TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Instant Ticket Information

Date Completed 9/28/2020

Game #	2194	Confirmed Packs	2,682
Game Name	Monopoly 30X Crossword	Active Packs	3,041
Quantity Printed	19,285,125	Warehouse Packs	446
Price Point	$3	Returned Packs	100
Start Date	1/6/2020	Printed Payout Percentage	65.92%
Top Prize	$ 60,000	Percent Sold	95.43%
Number of Top Prizes Remaining	1	Number of Weeks Out	38

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	$	1,117,991	Actual ticket production costs
Promotion Prize Allocation	$	872,900	From EOPPS
Prize payout expense	$	34,222,327	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	$	36,213,218	

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	$	55,211,384	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	$	55,211,384	
Excess of Revenue over Expended	**$**	**18,998,166**	

INTANGIBLE POSITIVE BENEFITS:
--Allows for open bin space for new games at same price point with higher average weekly sales.
--Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:
--There are still valuable prizes remaining in this game.

Assumptions:
--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	$	512,463
Next week	$	665,160
Next week	$	808,998
Avg Weekly Sales Current Game	$	662,207
Avg Weekly Sales $3; 15M-19.99M Qty*	$	1,225,446
Percentage Of Variance In Sales		**46%**

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2194	Printed Payout Percentage	65.92%
Game Name	Monopoly 30X Crossword	Actual Payout Percentage	63.57%
Percent Sold	95.43%	Number of Weeks Out	38
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			34

* Only one game at this level with 85% sell through.

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Instant Product Coordinator Date

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Not Required.
Over 85% Sold.

Controller Date

Executive Director Date

Bowersock, Dale

From: Tirloni, Robert
Sent: Tuesday, October 6, 2020 5:30 PM
To: Bowersock, Dale
Subject: FW: Game Close Analysis Documents - Over 85% Sold
Attachments: 2153 Extreme Payout.pdf; 2193 Monopoly 10X.pdf; 2194 Monopoly 30X Crossword.pdf; 2196 Monopoly 100X.pdf; 2221 Space Invaders $50,000 Cash Invasion.pdf

Importance: High

I approve the Game Closing Analysis documents for the attached games, 2153, 2193, 2194, 2196 and 2221.—RT 10/6/2020

Robert Tirloni
Products Manager|Texas Lottery Commission
Office: 512-344-5406

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, September 28, 2020 1:56 PM
To: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: Game Close Analysis Documents - Over 85% Sold

Approved. DB 9/28/20

Attached are Game Close Analysis documents for:

- Game #2153 Extreme Payout
- Game #2193 Monopoly 10X
- Game #2194 Monopoly 30X Crossword
- Game #2196 Monopoly 100X
- Game #2221 Space Invaders $50,000 Cash Invasion

These games are over 85% sold and do not require approval of the Executive Director.

Approvals required:

- Dale Bowersock
- Robert Tirloni

Play the Games of Texas!

Da Vinci Report 9/28/20

Week End Date:9/26/20

Product Line	Game	$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales 9/26/20	9/19/20	9/12/20	9/5/20
Mature	2177	$5	18,315,600	BONUS BREAK THE BANK	11/18/19			45	74.28%	14,250	8,871	37,142	7	$1,288,365.00	$1,305,255.00	$1,300,940.00	$1,426,495.00
	2215	$5	7,188,075	ROUTE 66 ROAD TO $1,000,000!	6/15/20			15	70.94%	7,629	4,373	14,302	94	$572,230.00	$581,155.00	$645,780.00	$777,180.00
	2221	$5	7,148,925	SPACE INVADERS $50,000 CASH IN	4/20/20			23	88.12%	5,071	2,459	1,241	1,116	$269,655.00	$313,250.00	$345,725.00	$419,510.00
	2237	$5	40,877,775	SUPER LOTERIA	12/16/19			41	82.48%	32,618	12,514	43,170	57	$4,533,155.00	$4,501,120.00	$4,531,265.00	$4,586,575.00
	2226	$10	18,095,250	$250,000 50X CASHWORD	5/1/20			21	55.40%	29,727	8,756	117,600	13	$4,734,740.00	$4,792,110.00	$4,880,010.00	$5,280,490.00
	2244	$10	26,557,800	MEGA LOTERIA	6/22/20			14	26.57%	40,608	10,911	330,729	413	$6,888,430.00	$6,785,630.00	$7,003,960.00	$7,228,820.00
	2218	$10	11,105,000	SUPER 7S	6/1/20			17	73.35%	25,186	9,175	21,329	8	$3,141,180.00	$3,252,810.00	$3,507,470.00	$4,006,870.00
	1838	$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			176	60.46%	21,952	7,693	514,847	31	$3,176,220.00	$3,243,180.00	$3,296,240.00	$3,410,960.00
	2219	$20	8,837,100	MEGA 7S	6/1/20			17	54.48%	30,094	8,737	118,262	45	$3,592,540.00	$3,785,300.00	$4,212,820.00	$5,035,140.00
	2245	$20	12,034,525	MILLION DOLLAR LOTERIA	3/2/20			30	70.50%	38,080	9,438	88,203	11	$5,984,220.00	$6,065,060.00	$6,177,620.00	$6,879,760.00
	2197	$20	8,934,650	MONOPOLY 200X	1/6/20			38	76.74%	21,296	7,738	51,056	17	$2,197,060.00	$2,284,980.00	$2,448,320.00	$2,870,140.00
	2145	$20	7,217,400	MULTIPLIER SPECTACULAR	2/3/20			34	80.58%	17,007	6,164	30,363	14	$1,898,180.00	$2,060,160.00	$2,383,840.00	$3,034,740.00
	2209	$30	12,028,825	$250 MILLION CASH PARTY	3/16/20			28	34.03%	18,411	7,938	288,372	16	$3,389,550.00	$3,506,820.00	$3,546,810.00	$4,072,830.00
	2053	$30	34,080,725	$750 MILLION WINNER'S CIRCLE	3/19/18			132	40.40%	19,520	7,723	781,275	14	$4,108,680.00	$4,246,680.00	$4,214,400.00	$4,302,120.00
	2227	$50	5,138,000	$1,000,000 GOLDEN RICHES	4/6/20			25	69.27%	16,852	7,446	51,525	12	$5,339,500.00	$5,660,750.00	$5,294,750.00	$5,661,950.00
Out of Wareh	2230	$2	7,334,000	FIND THE 9S	7/13/20			11	62.03%	13,681	6,132	0	839	$640,466.00	$780,026.00	$889,954.00	$1,051,448.00
Sold/Closing	2212	$1	9,187,950	FIND THE 9S	4/6/20	10/4/20	11/18/20	25	91.31%	963	757	614	1,401	$42,854.00	$53,257.00	$56,434.00	$69,145.00
	2193	$1	29,035,950	MONOPOLY 10X	1/6/20			38	93.52%	5,273	4,556	868	363	$301,661.00	$354,562.00	$413,781.00	$445,203.00
	2127	$2	7,109,375	4-WAY CASH	2/17/20	8/30/20	10/14/20	32	91.89%	109	100	405	2,401	-$15,714.00	-$9,040.00	$5,554.00	$37,936.00
	2161	$2	34,822,125	BINGO EXTRA	10/7/19			51	92.65%	8,521	6,364	3,202	8	$958,374.00	$1,150,222.00	$1,144,726.00	$1,240,710.00
	2162	$2	40,877,750	BREAK THE BANK	8/5/19			60	93.80%	8,438	7,131	2,262	17	$1,014,202.00	$1,195,286.00	$1,289,014.00	$1,313,774.00
	2220	$2	7,321,250	EMERALD 8S	5/18/20	8/20/20	10/4/20	19	90.21%	207	41	327	1,626	-$2,416.00	$14,890.00	$38,392.00	$101,234.00
	2194	$3	19,285,125	MONOPOLY 30X CROSSWORD	1/6/20			38	95.43%	2,682	3,041	446	100	$512,463.00	$665,160.00	$808,998.00	$978,201.00
	2217	$5	11,914,425	LUCKY 7S	6/1/20	9/2/20	10/17/20	17	92.21%	1,260	648	12	520	$297,270.00	$750,035.00	$1,519,840.00	$2,374,005.00
	2195	$5	20,072,100	MONOPOLY 50X	1/6/20	9/23/20	11/7/20	38	95.11%	4,573	4,561	342	187	$1,049,480.00	$1,253,220.00	$1,329,850.00	$1,491,005.00
	2211	$5	7,341,450	PINK DIAMOND 7S	3/16/20	8/30/20	10/14/20	28	98.53%	20	10	320	608	-$45.00	$6,855.00	$15,525.00	$39,530.00
	2056	$10	28,522,850	$200 MILLION CASH EXPLOSION	9/4/18			108	93.38%	18,419	6,225	9,524	178	$2,285,260.00	$2,398,710.00	$2,496,260.00	$2,784,510.00
	2208	$10	7,142,200	$50 OR $100!	3/2/20	8/30/20	10/14/20	30	98.92%	53	7	8	1,011	-$2,210.00	-$710.00	$13,030.00	$19,180.00
	2223	$10	7,279,250	BREAK THE BANK SUPER TICKET	5/4/20			21	90.59%	6,574	4,923	432	180	$1,299,680.00	$1,728,930.00	$1,946,130.00	$2,233,300.00
	2153	$10	6,116,850	EXTREME PAYOUT	6/15/20			15	94.41%	3,562	2,113	43	369	$699,170.00	$956,970.00	$1,381,740.00	$2,135,280.00
	2167	$10	26,558,050	MEGA LOTERIA	9/16/19	10/4/20	11/18/20	54	99.13%	1,280	291	296	572	$142,420.00	$203,860.00	$298,080.00	$432,900.00
	2196	$10	13,192,900	MONOPOLY 100X	1/6/20			38	97.26%	3,675	2,217	270	254	$619,780.00	$790,690.00	$1,074,670.00	$1,595,740.00

Liability for *2194* / for Life to Date

Product Status: Active **SmartCash Enabled:** N/A **Validation Range:** 08/20/2019 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	$3.00	257186	$771,558.00	1594079	$4,782,237.00	86.11%	16605949
2	2	N/A	$5.00	97348	$486,740.00	982660	$4,913,300.00	90.99%	17546833
3	3	N/A	$10.00	33824	$338,240.00	428927	$4,289,270.00	92.69%	17875511
4	4	N/A	$10.00	33371	$333,710.00	429519	$4,295,190.00	92.79%	17894807
5	5	N/A	$15.00	10160	$152,400.00	144245	$2,163,675.00	93.42%	18016144
6	6	N/A	$15.00	21287	$319,305.00	287183	$4,307,745.00	93.10%	17954290
7	0	N/A	$30.00	972	$29,160.00	15069	$452,070.00	93.94%	18116548
8	0	N/A	$30.00	2176	$65,280.00	33994	$1,019,820.00	93.98%	18124925
9	0	N/A	$30.00	1887	$56,610.00	30294	$908,820.00	94.14%	18154301
10	0	N/A	$45.00	1842	$82,890.00	30096	$1,354,320.00	94.23%	18172869
11	0	N/A	$45.00	1773	$79,785.00	30340	$1,365,300.00	94.48%	18220368
12	0	N/A	$90.00	528	$47,520.00	9104	$819,360.00	94.52%	18227966
13	0	N/A	$90.00	521	$46,890.00	9104	$819,360.00	94.59%	18241223
14	0	N/A	$90.00	516	$46,440.00	9122	$820,980.00	94.65%	18252636
15	0	N/A	$90.00	832	$74,880.00	8862	$797,580.00	91.42%	17629954
16	0	N/A	$300.00	41	$12,300.00	604	$181,200.00	93.64%	18059248
17	0	N/A	$300.00	62	$18,600.00	907	$272,100.00	93.60%	18051195
18	0	N/A	$2,000.00	11	$22,000.00	90	$180,000.00	89.11%	17184765
19	0	N/A	$60,000.00	0	$0.00	4	$240,000.00	100.00%	19285129
20	0	N/A	$60,000.00	1	$60,000.00	4	$240,000.00	80.00%	15428104
			Totals:	**464338**	**$3,044,308.00**	**4,044,207**	**$34,222,327.00**		

END OF PRODUCTION PRIZE STRUCTURE
August 15, 2019 - (POOLS # 1 – 92 COMPLETE)

Prize Structure

TEXAS LOTTERY
GAME NO.2194 "MONOPOLY™ 30X CROSSWORD"
June 7, 2019 - VERSION B

									Instant Payout	Total Payout
Order Quantity:	**19,285,125**	**Pack Size:**	125	**Pool Size:**	240,000	**Winners:**	4,508,545	**Prize Fund:**	$37,266,635.00	$38,139,535.00
Price Point:	$3.00	**Packs/Game:**	154,281	**Number of Pools:**	80.35	**Non-winners:**	14,776,580	**Payout:**	**64.41%**	**65.92%**
Revenue:	$57,855,375.00	**Packs/Pool:**	1,920			**Overall Odds:**	**4.2775**			

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Winners Pack	Winners Pool	Winners Total	Total Prize Cost	% Prize Fund	ORIGINAL ORDER
												SHIPMENT # 1-4 COMPLETE POOLS # 1- 92
												19285125
			Low Tiers									
01	1	L	3 Words ($3)	$3	$3.00	10.4173	12.00	23,040.00	**1,851,265**	$5,553,795.00	14.56%	1851265
02	1	L	4 Words ($5)	$5	$5.00	17.8565	7.00	13,440.00	**1,080,008**	$5,400,040.00	14.16%	1080008
03	1	L	5 Words ($10)	$10	$10.00	41.6750	3.00	5,760.00	**462,751**	$4,627,510.00	12.13%	462751
04	1	L	4 Words ($5) w/ DOG	$10	$10.00	41.6624	3.00	5,760.00	**462,890**	$4,628,900.00	12.14%	462890
				Total ($10.00):		20.8343	6.00	11,520.00	925,641	$9,256,410.00	24.27%	
05	1	L	6 Words ($15)	$15	$15.00	124.8996	1.00	1,920.00	**154,405**	$2,316,075.00	6.07%	154405
06	1	L	4 Words ($5) w/ CAR	$15	$15.00	62.5186	2.00	3,840.00	**308,470**	$4,627,050.00	12.13%	308470
				Total ($15.00):		41.6638	3.00	5,760.00	462,875	$6,943,125.00	18.20%	
				Total (Low Tiers):		4.4644	28.00	53,760.00	4,319,789	$27,153,370.00	71.19%	
			Mid Tiers									
07	1	M	7 Words ($30)	$30	$30.00	1202.2396	0.10	200.00	**16,041**	$481,230.00	1.26%	16041
08	1	M	5 Words ($10) w/ CAR	$30	$30.00	533.1801	0.23	450.00	**36,170**	$1,085,100.00	2.85%	36170
09	1	M	6 Words ($15) w/ DOG	$30	$30.00	599.2705	0.21	400.00	**32,181**	$965,430.00	2.53%	32181
				Total ($30.00):		228.5184	0.55	1,050.00	84,392	$2,531,760.00	6.64%	
10	1	M	8 Words ($45)	$45	$45.00	603.8301	0.21	397.00	**31,938**	$1,437,210.00	3.77%	31938
11	1	M	6 Words ($15) w/ CAR	$45	$45.00	600.5395	0.21	400.00	**32,113**	$1,445,085.00	3.79%	32113
				Total ($45.00):		301.0901	0.42	797.00	64,051	$2,882,295.00	7.56%	
12	1	M	9 Words ($90)	$90	$90.00	2002.1932	0.06	120.00	**9,632**	$866,880.00	2.27%	9632
13	1	M	8 Words ($45) w/ DOG	$90	$90.00	2003.6494	0.06	120.00	**9,625**	$866,250.00	2.27%	9625
14	1	M	7 Words ($30) w/ CAR	$90	$90.00	2000.9468	0.06	120.00	**9,638**	$867,420.00	2.27%	9638
15	1	M	3 Words ($3) w/ MR. MONOPOLY	$90	$90.00	1989.3878	0.06	120.00	**9,694**	$872,460.00	2.29%	9694
				Total ($90.00):		499.7571	0.25	480.00	38,589	$3,473,010.00	9.11%	
16	1	M	10 Words ($300)	$300	$300.00	29899.4186	0.00	8.00	**645**	$193,500.00	0.51%	645
17	1	M	5 Words ($10) w/ MR. MONOPOLY	$300	$300.00	19902.0898	0.01	12.00	**969**	$290,700.00	0.76%	969
				Total ($300.00):		11948.6524	0.01	20.00	1,614	$484,200.00	1.27%	
				Total (Mid Tiers):		102.2292	1.22	2,347.00	188,646	$9,371,265.00	24.57%	
			High Tiers									
18	1	H	11 Words ($2,000)	$2,000	$2,000.00	190941.8317	0.00	1.25	**101**	$202,000.00	0.53%	101
19	1	H	12 Words ($60,000)	$60,000	$60,000.00	4821281.2500	0.00	0.05	**4** *	$240,000.00	0.63%	4
20	1	H	11 Words ($2,000) w/ MR. MONOPOLY	$60,000	$60,000.00	3857025.0000	0.00	0.06	**5** *	$300,000.00	0.79%	5
				Total ($60,000.00):		2142791.6667	0.00	0.11	9	$540,000.00	1.42%	
				Total (High Tiers):		175319.3182	0.00	1.36	110	$742,000.00	1.95%	
				Total (Low Tiers + Mid Tiers + High Tiers):		4.2775	29.22	56,108.36	4,508,545	$37,266,635.00	97.71%	
			Other Prize Tiers									
-	-	O	$100 Cash Plus Entry	$430	$430.00	-	-	-	2,030	$872,900.00	2.29%	
				Total (Other Prize Tiers):		-	-	-	2,030	$872,900.00	2.29%	
					Total :	**4.2775**	**29.22**	**56,108.36**	**4,508,545**	**$38,139,535.00**	**100.00%**	

* Exact Quantity by Kind Level

DOG = win DOUBLE the prize won
CAR = win TRIPLE the prize won
MR. MONOPOLY = win 30 TIMES the prize won

There will be no more than thirty-one (31) winners per pack.

d. $10.00 "MONOPOLY™ 100X" game with 13,080,000 tickets launches January 6, 2020;
e. $20.00 "MONOPOLY™ 200X" game with 9,000,000 tickets launches January 6, 2020; and

The Company's website will host a Promotion microsite. Players may use the Texas Lottery® website/Luck Zone (accessible through the microsite) or the Luck Zone feature of the Texas Lottery App to enter any non-winning tickets from the Eligible Games in one of five (5) promotional second-chance drawings described in Section 6 below (the **"Cash Prize Drawings"**) for a chance to win one (1) of nineteen thousand one hundred forty (19,140) one hundred dollar ($100) second-chance cash prizes (each a "**Cash Prize**").

The name of each Cash Prize winner will be entered automatically in one of five (5) drawings described in Section 7 below (the **"$5 Million Vegas Challenge Drawings"**) for a chance to win one of twenty (20) trip prizes (**"Trip Prizes"**) for a trip to Las Vegas, Nevada, to participate as a finalist (**"Finalist"**) in the $5 Million Vegas Challenge contest (the **"Challenge"**).

5. ALLOCATION TO CASH PRIZES FOR PRIZE FULFILLMENT, LICENSING FEES, PROMOTION SERVICES, AND MANUFACTURING AND PROMOTIONAL SUPPORT

The TLC shall allocate a total of eight million two hundred thirty thousand two hundred dollars ($8,230,200) (approximately two and thirty-five hundredths percent (2.35%) of the combined prize pools of the Eligible Games) for the Company to fulfill all Cash Prizes and Trip Prizes and to provide other Promotion-related services and manufacturing and promotional support, and for the license fees for the use of the Licensed Property. This amount reflects an allocation of four hundred thirty dollars ($430) to each Cash Prize and Trip Prize, to be invoiced and paid as provided in Section 13 below. The Cash Prizes and allocated amounts shall be distributed across the Eligible Games as follows:

Game Price Point	Allocation for each Cash Prize ($100)	Allocation for each Trip Prize ($330)	Total Cash Prizes Awarded	# Second-Chance Drawings	Winners Per Drawing
$20.00	$1,198,000	$3,953,400	11,980	5	2,396
$10.00	$153,500	$506,550	1,535	5	307
$5.00	$270,000	$891,000	2,700	5	540
$3.00	$203,000	$669,900	2,030	5	406
$1.00	$89,500	$295,350	895	5	179
	$1,914,000	$6,316,200	19,140		3,828
	Total Allocation	$8,230,200			

4

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INTEROFFICE MEM

Gary Grief, Executive Director *Michael P. Farrell, Charitabl*

19-285-125
1-000-
19-285-125
56-06

Payment Approval

August 21, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Scientific Games, Inc
Invoice Number: 1035781A
Tx Game name: Game #2194 Monopoly 30X Crossword
PO #: 362-19-9019RV2RL36

DB

Shipment	Quantity	Price	Total
1	4783.125	$56.06	$268,141.99
			$36,866.88
2	4785.625	$56.06	$268,282.14
3	4786.25	$56.06	$268,317.18
4	4930.125	$56.06	$276,382.81

Total Amount **$1,117,990.99**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB 8/22/19
Dale Bowersock (Scratch Ticket Strategy Coordinator) Date
Please forward to the next person for approval

8/22/19
Robert Tirloni (Products Manager) Date
Please forward to the next person for approval

8-23-19
Ryan Mindell (Lottery Operations Division Director) Date

Please return to Maria Perez in the Office of the Controller by
In an effort to close out FY 19 please forward ASAP, thanks for you help.

SCIENTIFIC GAMES

RECEIVED
2019 AUG 21 PM 4:08
OFFICE OF THE
CONTROLLER

Invoice: 1035781A
"TX 2194 - MONOPOLY™ 30X CROSSWORD"
August 21, 2019

Supplier : Scientific Games International
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
Attn: Accounts Payable
P.O. BOX 16630
AUSTIN,TX 78761-6630
United States

Game	Shipment	Description	Quantity	Price Per	Total Amount
TX-2194	1	MONOPOLY™ 30X CROSSWORD	4,783,125	56.06	$268,141.99
		Additional Charges			$36,866.88
TX-2194	2	MONOPOLY™ 30X CROSSWORD	4,785,625	56.06	$268,282.14
TX-2194	3	MONOPOLY™ 30X CROSSWORD	4,786,250	56.06	$268,317.18
TX-2194	4	MONOPOLY™ 30X CROSSWORD	4,930,125	56.06	$276,382.81
				Total Due	$1,117,990.99

Due Date: September 20, 2019

Wire Transfer Instructions:

Bank: Bank of America
Swift: BOFAUS3N
Acct Name: Scientific Games International, Inc.-Operating
Acct #: 501017395032
Wire Routing #: 026009593

Instant Ticket Game Analysis
2/25/18-2/29/20

Average Number of Weeks for 85% Average Sell Through

	Price Point					Price Point			
Print Quantities	$1	$2	$3	$5	Print Quantities	$10	$20	$30	$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 13	Week 18	Week 16	Week 19	3M	None	None	None	Week 56*
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 61*
15M-19.99M	Week 23	None	Week 34*	Week 26*	5M	Week 26*	Week 25*	Week 40*	None
20M-24.99M	None	None	None	None	6M	Week 20	Week 25*	None	None
25M-29.99M	Week 28*	None	None	None	7M	Week 25*	Week 64*	None	None
30M-34.99M	Week 56*	None	None	None	8M	Week 23	Week 38*	None	None
>35M	None	Week 60	Week 56	Week 47*	>9M	Week 27	Week 49*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	Price Point					Price Point			
Print Quantities	$1	$2	$3	$5	Print Quantities	$10	$20	$30	$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	$616,770	$761,968	$962,270	$1,810,073	3M	None	None	None	$2,732,470
10M-14.99M	None	None	None	$1,848,221	4M	$2,364,236	None	None	$3,177,965
15M-19.99M	$631,464	None	$1,225,446	$3,225,872	5M	$1,959,320	$4,111,875	$3,795,213	None
20M-24.99M	None	None	None	None	6M	$3,291,377	$4,223,614	None	None
25M-29.99M	$900,100	None	None	None	7M	$2,488,242	$1,950,276	None	None
30M-34.99M	$462,626	None	None	None	8M	$3,151,041	$4,005,888	None	None
>35M	None	$1,085,176	$1,761,946	$3,641,275	>9M	$4,077,657	$3,200,387	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only