

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 11/20/2020

Game #	2241	Confirmed Packs	14,121
Game Name	Bingo Times 20	Active Packs	8,163
Quantity Printed	15,358,575	Warehouse Packs	12,180
Price Point	\$5	Returned Packs	12
Start Date	2/17/2020	Printed Payout Percentage	68.04%
Top Prize	\$ 100,000	Percent Sold	80.83%
Number of Top Prizes Remaining	0	Number of Weeks Out	39

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 699,543	Actual ticket production costs
Prize payout expense	\$ 41,518,280	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 42,217,823**

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 62,071,681	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	---------------	---

Total Estimated Benefits **\$ 62,071,681**

Excess of Revenue over Expended **\$ 19,853,858**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	\$	1,281,460
Next week	\$	1,368,725
Next week	\$	1,330,765
Avg Weekly Sales Current Game	\$	1,326,983
Avg Weekly Sales \$5; 15M - 19.99M Qty*	\$	3,225,872
Percentage Of Variance In Sales		59%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2241	Printed Payout Percentage	68.04%
Game Name	Bingo Times 20	Actual Payout Percentage	66.89%
Percent Sold	80.83%	Number of Weeks Out	39
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			26

* only one game at this level with 85% sell through

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Scratch Ticket Strategy Coordinator Date

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date

Not Required
All Top Prizes Claimed

Bowersock, Dale

From: WebsiteSupport@lottery.state.tx.us
Sent: Friday, November 20, 2020 5:22 AM
To: WEBSITE_SCRATCH_ZTP
Subject: ZTP Occurrence: Date 11/19/2020

All top prizes for the following game(s) have been claimed as of 11/19/2020.

Game Number	Game Name	Price	Prize Amount	Prizes Printed	Prizes Claimed	Pending Top Claims	Pending Top Claims Count	Prizes Remaining	Sales Begin Date	Pre-Call Date	Call Date	Sales End Date	Last Top Prize Claimed Date
2241	Bingo Times 20	\$5	\$100,000	6	6		0	0	2/17/2020				11/19/2020

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.



Play the Games of Texas!

Da Vinci Report
11/20/20

Week End Date: 11/14/20

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														11/14/20	11/7/20	10/31/20	10/24/20
Mature	2124	\$1	853,200	WINNING 7S	8/8/19			66	0.00%	0	0	4,198	576	\$0	\$0	\$0	\$0
	2060	\$2	35,449,750	WEEKLY GRAND	8/19/19			65	78.37%	9,132	8,063	38,651	21	\$669,678.00	\$694,830.00	\$676,726.00	\$717,654.00
	2062	\$2	7,065,750	WILD TRIPLER	7/20/20			17	87.92%	2,362	1,507	291	1,513	\$179,980.00	\$230,792.00	\$259,762.00	\$358,010.00
	2168	\$3	35,604,750	\$50,000 BONUS CASHWORD	2/17/20			39	68.86%	13,099	8,257	61,413	56	\$1,843,569.00	\$2,034,852.00	\$2,021,394.00	\$2,050,653.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			32	40.25%	16,225	10,463	293,528	6	\$1,385,868.00	\$1,519,818.00	\$1,516,485.00	\$1,541,781.00
	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			35	71.05%	16,580	8,092	54,720	7	\$1,853,830.00	\$1,974,905.00	\$1,911,325.00	\$1,894,915.00
	2231	\$5	5,626,200	50X FAST CASH	7/20/20			17	77.11%	5,894	3,378	4,510	1,386	\$542,390.00	\$600,910.00	\$600,345.00	\$675,200.00
	2241	\$5	15,358,575	BINGO TIMES 20	2/17/20			39	80.83%	14,121	8,163	12,180	12	\$1,281,460.00	\$1,368,725.00	\$1,330,765.00	\$1,322,200.00
	2177	\$5	18,315,600	BONUS BREAK THE BANK	11/18/19			52	84.09%	12,831	8,023	13,673	12	\$1,258,330.00	\$1,294,265.00	\$1,228,460.00	\$1,254,725.00
	2229	\$5	7,122,225	DOUBLE DIAMOND	7/6/20			19	67.88%	4,939	2,755	20,656	485	\$437,790.00	\$519,920.00	\$519,300.00	\$621,175.00
	2215	\$5	7,188,075	ROUTE 66 ROAD TO \$1,000,000!	6/15/20			22	78.51%	3,648	1,970	12,781	967	\$275,445.00	\$321,330.00	\$336,605.00	\$378,360.00
	2128	\$5	7,253,550	WILD CASH MULTIPLIER	7/6/20			19	63.20%	4,936	2,671	25,145	1,108	\$440,450.00	\$475,030.00	\$517,350.00	\$524,215.00
	2226	\$10	18,095,250	\$250,000 50X CASHWORD	5/1/20			28	73.15%	24,687	9,196	53,322	12	\$4,545,350.00	\$4,539,570.00	\$4,433,340.00	\$4,404,500.00
	2244	\$10	26,557,800	MEGA LOTERIA	6/22/20			21	44.62%	33,616	11,362	234,280	128	\$6,780,040.00	\$6,880,450.00	\$6,735,790.00	\$6,688,200.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			183	63.19%	17,187	6,667	480,336	40	\$2,439,180.00	\$2,445,240.00	\$2,373,780.00	\$2,475,600.00
	2219	\$20	8,837,100	MEGA 7S	6/1/20			24	66.49%	20,673	7,740	83,470	49	\$2,794,220.00	\$2,746,080.00	\$2,697,680.00	\$2,893,600.00
	2245	\$20	12,034,525	MILLION DOLLAR LOTERIA	3/2/20			37	87.14%	23,364	7,213	21,767	6	\$5,547,880.00	\$5,696,880.00	\$5,493,020.00	\$5,546,040.00
	2145	\$20	7,217,400	MULTIPLIER SPECTACULAR	2/3/20			41	87.90%	10,361	4,077	17,322	55	\$1,213,440.00	\$1,215,660.00	\$1,297,440.00	\$1,422,620.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			35	39.78%	14,665	7,084	263,260	14	\$2,753,970.00	\$2,821,110.00	\$2,817,480.00	\$2,845,440.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			139	42.90%	15,221	6,789	750,190	16	\$3,347,640.00	\$3,463,920.00	\$3,377,100.00	\$3,427,230.00
	2227	\$50	5,138,000	\$1,000,000 GOLDEN RICHES	4/6/20			32	80.99%	13,605	5,512	24,978	33	\$3,859,400.00	\$3,995,400.00	\$4,008,650.00	\$4,097,900.00
Sold/Closing	2212	\$1	9,187,950	FIND THE 9S	4/6/20	10/4/20	11/18/20	32	92.11%	0	0	614	3,532	-\$931.00	-\$579.00	\$2,701.00	\$963.00
	2222	\$1	9,297,600	MATCH 2 WIN	5/18/20	11/8/20	12/23/20	26	82.60%	578	484	3,727	4,151	\$37,946.00	\$63,246.00	\$66,042.00	\$90,554.00
	2193	\$1	29,035,950	MONOPOLY 10X	1/6/20	11/8/20	12/23/20	45	96.79%	531	376	554	2,903	\$51,690.00	\$68,851.00	\$83,159.00	\$129,137.00
	2228	\$1	9,299,850	PRIZE PIGGY	7/6/20	12/6/20	1/20/21	19	91.11%	1,400	1,095	554	1,100	\$80,170.00	\$104,034.00	\$115,655.00	\$147,924.00
	2161	\$2	34,822,125	BINGO EXTRA	10/7/19	12/6/20	1/20/21	58	96.89%	2,513	1,324	1,037	1,486	\$175,814.00	\$242,518.00	\$330,732.00	\$408,238.00
	2162	\$2	40,877,750	BREAK THE BANK	8/5/19	12/6/20	1/20/21	67	97.54%	2,195	1,273	838	1,545	\$170,838.00	\$247,812.00	\$304,058.00	\$384,404.00
	2230	\$2	7,334,000	FIND THE 9S	7/13/20	11/9/20	12/24/20	18	79.26%	3,229	1,461	0	2,891	\$193,806.00	\$269,908.00	\$288,350.00	\$349,724.00
	2214	\$2	9,300,375	LUCHA LIBRE LOOT	4/20/20	11/8/20	12/23/20	30	76.49%	1,173	1,359	6,233	4,649	\$145,384.00	\$209,576.00	\$165,674.00	\$183,010.00
	2194	\$3	19,285,125	MONOPOLY 30X CROSSWORD	1/6/20	11/8/20	12/23/20	45	97.94%	216	230	436	1,119	\$44,907.00	\$112,221.00	\$143,793.00	\$190,119.00
	2233	\$5	7,111,425	GOLD MINE 9X	8/3/20	10/15/20	11/29/20	15	86.35%	323	66	354	6,234	\$90,910.00	\$270,075.00	\$480,995.00	\$916,020.00
	2221	\$5	7,148,925	SPACE INVADERS \$50,000 CASH IN	4/20/20	11/8/20	12/23/20	30	91.38%	583	426	1,037	4,244	\$73,560.00	\$133,160.00	\$131,395.00	\$189,220.00

Liability for 2241 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 11/26/2019 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	378811	\$1,894,055.00	1310904	\$6,554,520.00	77.58%	11915392
2	2	N/A	\$10.00	160122	\$1,601,220.00	556479	\$5,564,790.00	77.66%	11926754
3	3	N/A	\$15.00	44466	\$666,990.00	160315	\$2,404,725.00	78.29%	12023625
4	4	N/A	\$15.00	30136	\$452,040.00	123614	\$1,854,210.00	80.40%	12348194
5	5	N/A	\$20.00	10958	\$219,160.00	40211	\$804,220.00	78.58%	12069488
6	6	N/A	\$20.00	11253	\$225,060.00	39836	\$796,720.00	77.97%	11975654
7	7	N/A	\$20.00	9858	\$197,160.00	41369	\$827,380.00	80.76%	12403007
8	8	N/A	\$20.00	19834	\$396,680.00	82551	\$1,651,020.00	80.63%	12383315
9	0	N/A	\$25.00	7486	\$187,150.00	26697	\$667,425.00	78.10%	11995081
10	0	N/A	\$25.00	7939	\$198,475.00	26138	\$653,450.00	76.70%	11780451
11	0	N/A	\$25.00	19750	\$493,750.00	86855	\$2,171,375.00	81.47%	12513193
12	0	N/A	\$25.00	12607	\$315,175.00	51445	\$1,286,125.00	80.32%	12335631
13	0	N/A	\$30.00	6342	\$190,260.00	27744	\$832,320.00	81.39%	12500977
14	0	N/A	\$30.00	7874	\$236,220.00	34881	\$1,046,430.00	81.58%	12530053
15	0	N/A	\$30.00	4962	\$148,860.00	20677	\$620,310.00	80.65%	12386179
16	0	N/A	\$30.00	5079	\$152,370.00	20625	\$618,750.00	80.24%	12323786
17	0	N/A	\$30.00	4972	\$149,160.00	20607	\$618,210.00	80.56%	12373202
18	0	N/A	\$50.00	2272	\$113,600.00	8379	\$418,950.00	78.67%	12082386
19	0	N/A	\$50.00	2807	\$140,350.00	9979	\$498,950.00	78.05%	11986799
20	0	N/A	\$50.00	5444	\$272,200.00	24412	\$1,220,600.00	81.77%	12558063
21	0	N/A	\$50.00	1635	\$81,750.00	6899	\$344,950.00	80.84%	12416077
22	0	N/A	\$50.00	3837	\$191,850.00	17437	\$871,850.00	81.96%	12588486
23	0	N/A	\$50.00	2473	\$123,650.00	11009	\$550,450.00	81.66%	12541355
24	0	N/A	\$50.00	2752	\$137,600.00	12163	\$608,150.00	81.55%	12524729
25	0	N/A	\$100.00	975	\$97,500.00	3299	\$329,900.00	77.19%	11854922
26	0	N/A	\$100.00	823	\$82,300.00	3450	\$345,000.00	80.74%	12400440
27	0	N/A	\$100.00	2017	\$201,700.00	6553	\$655,300.00	76.46%	11743843
28	0	N/A	\$100.00	1181	\$118,100.00	5211	\$521,100.00	81.52%	12520890
29	0	N/A	\$100.00	840	\$84,000.00	3424	\$342,400.00	80.30%	12332964
30	0	N/A	\$100.00	2376	\$237,600.00	10375	\$1,037,500.00	81.37%	12496683
31	0	N/A	\$100.00	2409	\$240,900.00	10392	\$1,039,200.00	81.18%	12468268
32	0	N/A	\$200.00	126	\$25,200.00	513	\$102,600.00	80.28%	12330123
33	0	N/A	\$200.00	271	\$54,200.00	808	\$161,600.00	74.88%	11501138
34	0	N/A	\$200.00	204	\$40,800.00	877	\$175,400.00	81.13%	12460194
35	0	N/A	\$200.00	249	\$49,800.00	1042	\$208,400.00	80.71%	12396309
36	0	N/A	\$200.00	84	\$16,800.00	348	\$69,600.00	80.56%	12372185
37	0	N/A	\$300.00	58	\$17,400.00	153	\$45,900.00	72.51%	11136786
38	0	N/A	\$300.00	147	\$44,100.00	485	\$145,500.00	76.74%	11786248
39	0	N/A	\$300.00	174	\$52,200.00	679	\$203,700.00	79.60%	12225641
40	0	N/A	\$300.00	86	\$25,800.00	346	\$103,800.00	80.09%	12301080
41	0	N/A	\$300.00	121	\$36,300.00	529	\$158,700.00	81.38%	12499517
42	0	N/A	\$400.00	79	\$31,600.00	344	\$137,600.00	81.32%	12490188
43	0	N/A	\$400.00	98	\$39,200.00	340	\$136,000.00	77.63%	11922181
44	0	N/A	\$400.00	196	\$78,400.00	667	\$266,800.00	77.29%	11870416
45	0	N/A	\$400.00	172	\$68,800.00	686	\$274,400.00	79.95%	12279699
46	0	N/A	\$500.00	59	\$29,500.00	160	\$80,000.00	73.06%	11220876
47	0	N/A	\$500.00	44	\$22,000.00	174	\$87,000.00	79.82%	12258679
48	0	N/A	\$500.00	76	\$38,000.00	264	\$132,000.00	77.65%	11925481
49	0	N/A	\$500.00	94	\$47,000.00	346	\$173,000.00	78.64%	12077424
50	0	N/A	\$500.00	136	\$68,000.00	498	\$249,000.00	78.55%	12063991
51	0	N/A	\$1,000.00	14	\$14,000.00	29	\$29,000.00	67.44%	10358108
52	0	N/A	\$1,000.00	16	\$16,000.00	29	\$29,000.00	64.44%	9897748
53	0	N/A	\$1,000.00	14	\$14,000.00	30	\$30,000.00	68.18%	10471755
54	0	N/A	\$1,000.00	53	\$53,000.00	163	\$163,000.00	75.46%	11590035
55	0	N/A	\$100,000.00	0	\$0.00	6	\$600,000.00	100.00%	15358576
Totals:				776861	\$10,728,985.00	2,813,446	\$41,518,280.00		

NO. OF TICKETS: 15,358,575
 NO. POOLS: 43
 PACK SIZE: 75
 PACKS/POOL: 4,800
 PACKS/GAME: 204,781

Minimum: 14,817,600
 Maximum: 15,422,400

TEXAS LOTTERY COMMISSION
 "BINGO TIMES 20" - GAME NO. 2241
 END OF PRODUCTION PRIZE STRUCTURE
 18-Nov-19

VERSION A

15,358,575

\$5 TICKETS \$76,792,875 REVENUE PRIZE FUND \$52,247,265 PAYOUT % 68.04%

PRIZE LEVEL	PRIZE CODE	TIER CODE	GET:	#OF WAYS TO WIN:	WIN:	ODDS OF 1 IN:	WINNERS IN 43 POOLS	WINNERS IN 75 (PER PACK*)	WINNERS IN 360,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS	
1	1	L	LINE Card 1	1	\$5	9.09	1,689,715	8.25	39,600,000	\$8,448,575	16.17%		
2	2	L	LINE Card 2	1	\$10	21.43	716,601	3.50	16,800,000	\$7,166,010	13.72%		
3	3	L	LINE Card 3	1	\$15	75.00	204,781	1.00	4,800,000	\$3,071,715	5.88%		
4	4	L	LINE Card 1 + LINE Card 2	2	\$15	99.89	153,750	0.75	3,600,000	\$2,306,250	4.41%		
5	5	L	LINE Card 4	1	\$20	300.15	51,169	0.25	1,200,000	\$1,023,380	1.96%		
6	6	L	4 CORNERS Card 1	1	\$20	300.62	51,089	0.25	1,200,000	\$1,021,780	1.96%		
7	7	L	\$20 BONUS	1	\$20	299.81	51,227	0.25	1,200,000	\$1,024,540	1.96%	LOW TIER	
8	8	L	LINE Card 1 + LINE Card 3	2	\$20	150.01	102,385	0.50	2,400,000	\$2,047,700	3.92%	49.97%	
9	0	M	LINE Card 5	1	\$25	449.30	34,183	0.167	800,000	\$854,575	1.64%		
10	0	M	4 CORNERS Card 2	1	\$25	450.70	34,077	0.167	800,000	\$851,925	1.63%		
11	0	M	LINE Card 1 + \$20 BONUS	2	\$25	144.07	106,605	0.521	2,500,000	\$2,665,125	5.10%		
12	0	M	LINE Card 2 + LINE Card 3	2	\$25	239.78	64,052	0.313	1,500,000	\$1,601,300	3.06%		
13	0	M	LINE Card 1 + LINE Card 2 + LINE Card 3	3	\$30	450.58	34,086	0.167	800,000	\$1,022,580	1.96%		
14	0	M	LINE Card 2 + \$20 BONUS	2	\$30	359.22	42,755	0.208	1,000,000	\$1,282,650	2.45%		
15	0	M	4 CORNERS Card 1 + LINE Card 2	2	\$30	599.03	25,639	0.125	600,000	\$769,170	1.47%		
16	0	M	LINE Card 1 + 4 CORNERS Card 2	2	\$30	597.52	25,704	0.125	600,000	\$771,120	1.48%		
17	0	M	LINE Card 2 + LINE Card 4	2	\$30	600.44	25,579	0.125	600,000	\$767,370	1.47%		
18	0	M	LINE Card 6	1	\$50	1,441.98	10,651	0.052	250,000	\$532,550	1.02%		
19	0	M	4 CORNERS Card 3	1	\$50	1,201.20	12,786	0.063	300,000	\$639,300	1.22%		
20	0	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + \$20 BONUS	4	\$50	514.42	29,856	0.146	700,000	\$1,492,800	2.86%		
21	0	M	4 CORNERS Card 2 + LINE Card 5	2	\$50	1,799.69	8,534	0.042	200,000	\$426,700	0.82%		
22	0	M	4 CORNERS Card 1 + LINE Card 2 + \$20 BONUS	3	\$50	721.94	21,274	0.104	500,000	\$1,063,700	2.04%		
23	0	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4	4	\$50	1,139.19	13,482	0.066	315,000	\$674,100	1.29%		
24	0	M	LINE Card 2 + LINE Card 3 + LINE Card 5	3	\$50	1,029.74	14,915	0.073	350,000	\$745,750	1.43%		
25	0	M	4 CORNERS Card 4	1	\$100	3,593.49	4,274	0.021	100,000	\$427,400	0.82%		
26	0	M	X Card 1	1	\$100	3,594.33	4,273	0.021	100,000	\$427,300	0.82%		
27	0	M	LINE Card 1 (X20)	1	\$100	1,792.13	8,570	0.042	200,000	\$857,000	1.64%		
28	0	M	4 CORNERS Card 1 + LINE Card 2 + 4 CORNERS Card 3 + \$20 BONUS	4	\$100	2,402.78	6,392	0.031	150,000	\$639,200	1.22%		
29	0	M	4 CORNERS Card 3 + LINE Card 6	2	\$100	3,601.92	4,264	0.021	100,000	\$426,400	0.82%		
30	0	M	LINE Card 2 + LINE Card 4 + LINE Card 6 + \$20 BONUS	4	\$100	1,204.50	12,751	0.063	300,000	\$1,275,100	2.44%		
31	0	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4 + LINE Card 6	5	\$100	1,199.79	12,801	0.063	300,000	\$1,280,100	2.45%		
32	0	M	X Card 2	1	\$200	24,035.33	639	0.003	15,000	\$127,800	0.24%		
33	0	M	LINE Card 2 (X20)	1	\$200	14,234.08	1,079	0.005	25,000	\$215,800	0.41%		
34	0	M	X Card 1 + LINE Card 2 + LINE Card 4 + LINE Card 6 + \$20 BONUS	5	\$200	14,207.75	1,081	0.005	25,000	\$216,200	0.41%		
35	0	M	4 CORNERS Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 5	4	\$200	11,896.65	1,291	0.006	30,000	\$258,200	0.49%		
36	0	M	X Card 1 + 4 CORNERS Card 4	2	\$200	35,552.26	432	0.002	10,000	\$86,400	0.17%		
37	0	M	4 CORNERS Card 5	1	\$300	72,789.45	211	0.001	5,000	\$63,300	0.12%		
38	0	M	LINE Card 3 (X20)	1	\$300	24,301.54	632	0.003	15,000	\$189,600	0.36%		
39	0	M	LINE Card 1 (X20) + LINE Card 2 (X20)	2	\$300	18,005.36	853	0.004	20,000	\$255,900	0.49%		
40	0	M	X Card 1 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 6	4	\$300	35,552.26	432	0.002	10,000	\$129,600	0.25%		
41	0	M	LINE Card 1 + X Card 2 + LINE Card 5 + LINE Card 6 + \$20 BONUS	5	\$300	23,628.58	650	0.003	15,000	\$195,000	0.37%		
42	0	M	X Card 3	1	\$400	36,308.69	423	0.002	10,000	\$169,200	0.32%		
43	0	M	LINE Card 4 (X20)	1	\$400	35,065.24	438	0.002	10,000	\$175,200	0.34%		
44	0	M	4 CORNERS Card 5 + LINE Card 1 (X20)	2	\$400	17,796.73	863	0.004	20,000	\$345,200	0.66%		
45	0	M	LINE Card 2 + LINE Card 3 (X20) + LINE Card 4 + LINE Card 6 + \$20 BONUS	5	\$400	17,900.44	858	0.004	20,000	\$343,200	0.66%		
46	0	M	4 CORNERS Card 6	1	\$500	70,130.48	219	0.001	5,000	\$109,500	0.21%		
47	0	M	X Card 4	1	\$500	70,452.18	218	0.001	5,000	\$109,000	0.21%		
48	0	M	LINE Card 5 (X20)	1	\$500	45,172.28	340	0.002	8,000	\$170,000	0.33%		
49	0	M	X Card 1 + X Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 6	5	\$500	34,905.85	440	0.002	10,000	\$220,000	0.43%	MID TIER	
50	0	M	LINE Card 1 (X20) + LINE Card 4 (X20)	2	\$500	24,224.88	634	0.003	15,000	\$317,000	0.61%	48.21%	
51	0	H	X Card 5	1	\$1,000	357,176.16	43	0.000	1,000	\$43,000	0.08%		
52	0	H	LINE Card 6 (X20)	1	\$1,000	341,301.67	45	0.000	1,000	\$45,000	0.09%		
53	0	H	X Card 4 + 4 CORNERS Card 6	2	\$1,000	349,058.52	44	0.000	1,000	\$44,000	0.08%		
54	0	H	LINE Card 1 (X20) + X Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 5 (X20) + LINE Card 6	6	\$1,000	71,104.51	216	0.001	5,000	\$216,000	0.41%	HIGH TIER	
55	0	H	X Card 6	1	\$100,000	2,559,762.50	6	0.000	0.141	\$600,000	1.15%	1.81%	
							4.28	3,590,307	17.53	84,146,141	\$52,247,265	100.00%	100.00%
							4.2778						

\$20 BONUS = win \$20 in the BONUS GAME
 X20 = win 20 TIMES the LINE prize

Consolidated odds are 1 in:

\$5	9.09	1,689,715
\$10	21.43	716,601
\$15	42.84	358,531
\$20	60.02	255,870
\$25	64.28	238,917
\$30	99.88	153,763
\$50	137.75	111,498
\$100	288.02	53,325
\$200	3,396.41	4,522
\$300	5,528.64	2,778
\$400	5,948.32	2,582
\$500	8,297.45	1,851
\$1,000	44,133.84	348
\$100,000	2,559,762.50	6
		3,590,307

* Each of the following GLEPS will be used in approximately 25% of each pack of 75 tickets.
 ** Numbers are rounded.
 *** This Number of prizes is guaranteed delivery to the Lottery.



INTEROFFICE MEMO

Gary Grief, Executive Director Michael P. Farrell, Chair

15-350-575-
1:000-
15-350-575-
15-350-575-
45-16-
013-
013-
013-
013-
013-
013-

Payment Approval

December 2, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Pollard Banknote Limited DB
P.O. Number (if applicable): 362-20-9010
Invoice Number: 8513456
Tx Game Name: Bingo Times 20 #2241

	<u>Quantity</u>	<u>Unit Price</u>	<u>Amount</u>
ticket size 4 x 8	15358.58	21.07	\$323,605.18
foil stock (10pt) C2S	15358.58	7.60	\$116,725.17
four colour process	15358.58	8.00	\$122,868.60
Translucent marking system	15358.58	4.48	\$68,806.42
flood UV	15358.58	2.43	\$37,321.34
multiple play area	15358.58	1.60	\$24,573.72
point of sale promo item	1	5642.71	\$5,642.71

Total Amount **\$699,543.13**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB 12/5/19
Date
Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Robert Tirloni 12/6/19
Date
Robert Tirloni (Products Manager)
Please forward to the next person for approval

Ryan Mindell 12-9-19
Date
Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

December 12, 2019

INVOICE NO.: 8513456

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States	Ship To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States
Terms: Net 30 days after date of invoice	

Invoice Date	Order No.	Your Order	Customer No.
November 27, 2019	1072614		5008

Order name: Bingo Times 20 #2241
PO Number:

Product Description	Quantity	Unit Price	Amount
Ticket Size 4 x 8	15,358,575	21.07 /M	323,605.18
Foil stock (10pt) C2S	15,358,575	7.60 /M	116,725.17
Four colour process / Spectrum base graphics	15,358,575	8.00 /M	122,868.60
Translucent marking system	15,358,575	4.48 /M	68,806.42
Flood UV varnish on ticket front	15,358,575	2.43 /M	37,321.34
Multiple Play Area	15,358,575	1.60 /M	24,573.72
Point of Sale Promotional Item	1	5,642.71 Ea	5,642.71

Under unit price '/M' = price per thousand.

Before Taxes:	699,543.13 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	699,543.13 USD

Banking Instructions:

TD Bank, NA
 2035 Limestone Rd.
 Wilmington, DE 19808
 ABA# 026013673
 Bank Account # 3248176206

Delivery: Prepaid
 Tax ID/Contract Number: NA
 GST Registration Number: 819251463

2019 DEC -2 AM 10:05
 OFFICE OF THE
 COMPTROLLER
 819251463

**Instant Ticket Game Analysis
8/26/18-8/30/20**

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 16	Week 17	3M	None	None	None	None
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 56
15M-19.99M	Week 23*	None	Week 33	Week 26*	5M	Week 26*	Week 22*	Week 27	None
20M-24.99M	None	None	None	Week 48	6M	Week 14	Week 21	None	None
25M-29.99M	Week 30	None	None	None	7M	Week 18	Week 45	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 20*	Week 35*	None	None
>35M	None	Week 54*	Week 62	Week 47*	>9M	Week 40	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$598,210	\$786,271	\$962,270	\$1,910,553	3M	None	None	None	None
10M-14.99M	None	None	None	\$1,965,388	4M	\$2,364,236	None	None	\$3,525,563
15M-19.99M	\$629,679	None	\$1,405,386	\$3,225,872	5M	\$1,959,320	\$4,672,585	\$5,273,477	None
20M-24.99M	None	None	None	\$2,129,434	6M	\$4,039,631	\$5,031,851	None	None
25M-29.99M	\$838,549	None	None	None	7M	\$3,610,003	\$3,302,718	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,479,987	\$4,349,250	None	None
>35M	None	\$1,286,299	\$1,629,327	\$3,641,275	>9M	\$4,179,750	None	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only