |
| 27   | 1 M  | \$100 JACKPOT   | \$500     | \$500     | \$500     | \$500     | \$500     | \$1,000,000.00 | 0.37%        |
| 28   | 30 M | (\$50 x 2) + (\$25 x 8) + (\$20 x 5) + (\$10 x 5) + (\$5 x 10)  | \$500     | \$500     | \$500     | \$500     | \$500     | \$1,000,000.00 | 0.37%        |
| 29   | 9 M  | \$200 + \$100 + (\$50 x 2) + (\$20 x 5)                         | \$500     | \$500     | \$500     | \$500     | \$500     | \$1,000,000.00 | 0.75%        |
| 30   | 2 M  | \$50 JACKPOT x 2  | \$500     | \$500     | \$500     | \$500     | \$500     | \$1,000,000.00 | 0.75%        |
| <b>Total (\$500,000,000)</b>   |      |   |           |           |           |           |           |                |              |
| <b>Total Jack Pools: 31,531.6 2.16 3.27 20.402 50,007,715.52 4.132</b> |      |   |           |           |           |           |           |                |              |
| <b>High Times:</b>   |      |   |           |           |           |           |           |                |              |
| 31   | 1 H  | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000,000.00 | 0.29%        |
| 32   | 1 H  | \$200 JACKPOT   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000,000.00 | 0.5%         |
| 33   | 30 H | (\$100 x 3) + (\$50 x 10) + (\$25 x 4) + (\$10 x 7) + (\$5 x 6) | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000,000.00 | 0.48%        |
| 34   | 3 H  | \$100 JACKPOT + (\$50 JACKPOT x 2)                              | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000,000.00 | 0.5%         |
| 35   | 9 H  | \$50 + \$200 + \$100 + (\$50 x 2) + (\$25 x 4)                  | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000   | \$1,000,000.00 | 0.5%         |
| <b>Total (\$1,000,000,000)</b>   |      |   |           |           |           |           |           |                |              |
| 36   | 1 H  | \$5,000   | \$5,000   | \$5,000   | \$5,000   | \$5,000   | \$5,000   | \$1,000,000.00 | 2.22%        |
| 37   | 30 H | (\$500 x 4) + (\$200 x 8) + (\$100 x 10) + (\$50 x 6)           | \$5,000   | \$5,000   | \$5,000   | \$5,000   | \$5,000   | \$1,000,000.00 | 0.10%        |
| <b>Total (\$5,000,000,000)</b>   |      |   |           |           |           |           |           |                |              |
| 38   | 1 H  | \$100,000   | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$1,000,000.00 | 0.31%        |
| <b>Total (\$100,000,000,000)</b>                                       |      |   |           |           |           |           |           |                |              |
| <b>Total: 4.5344 18.18 28.08638 1247.714 366 51,220,000.00 4.91%</b>   |      |   |           |           |           |           |           |                |              |

\* Exact Quantity by Pool Level

JACKPOT = win 5 TIMES the PRIZE for that symbol

There will be no more than twenty-one (21) winners per pack

ORIGINAL ORDER  
SHIPMENT # 1-3  
COMPLETE  
POOLS # 1-73

|         |
|---------|
| 7208550 |
| 816570  |
| 288251  |
| 288644  |
| 24047   |
| 47936   |
| 48178   |
| 23980   |
| 18062   |
| 36124   |
| 35933   |
| 12031   |
| 26590   |
| 27029   |
| 12021   |
| 12035   |
| 3572    |
| 4862    |
| 4811    |
| 6024    |
| 4836    |
| 362     |
| 603     |
| 613     |
| 1201    |
| 1211    |
| 183     |
| 181     |
| 183     |
| 367     |
| 368     |
| 61      |
| 122     |
| 118     |
| 122     |
| 122     |
| 5       |
| 10      |
| 6       |



# INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Charitable

## Payment Approval

June 27, 2019

DB

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Scientific Games, Inc  
 Invoice Number: 06272019-01  
 Tx Game name: TX-2175 \$100,000 Frenzy  
 PO #: 362-19-9019RV2RL028

| Shipment | Quantity | Price   | Total        |
|----------|----------|---------|--------------|
| 1        | 3681.15  | \$84.47 | \$310,946.74 |
| 2        | 3527.40  | \$84.47 | \$297,959.48 |

Total Amount **\$608,906.22**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB 6/28/19  
 Dale Bowersock (Scratch Ticket Strategy Coordinator)  
 Please forward to the next person for approval Date

Steve McCoy for RT 6/28/19  
 Robert Tironi (Products Manager)  
 Please forward to the next person for approval Date

Heidi Mours de Ryan Mindell 6/28/19  
 Ryan Mindell (Lottery Operations Division Director) Date

Please return to Maria Perez in the Office of the Controller by

July 7, 2019



RECEIVED  
 2019 JUN 27 PM 4: 36  
 OFFICE OF THE  
 CONTROLLER

**Invoice: TX 06272019-01**  
**"TX 2175 - \$100,000 FRENZY"**  
 June 27, 2019

**Supplier :** Scientific Games International  
 1500 Bluegrass Lakes Parkway  
 Alpharetta, Georgia 30004 USA

**Customer :** TEXAS LOTTERY  
 Attn: Accounts Payable  
 P.O. BOX 16630  
 AUSTIN, TX 78761-6630  
 United States

| <u>Game</u>      | <u>Shipment</u> | <u>Description</u> | <u>Quantity</u> | <u>Price Per</u> | <u>Total Amount</u> |
|------------------|-----------------|--------------------|-----------------|------------------|---------------------|
| TX-2175          | 1               | \$100,000 FRENZY   | 3,681,150       | 84.47            | \$310,946.74        |
| TX-2175          | 2               | \$100,000 FRENZY   | 3,527,400       | 84.47            | \$297,959.48        |
| <b>Total Due</b> |                 |                    |                 |                  | <b>\$608,906.22</b> |

**Due Date:** July 27, 2019

Wire Transfer Instructions:

**Bank:** Bank of America  
**Swift:** BOFAUS3N  
**Acct Name:** Scientific Games International, Inc.-Operating  
**Acct #:** 501017395032  
**Wire Routing #:** 026009593

**Instant Ticket Game Analysis  
8/27/17-8/31/19**

**Average Number of Weeks for 85% Average Sell Through**

| Print Quantities | Average Number of Weeks for 85% Average Sell Through |          |          |          |          | Print Quantities | Average Number of Weeks for 85% Average Sell Through |      |      |         |  |
|------------------|--|----------|----------|----------|----------|------------------|--|------|------|---------|--|
|                  | \$1  | \$2      | \$3      | \$5      | \$10     |                  | \$20   | \$30 | \$50 |         |  |
| < 5M             | None   | Week 12* | None     | None     | None     | 2M               | None   | None | None | None    |  |
| 5M-9.99M         | Week 13  | Week 18  | Week 15* | Week 18  | None     | 3M               | None   | None | None | Week 57 |  |
| 10M-14.99M       | None   | None     | None     | Week 28  | None     | 4M               | None   | None | None | None    |  |
| 15M-19.99M       | Week 23*   | None     | Week 33  | Week 40  | Week 26* | 5M               | Week 36  | None | None | None    |  |
| 20M-24.99M       | None   | None     | None     | Week 45* | Week 18  | 6M               | None   | None | None | None    |  |
| 25M-29.99M       | Week 43  | None     | None     | None     | Week 25* | 7M               | None   | None | None | None    |  |
| 30M-34.99M       | Week 41*   | None     | None     | None     | Week 25* | 8M               | Week 38*   | None | None | None    |  |
| >35M             | None   | Week 66  | Week 45* | Week 53* | Week 38  | >9M              | Week 49  | None | None | None    |  |

**Average Weekly Dollar Sales at 85% Average Sell Through**

| Print Quantities | Average Weekly Dollar Sales at 85% Average Sell Through |           |             |             |             | Print Quantities | Average Weekly Dollar Sales at 85% Average Sell Through |      |      |             |  |
|------------------|---|-----------|-------------|-------------|-------------|------------------|---|------|------|-------------|--|
|                  | \$1   | \$2       | \$3         | \$5         | \$10        |                  | \$20  | \$30 | \$50 |             |  |
| < 5M             | None  | \$714,918 | None        | None        | None        | 2M               | None  | None | None | None        |  |
| 5M-9.99M         | \$643,343   | \$727,322 | \$1,030,894 | \$2,013,538 | None        | 3M               | None  | None | None | \$2,730,007 |  |
| 10M-14.99M       | None  | None      | None        | \$1,919,318 | None        | 4M               | None  | None | None | None        |  |
| 15M-19.99M       | \$633,249   | None      | \$1,264,141 | \$2,076,678 | \$1,959,320 | 5M               | \$2,904,017   | None | None | None        |  |
| 20M-24.99M       | None  | None      | None        | \$2,010,891 | \$3,723,656 | 6M               | None  | None | None | None        |  |
| 25M-29.99M       | \$669,499   | None      | None        | None        | \$2,488,242 | 7M               | None  | None | None | None        |  |
| 30M-34.99M       | \$629,856   | None      | None        | None        | \$2,822,095 | 8M               | \$4,005,888   | None | None | None        |  |
| >35M             | None  | \$981,218 | \$2,027,184 | \$3,256,460 | \$3,796,966 | >9M              | \$3,195,590   | None | None | None        |  |

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only