

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 11/4/2020

| | | | |
|--------------------------------|------------|---------------------------|--------|
| Game # | 2218 | Confirmed Packs | 17,169 |
| Game Name | Super 7s | Active Packs | 8,109 |
| Quantity Printed | 11,105,000 | Warehouse Packs | 784 |
| Price Point | \$10 | Returned Packs | 121 |
| Start Date | 6/1/2020 | Printed Payout Percentage | 70.06% |
| Top Prize | \$ 277,000 | Percent Sold | 86.31% |
| Number of Top Prizes Remaining | 0 | Number of Weeks Out | 22 |

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

| | | |
|-----------------------|---------------|--|
| Cost to print tickets | \$ 1,169,148 | Actual ticket production costs |
| Prize payout expense | \$ 66,760,745 | Data from Instant Ticket Tier Liability screen in ES |

Estimated Direct Costs \$ 67,929,893

TANGIBLE BENEFITS

Revenue Impact:

| | | |
|-----------------|---------------|---|
| Estimated sales | \$ 95,847,255 | Based on # of tkts printed, times % sold from DaVinci report, times the price point |
|-----------------|---------------|---|

Total Estimated Benefits \$ 95,847,255

Excess of Revenue over Expended \$ 27,917,362

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

| <u>Previous 3 Weeks Sales from DaVinci</u> | | |
|--|----|-----------|
| Most recent week sales | \$ | 2,519,210 |
| Next week | \$ | 2,712,870 |
| Next week | \$ | 2,956,960 |
| Avg Weekly Sales Current Game | \$ | 2,729,680 |
| Avg Weekly Sales \$10; >9M Qty | \$ | 4,077,657 |
| Percentage Of Variance In Sales | | 33% |

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

| | | | |
|---|----------|---------------------------|--------|
| Game # | 2218 | Printed Payout Percentage | 70.06% |
| Game Name | Super 7s | Actual Payout Percentage | 69.65% |
| Percent Sold | 86.31% | Number of Weeks Out | 22 |
| Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. | | | 27 |

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Scratch Ticket Strategy Coordinator Date

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date

Bowersock, Dale

From: WebsiteSupport@lottery.state.tx.us
Sent: Wednesday, November 4, 2020 5:23 AM
To: WEBSITE_SCRATCH_ZTP
Subject: ZTP Occurrence: Date 11/03/2020

All top prizes for the following game(s) have been claimed as of 11/03/2020.

| Game Number | Game Name | Price | Prize Amount | Prizes Printed | Prizes Claimed | Pending Top Claims | Pending Top Claims Count | Prizes Remaining | Sales Begin Date | Pre-Call Date | Call Date | Sales End Date | Last Top Prize Claimed Date |
|-------------|-----------|-------|--------------|----------------|----------------|--------------------|--------------------------|------------------|------------------|---------------|-----------|----------------|-----------------------------|
| 2218 | Super 7s | \$10 | \$277,000 | 7 | 7 | | 0 | 0 | 6/1/2020 | | | | 11/03/2020 |

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.



Play the Games of Texas!

Da Vinci Report

11/4/20

Week End Date:10/31/20

| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | % Sold | Confirmed | Active | Ware | Return | Net Sales | | | |
|--------------|------|------|------------|---------------------------------|----------|----------|----------|-----|--------|-----------|--------|---------|--------|----------------|----------------|----------------|----------------|
| | | | | | | | | | | | | | | 10/31/20 | 10/24/20 | 10/17/20 | 10/10/20 |
| Mature | 2060 | \$2 | 35,449,750 | WEEKLY GRAND | 8/19/19 | | | 63 | 76.44% | 9,178 | 8,577 | 44,428 | 39 | \$676,726.00 | \$717,654.00 | \$709,180.00 | \$758,270.00 |
| | 2062 | \$2 | 7,065,750 | WILD TRIPLER | 7/20/20 | | | 15 | 85.02% | 3,351 | 2,363 | 424 | 865 | \$259,762.00 | \$358,010.00 | \$427,276.00 | \$519,844.00 |
| | 2168 | \$3 | 35,604,750 | \$50,000 BONUS CASHWORD | 2/17/20 | | | 37 | 65.23% | 12,268 | 9,443 | 72,504 | 97 | \$2,021,394.00 | \$2,050,653.00 | \$2,065,074.00 | \$2,066,979.00 |
| | 2163 | \$3 | 41,105,925 | TEXAS LOTERIA | 4/6/20 | | | 30 | 37.90% | 15,476 | 11,573 | 307,511 | 16 | \$1,516,485.00 | \$1,541,781.00 | \$1,541,004.00 | \$1,536,261.00 |
| | 2164 | \$5 | 22,076,025 | \$100,000 VIP CASHWORD | 3/16/20 | | | 33 | 67.58% | 17,249 | 8,689 | 64,842 | 23 | \$1,911,325.00 | \$1,894,915.00 | \$2,046,810.00 | \$1,979,140.00 |
| | 2231 | \$5 | 5,626,200 | 50X FAST CASH | 7/20/20 | | | 15 | 73.04% | 7,216 | 4,744 | 5,082 | 959 | \$600,345.00 | \$675,200.00 | \$781,100.00 | \$830,335.00 |
| | 2241 | \$5 | 15,358,575 | BINGO TIMES 20 | 2/17/20 | | | 37 | 77.37% | 15,059 | 8,948 | 18,861 | 43 | \$1,330,765.00 | \$1,322,200.00 | \$1,498,205.00 | \$1,447,800.00 |
| | 2177 | \$5 | 18,315,600 | BONUS BREAK THE BANK | 11/18/19 | | | 50 | 81.30% | 13,189 | 8,835 | 20,327 | 14 | \$1,228,460.00 | \$1,254,725.00 | \$1,275,055.00 | \$1,302,040.00 |
| | 2229 | \$5 | 7,122,225 | DOUBLE DIAMOND | 7/6/20 | | | 17 | 65.19% | 5,752 | 3,653 | 21,369 | 392 | \$519,300.00 | \$621,175.00 | \$696,710.00 | \$712,575.00 |
| | 2215 | \$5 | 7,188,075 | ROUTE 66 ROAD TO \$1,000,000! | 6/15/20 | | | 20 | 76.85% | 4,308 | 2,656 | 13,162 | 605 | \$336,605.00 | \$378,360.00 | \$437,905.00 | \$450,310.00 |
| | 2128 | \$5 | 7,253,550 | WILD CASH MULTIPLIER | 7/6/20 | | | 17 | 60.68% | 5,806 | 3,715 | 26,106 | 587 | \$517,350.00 | \$524,215.00 | \$643,420.00 | \$676,850.00 |
| | 2226 | \$10 | 18,095,250 | \$250,000 50X CASHWORD | 5/1/20 | | | 26 | 68.13% | 27,579 | 8,710 | 72,024 | 57 | \$4,433,340.00 | \$4,404,500.00 | \$4,664,410.00 | \$4,751,780.00 |
| | 2244 | \$10 | 26,557,800 | MEGA LOTERIA | 6/22/20 | | | 19 | 39.47% | 36,895 | 11,152 | 262,861 | 166 | \$6,735,790.00 | \$6,688,200.00 | \$6,914,190.00 | \$6,912,710.00 |
| | 2218 | \$10 | 11,105,000 | SUPER 7S | 6/1/20 | | | 22 | 86.31% | 17,169 | 8,109 | 784 | 121 | \$2,519,210.00 | \$2,712,870.00 | \$2,956,960.00 | \$3,012,490.00 |
| | 1838 | \$20 | 34,728,300 | INSTANT MILLIONAIRE | 5/15/17 | | | 181 | 62.49% | 19,980 | 6,692 | 488,941 | 51 | \$2,373,780.00 | \$2,475,600.00 | \$3,110,540.00 | \$3,014,400.00 |
| | 2219 | \$20 | 8,837,100 | MEGA 7S | 6/1/20 | | | 22 | 63.35% | 24,834 | 7,730 | 92,415 | 94 | \$2,697,680.00 | \$2,893,600.00 | \$3,203,480.00 | \$3,323,280.00 |
| | 2245 | \$20 | 12,034,525 | MILLION DOLLAR LOTERIA | 3/2/20 | | | 35 | 82.47% | 34,775 | 9,118 | 32,046 | 77 | \$5,493,020.00 | \$5,546,040.00 | \$5,763,680.00 | \$5,900,820.00 |
| | 2197 | \$20 | 8,934,650 | MONOPOLY 200X | 1/6/20 | | | 43 | 82.57% | 41,057 | 7,526 | 7,216 | 99 | \$1,941,940.00 | \$1,956,960.00 | \$2,145,620.00 | \$2,101,280.00 |
| | 2145 | \$20 | 7,217,400 | MULTIPLIER SPECTACULAR | 2/3/20 | | | 39 | 86.21% | 11,907 | 4,208 | 20,751 | 112 | \$1,297,440.00 | \$1,422,620.00 | \$1,704,940.00 | \$1,709,740.00 |
| | 2209 | \$30 | 12,028,825 | \$250 MILLION CASH PARTY | 3/16/20 | | | 33 | 38.23% | 16,230 | 7,276 | 270,009 | 89 | \$2,817,480.00 | \$2,845,440.00 | \$3,055,230.00 | \$3,061,740.00 |
| | 2053 | \$30 | 34,080,725 | \$750 MILLION WINNER'S CIRCLE | 3/19/18 | | | 137 | 42.23% | 16,981 | 7,197 | 758,490 | 101 | \$3,377,100.00 | \$3,427,230.00 | \$3,900,420.00 | \$3,854,850.00 |
| | 2227 | \$50 | 5,138,000 | \$1,000,000 GOLDEN RICHES | 4/6/20 | | | 30 | 77.94% | 15,042 | 5,795 | 32,222 | 103 | \$4,008,650.00 | \$4,097,900.00 | \$4,196,600.00 | \$4,543,200.00 |
| | | | | | | | | | | | | | | | | | |
| Sold/Closing | 2212 | \$1 | 9,187,950 | FIND THE 9S | 4/6/20 | 10/4/20 | 11/18/20 | 30 | 92.13% | 83 | 47 | 614 | 3,041 | \$2,701.00 | \$963.00 | \$11,862.00 | \$23,606.00 |
| | 2222 | \$1 | 9,297,600 | MATCH 2 WIN | 5/18/20 | 11/8/20 | 12/23/20 | 24 | 81.51% | 1,564 | 1,247 | 3,748 | 2,587 | \$66,042.00 | \$90,554.00 | \$109,356.00 | \$104,627.00 |
| | 2193 | \$1 | 29,035,950 | MONOPOLY 10X | 1/6/20 | 11/8/20 | 12/23/20 | 43 | 96.37% | 1,472 | 1,213 | 572 | 1,461 | \$83,159.00 | \$129,137.00 | \$161,344.00 | \$193,086.00 |
| | 2161 | \$2 | 34,822,125 | BINGO EXTRA | 10/7/19 | | | 56 | 96.29% | 4,173 | 1,981 | 1,113 | 989 | \$330,732.00 | \$408,238.00 | \$489,656.00 | \$599,770.00 |
| | 2162 | \$2 | 40,877,750 | BREAK THE BANK | 8/5/19 | | | 65 | 97.03% | 3,699 | 1,986 | 1,125 | 971 | \$304,058.00 | \$384,404.00 | \$487,774.00 | \$626,584.00 |
| | 2214 | \$2 | 9,300,375 | LUCHA LIBRE LOOT | 4/20/20 | 11/8/20 | 12/23/20 | 28 | 74.58% | 3,258 | 3,406 | 6,237 | 1,341 | \$165,674.00 | \$183,010.00 | \$192,494.00 | \$203,422.00 |
| | 2194 | \$3 | 19,285,125 | MONOPOLY 30X CROSSWORD | 1/6/20 | 11/8/20 | 12/23/20 | 43 | 97.67% | 609 | 745 | 439 | 355 | \$143,793.00 | \$190,119.00 | \$271,485.00 | \$297,804.00 |
| | 2233 | \$5 | 7,111,425 | GOLD MINE 9X | 8/3/20 | 10/15/20 | 11/29/20 | 13 | 85.34% | 2,397 | 1,291 | 355 | 755 | \$480,995.00 | \$916,020.00 | \$1,428,735.00 | \$1,780,175.00 |
| | 2195 | \$5 | 20,072,100 | MONOPOLY 50X | 1/6/20 | 9/23/20 | 11/7/20 | 43 | 96.41% | 91 | 14 | 340 | 4,148 | \$26,355.00 | \$62,310.00 | \$158,990.00 | \$378,665.00 |
| | 2221 | \$5 | 7,148,925 | SPACE INVADERS \$50,000 CASH IN | 4/20/20 | 11/8/20 | 12/23/20 | 28 | 90.81% | 1,552 | 1,166 | 1,042 | 2,532 | \$131,395.00 | \$189,220.00 | \$209,915.00 | \$195,300.00 |

Liability for 2218 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 12/28/2019 - 12/31/2037**Outstanding Prizes**

| Tier | Ref | SmartCash | Tier Value | Count | Amount | Tickets Paid Life to Date | Amount Paid Life to Date | % paid | Est. Tickets Sold |
|----------------|-----|-----------|--------------|---------------|------------------------|---------------------------|--------------------------|---------|-------------------|
| 1 | 1 | N/A | \$10.00 | 183812 | \$1,838,120.00 | 926560 | \$9,265,600.00 | 83.45% | 9266668 |
| 2 | 2 | N/A | \$15.00 | 107783 | \$1,616,745.00 | 558261 | \$8,373,915.00 | 83.82% | 9307926 |
| 3 | 3 | N/A | \$20.00 | 35507 | \$710,140.00 | 186503 | \$3,730,060.00 | 84.01% | 9328930 |
| 4 | 4 | N/A | \$20.00 | 59818 | \$1,196,360.00 | 384728 | \$7,694,560.00 | 86.54% | 9610713 |
| 5 | 0 | N/A | \$25.00 | 29547 | \$738,675.00 | 192553 | \$4,813,825.00 | 86.70% | 9627650 |
| 6 | 0 | N/A | \$30.00 | 13791 | \$413,730.00 | 92567 | \$2,777,010.00 | 87.03% | 9665060 |
| 7 | 0 | N/A | \$30.00 | 14587 | \$437,610.00 | 96512 | \$2,895,360.00 | 86.87% | 9646943 |
| 8 | 0 | N/A | \$30.00 | 735 | \$22,050.00 | 3908 | \$117,240.00 | 84.17% | 9347047 |
| 9 | 0 | N/A | \$75.00 | 1425 | \$106,875.00 | 7821 | \$586,575.00 | 84.59% | 9393489 |
| 10 | 0 | N/A | \$75.00 | 10067 | \$755,025.00 | 68567 | \$5,142,525.00 | 87.20% | 9683299 |
| 11 | 0 | N/A | \$75.00 | 9806 | \$735,450.00 | 68879 | \$5,165,925.00 | 87.54% | 9721056 |
| 12 | 0 | N/A | \$75.00 | 8253 | \$618,975.00 | 47282 | \$3,546,150.00 | 85.14% | 9454697 |
| 13 | 0 | N/A | \$100.00 | 1443 | \$144,300.00 | 7791 | \$779,100.00 | 84.37% | 9369618 |
| 14 | 0 | N/A | \$100.00 | 3671 | \$367,100.00 | 24113 | \$2,411,300.00 | 86.79% | 9637736 |
| 15 | 0 | N/A | \$100.00 | 3600 | \$360,000.00 | 24106 | \$2,410,600.00 | 87.01% | 9662063 |
| 16 | 0 | N/A | \$100.00 | 3724 | \$372,400.00 | 24100 | \$2,410,000.00 | 86.62% | 9618692 |
| 17 | 0 | N/A | \$100.00 | 2837 | \$283,700.00 | 15677 | \$1,567,700.00 | 84.68% | 9403321 |
| 18 | 0 | N/A | \$200.00 | 18 | \$3,600.00 | 75 | \$15,000.00 | 80.65% | 8955645 |
| 19 | 0 | N/A | \$200.00 | 31 | \$6,200.00 | 151 | \$30,200.00 | 82.97% | 9213488 |
| 20 | 0 | N/A | \$200.00 | 13 | \$2,600.00 | 80 | \$16,000.00 | 86.02% | 9552688 |
| 21 | 0 | N/A | \$200.00 | 26 | \$5,200.00 | 158 | \$31,600.00 | 85.87% | 9535815 |
| 22 | 0 | N/A | \$200.00 | 19 | \$3,800.00 | 173 | \$34,600.00 | 90.10% | 10006067 |
| 23 | 0 | N/A | \$200.00 | 22 | \$4,400.00 | 161 | \$32,200.00 | 87.98% | 9769972 |
| 24 | 0 | N/A | \$200.00 | 29 | \$5,800.00 | 156 | \$31,200.00 | 84.32% | 9364216 |
| 25 | 0 | N/A | \$500.00 | 19 | \$9,500.00 | 75 | \$37,500.00 | 79.79% | 8860372 |
| 26 | 0 | N/A | \$500.00 | 23 | \$11,500.00 | 155 | \$77,500.00 | 87.08% | 9670084 |
| 27 | 0 | N/A | \$500.00 | 16 | \$8,000.00 | 82 | \$41,000.00 | 83.67% | 9291938 |
| 28 | 0 | N/A | \$500.00 | 18 | \$9,000.00 | 77 | \$38,500.00 | 81.05% | 9000894 |
| 29 | 0 | N/A | \$500.00 | 17 | \$8,500.00 | 78 | \$39,000.00 | 82.11% | 9117789 |
| 30 | 0 | N/A | \$1,000.00 | 28 | \$28,000.00 | 63 | \$63,000.00 | 69.23% | 7688076 |
| 31 | 0 | N/A | \$1,000.00 | 56 | \$56,000.00 | 128 | \$128,000.00 | 69.57% | 7725217 |
| 32 | 0 | N/A | \$1,000.00 | 41 | \$41,000.00 | 142 | \$142,000.00 | 77.60% | 8616994 |
| 33 | 0 | N/A | \$1,000.00 | 25 | \$25,000.00 | 77 | \$77,000.00 | 75.49% | 8383186 |
| 34 | 0 | N/A | \$10,000.00 | 1 | \$10,000.00 | 1 | \$10,000.00 | 50.00% | 5552498 |
| 35 | 0 | N/A | \$10,000.00 | 4 | \$40,000.00 | 4 | \$40,000.00 | 50.00% | 5552500 |
| 36 | 0 | N/A | \$50,000.00 | 0 | \$0.00 | 2 | \$100,000.00 | 100.00% | 11104997 |
| 37 | 0 | N/A | \$50,000.00 | 1 | \$50,000.00 | 3 | \$150,000.00 | 75.00% | 8328750 |
| 38 | 0 | N/A | \$277,000.00 | 0 | \$0.00 | 7 | \$1,939,000.00 | 100.00% | 11104999 |
| Totals: | | | | 490813 | \$11,045,355.00 | 2,731,776 | \$66,760,745.00 | | |



INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Charitable Bingo Ope

Payment Approval

December 23, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: IGT Global Solutions Corporation
Invoice Number: 90110911
Tx Game name: Game #2218 Super 7's
PO #: 362-20-9009RL009

| | Quantity: | Unit Price: | Amo |
|---------------------|-----------|-------------|--------------|
| Truck 1 | 2060.700 | \$103.31 | \$212,8 |
| Truck 2 | 2265.300 | \$103.31 | \$234,0 |
| Truck 3 | 2255.200 | \$103.31 | \$232,9 |
| Truck 4 | 2261.300 | \$103.31 | \$233,614.90 |
| Truck 5 | 2262.500 | \$103.31 | \$233,738.88 |
| Holographic inserts | | | \$21,890.11 |

Total Amount Due

\$1,169,147.66

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock
Dale Bowersock (Scratch Ticket Strategy Coordinator)

Please forward to the next person for approval

Dale Bowersock
for Robert Tirloni

Robert Tirloni (Products Manager)

Please forward to the next person for approval

Ed Rogn for Ryan Mendell
Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

12/30/19
Date

12/30/19
Date

12-30-19
Date

January 2, 2020



IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90110911
DATE : December 23, 2019

RECEIVED

2019 DEC 23 PM 1:16

OFFICE OF THE
CONTROLLER

BILL TO: 20318
Texas Lottery Commission
Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

| INV ITEM NO. CUSTOMER PO NO. | SALES ORD. SO ITEM NO | DESCRIPTION | QUANTITY | UNIT PRICE | EXTENDED AMOUNT |
|---------------------------------|--------------------------|--|-----------|---------------|--------------------|
| 001 GAMES# 2216, 2218 | 89742 030 | "SUPER 7S" 2218 -Truck#1 10.0" x 4.00" Tickets \$ 27.71/M Full UV (\$0.08 per sq inch per thousand) \$3.20/M Continuous 4 Color Process over entire ticket (\$0.17 per sq. inch per thousand) \$ 6.80/M Fluorescent Ink 814 Purple (0.07 per sq. inch per thousand) \$2.80/M Fluorescent Ink 803 Purple (0.07 per sq. inch per thousand) \$2.80/M Holographic Stock (\$1.50 per sq. in per thousand) \$60.00/M TOTAL \$ 103.31/M | 2,060,700 | PC 0.10331 | 212,890.92 |
| 002 GAMES# 2216, 2218 | 89742 040 | "SUPER 7S" 2218 -Truck#2 | 2,265,300 | PC 0.10331 | 234,028.14 |
| 003 GAMES# 2216, 2218 | 89742 050 | "SUPER 7S" 2218 -Truck#3 | 2,255,200 | PC 0.10331 | 232,984.71 |
| 004 GAMES# 2216, 2218 | 89742 060 | "SUPER 7S" 2218 -Truck#4 | 2,261,300 | PC 0.10331 | 233,614.90 |
| 005 GAMES# 2216, 2218 | 89742 070 | "SUPER 7S" 2218 -Truck#5 | 2,262,500 | PC 0.10331 | 233,738.88 |
| 006 GAMES# 2216, 2218 | 89742 090 | Holographic Inserts-GAME 2218 | | | 21,890.11 |
| TOTAL AMOUNT DUE | | | | | USD 1,169,147.66 |

REMARKS:
Unrounded Invoice Total \$ 1,633,832.8090

PAYMENT TERMS:
Due within 30 days

Continued...

| INV ITEM NO. | SALES ORD. | | QUANTITY | UNIT | EXTENDED |
|-----------------|------------|-------------|----------|-------|----------|
| CUSTOMER PO NO. | SO ITEM NO | DESCRIPTION | | PRICE | AMOUNT |

REMITTANCE:

Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104

SWIFT: WFBIUS6S

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

NO. OF TICKETS: 11,105,000 MIN: 10,819,200
 NO. POOLS: 92.54 MAX: 11,260,800
 PACK SIZE: 50
 PACKS/POOL: 2,400
 PACKS/GAME: 222,100 11,105,000

TEXAS LOTTERY COMMISSION
 SUPER 7s - GAME NUMBER 2218
 END OF PRODUCTION PRIZE STRUCTURE
 OCTOBER 23, 2019 - VERSION 2
 PRIZE FUND - \$77,806,100 PAYOUT % - 70.0640252%

| PRIZE TIER | # OF WINS | TIER CODE | GET: | WIN: | ODDS OF 1 IN: | WINNERS IN 92.54 POOLS | WINNERS IN 50 (PER PACK*) | WINNERS IN 120,000 (PER POOL) | PRIZE COST | PERCENT OF PRIZE FUND** | VALIDATION TIER LEVELS** |
|------------|-----------|-----------|---|-------------|---------------|------------------------|---------------------------|-------------------------------|---------------|-------------------------|--------------------------|
| 1 | 1 | L | \$10 | \$10 | 10.00 | 1,110,372 | 5.00 | 12,000.00 | \$ 11,103,720 | 14.27% | LOW TIER 44.25% |
| 2 | 1 | L | \$15 | \$15 | 16.67 | 666,044 | 3.00 | 7,200.00 | \$ 9,990,660 | 12.84% | |
| 3 | 1 | L | \$20 | \$20 | 50.02 | 222,010 | 1.00 | 2,400.00 | \$ 4,440,200 | 5.71% | |
| 4 | 2 | L | \$10 x 2 | \$20 | 24.98 | 444,546 | 2.00 | 4,800.00 | \$ 8,890,920 | 11.43% | |
| 5 | 2 | M | \$15 + \$10 | \$25 | 50.00 | 222,100 | - | 2,400.00 | \$ 5,552,500 | 7.14% | |
| 6 | 3 | M | \$10 x 3 | \$30 | 104.41 | 106,358 | - | 1,150.00 | \$ 3,190,740 | 4.10% | |
| 7 | 2 | M | \$15 x 2 | \$30 | 99.96 | 111,099 | - | 1,200.00 | \$ 3,332,970 | 4.28% | |
| 8 | 1 | M | \$30 | \$30 | 2,391.77 | 4,643 | - | 50.00 | \$ 139,290 | 0.18% | |
| 9 | 1 | M | \$75 | \$75 | 1,201.06 | 9,246 | - | 100.00 | \$ 693,450 | 0.89% | |
| 10 | 3 | M | \$10 (WINSX) + \$10 + \$15 | \$75 | 141.22 | 78,634 | - | 850.00 | \$ 5,897,550 | 7.58% | |
| 11 | 5 | M | (\$10 x 2) + (\$20 x 2) + \$15 | \$75 | 141.13 | 78,685 | - | 850.00 | \$ 5,901,375 | 7.58% | MID TIER 52.03% |
| 12 | 1 | M | \$15 (WINSX) | \$75 | 199.96 | 55,535 | - | 600.00 | \$ 4,165,125 | 5.35% | |
| 13 | 1 | M | \$100 | \$100 | 1,202.62 | 9,234 | - | 100.00 | \$ 923,400 | 1.19% | |
| 14 | 4 | M | \$10 (WINSX) + (\$15 x 2) + \$20 | \$100 | 399.69 | 27,784 | - | 300.00 | \$ 2,778,400 | 3.57% | |
| 15 | 6 | M | \$10 (WINSX) + (\$10 x 5) | \$100 | 400.82 | 27,706 | - | 300.00 | \$ 2,770,600 | 3.56% | |
| 16 | 3 | M | \$15 (WINSX) + \$10 + \$15 | \$100 | 399.12 | 27,824 | - | 300.00 | \$ 2,782,400 | 3.58% | |
| 17 | 1 | M | \$20 (WINSX) | \$100 | 599.82 | 18,514 | - | 200.00 | \$ 1,851,400 | 2.38% | |
| 18 | 1 | M | \$200 | \$200 | 119,408.60 | 93 | - | 1.00 | \$ 18,600 | 0.02% | |
| 19 | 13 | M | \$10 (WINSX) + (\$10 x 10) + \$20 + \$30 | \$200 | 61,016.48 | 182 | - | 2.00 | \$ 36,400 | 0.05% | |
| 20 | 6 | M | \$30 (WINSX) + (\$10 x 5) | \$200 | 119,408.60 | 93 | - | 1.00 | \$ 18,600 | 0.02% | HIGH TIER 3.73% |
| 21 | 14 | M | (\$10 x 10) + (\$30 x 2) + (\$20 x 2) | \$200 | 60,353.26 | 184 | - | 2.00 | \$ 36,800 | 0.05% | |
| 22 | 11 | M | \$20 (WINSX) + (\$10 x 10) | \$200 | 57,838.54 | 192 | - | 2.00 | \$ 38,400 | 0.05% | |
| 23 | 3 | M | (\$10 (WINSX) x 2) + \$20 (WINSX) | \$200 | 60,683.06 | 183 | - | 2.00 | \$ 36,600 | 0.05% | |
| 24 | 11 | M | (\$15 x 10) + \$10 (WINSX) | \$200 | 60,027.03 | 185 | - | 2.00 | \$ 37,000 | 0.05% | |
| 25 | 1 | M | \$500 | \$500 | 118,138.30 | 94 | - | 1.00 | \$ 47,000 | 0.06% | |
| 26 | 26 | M | (\$10 (WINSX) x 3) + \$20 (WINSX) + (\$10 x 20) + \$20 + \$30 | \$500 | 62,387.64 | 178 | - | 2.00 | \$ 89,000 | 0.11% | |
| 27 | 7 | M | (\$15 (WINSX) x 2) + \$20 (WINSX) + (\$20 x 2) + \$10 + \$200 | \$500 | 113,316.33 | 98 | - | 1.00 | \$ 49,000 | 0.06% | |
| 28 | 1 | M | \$20 x 25 (WINALL) | \$500 | 116,894.74 | 95 | - | 1.00 | \$ 47,500 | 0.06% | |
| 29 | 1 | M | (\$15 x 20) + (\$75 x 2) + (\$10 x 2) + \$30 (WINALL) | \$500 | 116,894.74 | 95 | - | 1.00 | \$ 47,500 | 0.06% | |
| 30 | 1 | H | \$1,000 | \$1,000 | 122,032.97 | 91 | - | 1.00 | \$ 91,000 | 0.12% | HIGH TIER 3.73% |
| 31 | 1 | H | (\$30 x 20) + (\$100 x 3) + \$25 + \$75 (WINALL) | \$1,000 | 60,353.26 | 184 | - | 2.00 | \$ 184,000 | 0.24% | |
| 32 | 25 | H | \$100 (WINSX) + (\$10 x 20) + (\$15 (WINSX) x 4) | \$1,000 | 60,683.06 | 183 | - | 2.00 | \$ 183,000 | 0.24% | |
| 33 | 13 | H | \$100 (WINSX) + (\$20 x 10) + (\$30 (WINSX) x 2) | \$1,000 | 108,872.55 | 102 | - | 1.00 | \$ 102,000 | 0.13% | |
| 34 | 1 | H | \$10,000 | \$10,000 | 5,552,500.00 | 2 | - | - | \$ 20,000 | 0.03% | |
| 35 | 1 | H | (\$500 x 17) + (\$200 x 7) + \$100 (WINALL) | \$10,000 | 1,388,125.00 | 8 | - | - | \$ 80,000 | 0.10% | |
| 36 | 1 | H | \$50,000 | \$50,000 | 5,552,500.00 | 2 | - | - | \$ 100,000 | 0.13% | |
| 37 | 26 | H | (\$500 (WINSX) x 16) + (\$1,000 x 10) | \$50,000 | 2,776,250.00 | 4 | - | - | \$ 200,000 | 0.26% | |
| 38 | 1 | H | \$277,000 | \$277,000 | 1,586,428.57 | 7 *** | - | - | \$ 1,939,000 | 2.49% | |
| | | | | 2 Decimals: | 3.45 | 3,222,589 | 11.00 | 34,824 | \$ 77,806,100 | 100.00% | 100.00% |
| | | | | 4 Decimals: | 3.4460 | | | | | | |

Reveal *7* symbol = WINSX (Win 5 TIMES the prize.)

Reveal *77* symbol = WINALL (WIN ALL 25 PRIZES INSTANTLY!)

TEXAS LOTTERY COMMISSION
 SUPER 7s - GAME NUMBER 2218
 0
 END OF PRODUCTION PRIZE STRUCTURE

Consolidated odds are 1 in:

| | | |
|-----------|--------------|-----------|
| \$10 | 10.00 | 1,110,372 |
| \$15 | 16.67 | 666,044 |
| \$20 | 16.66 | 666,556 |
| \$25 | 50.00 | 222,100 |
| \$30 | 50.00 | 222,100 |
| \$75 | 50.00 | 222,100 |
| \$100 | 99.99 | 111,062 |
| \$200 | 9,986.51 | 1,112 |
| \$500 | 19,830.36 | 560 |
| \$1,000 | 19,830.36 | 560 |
| \$10,000 | 1,110,500.00 | 10 |
| \$50,000 | 1,850,833.33 | 6 |
| \$277,000 | 1,586,428.57 | 7 |
| | | 3,222,589 |

| GET: | WIN: | A | B | C | D |
|----------|------|------------|------------|------------|------------|
| \$10 | \$10 | 5 = \$ 50 | 5 = \$ 50 | 4 = \$ 40 | 6 = \$ 60 |
| \$15 | \$15 | 3 = \$ 45 | 3 = \$ 45 | 1 = \$ 15 | 5 = \$ 75 |
| \$20 | \$20 | 0 = \$ 0 | 2 = \$ 40 | 1 = \$ 20 | 1 = \$ 20 |
| \$10 x 2 | \$20 | 1 = \$ 60 | 1 = \$ 20 | 4 = \$ 80 | 0 = \$ 0 |
| | | 11 = \$155 | 11 = \$155 | 10 = \$155 | 12 = \$155 |

* Each of the following GLEPS will be used in approximately 25% of the packs in the game.

** Numbers are rounded.

*** This exact number of prizes is guaranteed delivery to the TLC.

Note: There will be no more than 17 winners per pack for this game.

Instant Ticket Game Analysis
2/25/18-2/29/20

Average Number of Weeks for 85% Average Sell Through

| Print Quantities | Price Point | | | | Print Quantities | Price Point | | | |
|---------------------|-------------|---------|----------|----------|---------------------|-------------|----------|----------|----------|
| | \$1 | \$2 | \$3 | \$5 | | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | Week 13 | Week 18 | Week 16 | Week 19 | 3M | None | None | None | Week 56* |
| 10M-14.99M | None | None | None | Week 27 | 4M | Week 16* | None | None | Week 61* |
| 15M-19.99M | Week 23 | None | Week 34* | Week 26* | 5M | Week 26* | Week 25* | Week 40* | None |
| 20M-24.99M | None | None | None | None | 6M | Week 20 | Week 25* | None | None |
| 25M-29.99M | Week 28* | None | None | None | 7M | Week 25* | Week 64* | None | None |
| 30M-34.99M | Week 56* | None | None | None | 8M | Week 23 | Week 38* | None | None |
| >35M | None | Week 60 | Week 56 | Week 47* | >9M | Week 27 | Week 49* | None | None |

Average Weekly Dollar Sales at 85% Average Sell Through

| Print Quantities | Price Point | | | | Print Quantities | Price Point | | | |
|---------------------|-------------|-------------|-------------|-------------|---------------------|-------------|-------------|-------------|-------------|
| | \$1 | \$2 | \$3 | \$5 | | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | \$616,770 | \$761,968 | \$962,270 | \$1,810,073 | 3M | None | None | None | \$2,732,470 |
| 10M-14.99M | None | None | None | \$1,848,221 | 4M | \$2,364,236 | None | None | \$3,177,965 |
| 15M-19.99M | \$631,464 | None | \$1,225,446 | \$3,225,872 | 5M | \$1,959,320 | \$4,111,875 | \$3,795,213 | None |
| 20M-24.99M | None | None | None | None | 6M | \$3,291,377 | \$4,223,614 | None | None |
| 25M-29.99M | \$900,100 | None | None | None | 7M | \$2,488,242 | \$1,950,276 | None | None |
| 30M-34.99M | \$462,626 | None | None | None | 8M | \$3,151,041 | \$4,005,888 | None | None |
| >35M | None | \$1,085,176 | \$1,761,946 | \$3,641,275 | >9M | \$4,077,657 | \$3,200,387 | None | None |

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only