

**TEAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

3/28/2022

Game #	2258	Confirmed Packs	4,129
Game Name	Mega Loteria	Active Packs	1,049
Quantity Printed	39,197,450	Warehouse Packs	253
Price Point	\$10	Returned Packs	296
Start Date	3/15/2021	Printed Payout Percentage	70.03%
Top Prize	\$ 250,000	Percent Sold	98.95%
Number of Top Prizes Remaining	2	Number of Weeks Out	54

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 1,760,357	Actual ticket production costs
Prize payout expense	\$ 267,491,992	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs** **\$ 269,252,349**

**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 387,858,768	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	----------------	---

**Total Estimated Benefits** **\$ 387,858,768**

**Excess of Revenue over Expended** **\$ 118,606,418**

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	\$	691,050
Next week	\$	939,750
Next week	\$	1,428,960
Avg Weekly Sales Current Game	\$	1,019,920
Avg Weekly Sales \$10; >9M Qty	\$	4,643,288
<b>Percentage Of Variance In Sales</b>		<b>78%</b>

ILLINOIS LOTTERY COMMISSION  
Scratch Ticket Game Closing Analysis  
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2258	Printed Payout Percentage	70.03%
Game Name	Mega Loteria	Actual Payout Percentage	68.97%
Percent Sold	98.95%	Number of Weeks Out	54
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			30

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Paul Bowisock*

3/28/2022

Instant Product Coordinator      Date

*Robert Lee*

3/29/2022

Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

**Not Required - Over 85% Sell Through**

\_\_\_\_\_  
Lottery Operations Division Director      Date

**Not Required - Over 85% Sell Through**

\_\_\_\_\_  
Controller      Date

**Not Required - Over 85% Sell Through**

\_\_\_\_\_  
Executive Director      Date



**Play the Games of Texas!**

**Da Vinci Report** **3/28/22**

**Week End Date:3/26/22**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/26/22	3/19/22	3/12/22	3/5/22
Sold/Closing	2371	\$5	7,338,975	LUCKY 7S	12/20/21			14	95.12%	1,706	1,688	358	179	\$481,470.00	\$754,155.00	\$1,065,360.00	\$1,695,015.00
	2379	\$5	7,152,450	RED HOT \$100,000	10/4/21	4/3/22	5/18/22	25	96.24%	548	796	444	381	\$167,550.00	\$234,750.00	\$293,710.00	\$370,640.00
	2341	\$5	7,326,000	SPECIAL EDITION CROSSWORD	10/22/21	2/17/22	4/3/22	22	96.48%	110	15	379	514	-\$2,235.00	\$22,600.00	\$80,040.00	\$153,010.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20	2/27/22	4/13/22	73	99.37%	65	23	524	1,883	\$8,895.00	\$17,025.00	\$39,545.00	\$68,605.00
	2347	\$10	11,256,950	777	4/19/21	2/27/22	4/13/22	49	80.91%	52	69	40,304	511	\$42,890.00	\$91,340.00	\$148,430.00	\$281,640.00
	2364	\$10	6,082,150	HOLIDAY LUCKY TIMES 100	11/1/21	4/3/22	5/18/22	21	89.52%	1,398	1,293	2,997	2,841	\$284,060.00	\$400,040.00	\$522,050.00	\$680,340.00
	<b>2258</b>	<b>\$10</b>	<b>39,197,450</b>	<b>MEGA LOTERIA</b>	<b>3/15/21</b>			<b>54</b>	<b>98.95%</b>	<b>4,129</b>	<b>1,049</b>	<b>253</b>	<b>296</b>	<b>\$691,050.00</b>	<b>\$939,750.00</b>	<b>\$1,428,960.00</b>	<b>\$2,238,930.00</b>
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20	3/7/22	4/21/22	106	80.59%	1,326	986	80,728	169	\$404,640.00	\$801,390.00	\$1,367,010.00	\$1,702,890.00
	2338	\$50	5,118,680	500X LOTERIA SPECTACULAR	3/15/21	2/27/22	4/13/22	54	97.25%	175	59	69	3,246	\$97,500.00	\$120,050.00	\$176,150.00	\$320,550.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21	3/20/22	5/4/22	49	95.68%	1,521	1,049	4,551	885	\$1,021,200.00	\$1,608,000.00	\$2,532,850.00	\$3,938,950.00

**Liability for 2258 / for Life to Date**Product Status:  
ActiveSmartCash Enabled:  
N/A

Validation Range: 01/29/2021 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	173425	\$1,734,250.00	4138173	\$41,381,728.00	95.98%	37620814
2	2	N/A	\$15.00	15588	\$233,820.00	376430	\$5,646,450.00	96.02%	37638822
3	3	N/A	\$15.00	26514	\$397,710.00	1149447	\$17,241,704.00	97.75%	38313678
4	4	N/A	\$20.00	7272	\$145,440.00	188653	\$3,773,060.00	96.29%	37742587
5	5	N/A	\$20.00	3748	\$74,960.00	192261	\$3,845,220.00	98.09%	38447933
6	6	N/A	\$20.00	7577	\$151,540.00	384438	\$7,688,760.00	98.07%	38439828
7	7	N/A	\$20.00	3513	\$70,260.00	192412	\$3,848,240.00	98.21%	38494626
8	8	N/A	\$20.00	3718	\$74,360.00	192288	\$3,845,760.00	98.10%	38453921
9	9	N/A	\$20.00	3453	\$69,060.00	192556	\$3,851,120.00	98.24%	38506926
10	10	N/A	\$20.00	3810	\$76,200.00	192199	\$3,843,980.00	98.06%	38435534
11	0	N/A	\$30.00	7055	\$211,650.00	188951	\$5,668,530.00	96.40%	37786584
12	0	N/A	\$30.00	3778	\$113,340.00	192231	\$5,766,930.00	98.07%	38441933
13	0	N/A	\$30.00	11903	\$357,090.00	772046	\$23,161,380.00	98.48%	38602300
14	0	N/A	\$30.00	6204	\$186,120.00	385730	\$11,571,900.00	98.42%	38576985
15	0	N/A	\$30.00	3344	\$100,320.00	192665	\$5,779,950.00	98.29%	38528724
16	0	N/A	\$30.00	6180	\$185,400.00	385754	\$11,572,620.00	98.42%	38579386
17	0	N/A	\$30.00	3609	\$108,270.00	192397	\$5,771,910.00	98.16%	38475719
18	0	N/A	\$50.00	9570	\$478,500.00	186355	\$9,317,750.00	95.12%	37282841
19	0	N/A	\$50.00	2731	\$136,550.00	193275	\$9,663,750.00	98.61%	38651302
20	0	N/A	\$50.00	2763	\$138,150.00	193246	\$9,662,300.00	98.59%	38644911
21	0	N/A	\$50.00	2722	\$136,100.00	193287	\$9,664,350.00	98.61%	38653110
22	0	N/A	\$100.00	1268	\$126,800.00	15023	\$1,502,300.00	92.22%	36146540
23	0	N/A	\$100.00	1962	\$196,200.00	112185	\$11,218,500.00	98.28%	38523710
24	0	N/A	\$100.00	1157	\$115,700.00	64190	\$6,419,000.00	98.23%	38503440
25	0	N/A	\$100.00	1571	\$157,100.00	63692	\$6,369,200.00	97.59%	38253895
26	0	N/A	\$100.00	2333	\$233,300.00	128394	\$12,839,400.00	98.22%	38497918
27	0	N/A	\$200.00	228	\$45,600.00	3026	\$605,200.00	92.99%	36450978
28	0	N/A	\$200.00	304	\$60,800.00	6284	\$1,256,800.00	95.39%	37388703
29	0	N/A	\$200.00	473	\$94,600.00	32176	\$6,435,200.00	98.55%	38629579
30	0	N/A	\$200.00	558	\$111,600.00	35365	\$7,073,000.00	98.45%	38588587
31	0	N/A	\$500.00	21	\$10,500.00	308	\$154,000.00	93.62%	36695485
32	0	N/A	\$500.00	37	\$18,500.00	2578	\$1,289,000.00	98.59%	38642839
33	0	N/A	\$500.00	22	\$11,000.00	1292	\$646,000.00	98.33%	38541176
34	0	N/A	\$500.00	56	\$28,000.00	3864	\$1,932,000.00	98.57%	38637486
35	0	N/A	\$1,000.00	25	\$25,000.00	299	\$299,000.00	92.28%	36172955
36	0	N/A	\$1,000.00	6	\$6,000.00	319	\$319,000.00	98.15%	38473804
37	0	N/A	\$1,000.00	25	\$25,000.00	631	\$631,000.00	96.19%	37703644
38	0	N/A	\$1,000.00	20	\$20,000.00	636	\$636,000.00	96.95%	38002405
39	0	N/A	\$5,000.00	7	\$35,000.00	43	\$215,000.00	86.00%	33709806
40	0	N/A	\$5,000.00	2	\$10,000.00	108	\$540,000.00	98.18%	38484769
41	0	N/A	\$5,000.00	1	\$5,000.00	109	\$545,000.00	99.09%	38841109
42	0	N/A	\$250,000.00	2	\$500,000.00	16	\$4,000,000.00	88.89%	34842181
<b>Totals:</b>				<b>318555</b>	<b>\$7,014,790.00</b>	<b>10,745,332</b>	<b>\$267,491,992.00</b>		

PRIZE LEVEL	TIER CODE	GRID 1	GRID 2	BONUS GAMES	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$10 or	\$10 or	\$10 or	1	\$10	9.09	4,311,598	13,200	5.50	\$43,115,980	15.71%	
2	L	\$15 or	-	\$15 or	1	\$15	99.99	392,018	1,200	0.50	\$5,880,270	2.14%	
3	L	-	\$10	\$5	2	\$15	33.33	1,175,961	3,600	1.50	\$17,639,415	6.43%	
4	L	\$20 or	\$20 or	\$20 or	1	\$20	200.06	195,925	600	0.25	\$3,918,500	1.43%	
5	L	\$10	\$10	-	2	\$20	199.98	196,009	600	0.25	\$3,920,180	1.43%	
6	L	\$10	-	\$10	2	\$20	99.99	392,015	1,200	0.50	\$7,840,300	2.86%	
7	L	\$10	-	\$5 x 2	3	\$20	200.06	195,925	600	0.25	\$3,918,500	1.43%	
8	L	-	\$10	\$5 x 2	3	\$20	199.98	196,006	600	0.25	\$3,920,120	1.43%	
9	L	-	-	\$5 x 4	4	\$20	199.98	196,009	600	0.25	\$3,920,180	1.43%	
10	L	\$15	-	\$5	2	\$20	199.98	196,009	600	0.25	\$3,920,180	1.43%	Low Tier: 35.70%
11	M	\$30 or	\$30 or	\$30 or	1	\$30	199.98	196,006	600	0.25	\$5,880,180	2.14%	
12	M	(\$10 + \$20) or	(\$10 + \$20) or	(\$10 + \$20) or	2	\$30	199.98	196,009	600	0.25	\$5,880,270	2.14%	
13	M	\$10	\$10	\$5 x 2	4	\$30	50.00	783,949	2,400	1.00	\$23,518,470	8.57%	
14	M	\$15	\$10	\$5	3	\$30	100.01	391,934	1,200	0.50	\$11,758,020	4.28%	
15	M	\$20	\$10	-	2	\$30	199.98	196,009	600	0.25	\$5,880,270	2.14%	
16	M	-	-	(\$10 x 2) + (\$5 x 2)	4	\$30	100.01	391,934	1,200	0.50	\$11,758,020	4.28%	
17	M	-	\$20	\$10	2	\$30	199.98	196,006	600	0.25	\$5,880,180	2.14%	
18	M	\$50 or	\$50 or	\$50 or	1	\$50	200.06	195,925	600	0.25	\$9,796,250	3.57%	
19	M	\$10 + \$15	\$10	\$5 + \$10	5	\$50	199.98	196,006	600	0.25	\$9,800,300	3.57%	
20	M	\$20	\$10 + \$20	-	3	\$50	199.98	196,009	600	0.25	\$9,800,450	3.57%	
21	M	\$30	\$10	\$5 x 2	4	\$50	199.98	196,009	600	0.25	\$9,800,450	3.57%	
22	M	\$100 or	\$100 or	\$100 or	1	\$100	2,406.08	16,291	50		\$1,629,100	0.59%	
23	M	\$10 + \$20 + \$50	-	(\$5 x 2) + \$10	6	\$100	343.39	114,147	349		\$11,414,700	4.16%	
24	M	\$20 + \$30	\$20 + \$30	-	4	\$100	599.84	65,347	200		\$6,534,700	2.38%	
25	M	\$50	\$50	-	2	\$100	600.61	65,263	200		\$6,526,300	2.38%	
26	M	\$10 + \$15	\$10 + \$20 + \$30	\$5 + \$10	7	\$100	299.84	130,727	400		\$13,072,700	4.76%	
27	M	\$200 or	\$200 or	\$200 or	1	\$200	12,045.93	3,254	10		\$650,800	0.24%	
28	M	\$100	\$100	-	2	\$200	5,949.83	6,588	20		\$1,317,600	0.48%	
29	M	\$20 + \$30	\$20 + \$30 + \$50	(\$20 x 2) + \$10	8	\$200	1,200.57	32,644	100		\$6,529,800	2.38%	
30	M	\$20 + \$30 + \$50	\$10 + \$20 + \$30	\$20 x 2	8	\$200	1,091.15	35,923	110		\$7,184,600	2.62%	
31	M	\$500 or	\$500 or	\$500 or	1	\$500	119,141.19	329	1		\$164,500	0.06%	
32	M	\$50 + \$100	\$50 + \$100 + \$200	-	5	\$500	14,989.46	2,615	8		\$1,307,500	0.48%	
33	M	\$50 + \$200	\$50 + \$200	-	4	\$500	29,830.63	1,314	4		\$657,000	0.24%	
34	M	\$50	\$50	\$100 x 4	6	\$500	9,999.35	3,920	12		\$1,960,000	0.71%	Mid Tier: 61.46%
35	H	\$1,000 or	\$1,000 or	\$1,000 or	1	\$1,000	120,979.78	324	1		\$324,000	0.12%	
36	H	\$100 + \$500	\$100 + \$200	\$50 x 2	6	\$1,000	120,607.54	325	1		\$325,000	0.12%	
37	H	\$100	\$200 + \$500	\$50 x 4	7	\$1,000	59,752.21	656	2		\$656,000	0.24%	
38	H	\$50 + \$100 + \$200	\$50 + \$100 + \$500	-	6	\$1,000	59,752.21	656	2		\$656,000	0.24%	
39	H	-	\$5,000 or	\$5,000 or	1	\$5,000	783,949.00	50			\$250,000	0.09%	
40	H	\$500 + \$1,000	\$500 + \$1,000	\$500 x 4	8	\$5,000	356,340.45	110			\$550,000	0.20%	
41	H	\$100 + \$200	\$200 + \$500	\$1,000 x 4	8	\$5,000	356,340.45	110			\$550,000	0.20%	
42	H	\$250,000 or	\$250,000 or	-	1	\$250,000	2,177,636.11	18			\$4,500,000	1.64%	High Tier: 2.85%
<b>TOTAL CASH PRIZES</b>							1 in 2 Decimals: 3.54	11,063,887	33,870	13.50	\$274,506,785	100.00%	
							1 in 4 Decimals: 3.5428						

**Consolidated odds are 1 in:**

\$10	9.09	4,311,598
\$15	25.00	1,567,979
\$20	25.00	1,567,898
\$30	16.67	2,351,847
\$50	50.00	783,949
\$100	100.05	391,775
\$200	499.88	78,414
\$500	4,793.04	8,178
\$1,000	19,988.50	1,961
\$5,000	145,175.74	270
\$250,000	2,177,636.11	18
		11,063,887



# INTEROFFICE MEMO

Gary Grief, Executive Director    Tyler Vance, Acting Charitable Bingo Operations Director

## Payment Approval

February 10, 2021

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<u>IGT</u>
<b>P.O. Number (if applicable)</b>	<u>362-21-9009RL007</u>
<b>Invoice Number</b>	<u>90117509</u>
<b>Tx Game Name:</b>	<u>Game #2258 Mega Loteria</u>
<b>Invoice Amount:</b>	<u>\$1,760,357.48</u>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB



2/10/2021

2/10/2021

Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

Date

2/10/2021

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

Date

2/10/2021

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

**February 20, 2021**



IGT Global Solutions Corporation  
 d/b/a IGT Solutions Corp. in the State of Texas  
 10 Memorial Boulevard  
 Providence, RI 02903  
 USA  
 Telephone 401 392-1000  
 Fax 401 392-1234  
 FED ID No. 05-0389840

# INVOICE

INVOICE NUMBER: 90117509  
 DATE : February 2, 2021

BILL TO: 20318  
 Texas Lottery Commission  
 Gary Grief, Executive Director  
 611 East 6th Street  
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2258	99225 010	"MEGA LOTERIA" 2258 - Truck #1  12.00" x 4.00" Tickets 39,000,000 \$ 30.80/M Full UV (\$0.08 per sq inch per thousand) \$ 3.84/M Player's Mark (\$0.114 per sq inch per thousand) \$ 5.47/M Synchronized printing (\$0.10 per sq inch per thousand) \$ 4.80/M Synchronized printing (\$2,500 Set Up Charge) \$ waived Synchronized printing (\$1,000 per each additional grid x 7 grids) \$ waived TOTAL \$ 44.91/M	2,267,300 PC	0.04491	101,824.44
002 GAME 2258	99225 020	"MEGA LOTERIA" 2258 - Truck #2	2,300,100 PC	0.04491	103,297.49
003 GAME 2258	99225 030	"MEGA LOTERIA" 2258 - Truck #3	2,292,050 PC	0.04491	102,935.97
004 GAME 2258	99225 040	"MEGA LOTERIA" 2258 - Truck #4	2,300,000 PC	0.04491	103,293.00
005 GAME 2258	99225 050	"MEGA LOTERIA" 2258 - Truck #5	2,289,050 PC	0.04491	102,801.24
006 GAME 2258	99225 060	"MEGA LOTERIA" 2258 - Truck #6	2,289,700 PC	0.04491	102,830.43
007 GAME 2258	99225 070	"MEGA LOTERIA" 2258 - Truck #7	2,295,600 PC	0.04491	103,095.40
008 GAME 2258	99225 080	"MEGA LOTERIA" 2258 - Truck #8	2,294,100 PC	0.04491	103,028.03
009 GAME 2258	99225 090	"MEGA LOTERIA" 2258 - Truck #9	2,235,650 PC	0.04491	100,403.04
010 GAME 2258	99225 100	"MEGA LOTERIA" 2258 - Truck #10	2,298,000 PC	0.04491	103,203.18

Continued...



INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
011 GAME 2258	99225 110	"MEGA LOTERIA" 2258 - Truck #11	2,299,050 PC	0.04491	103,250.34
012 GAME 2258	99225 120	"MEGA LOTERIA" 2258 - Truck #12	2,296,300 PC	0.04491	103,126.83
013 GAME 2258	99225 130	"MEGA LOTERIA" 2258 - Truck #13	2,103,200 PC	0.04491	94,454.71
014 GAME 2258	99225 140	"MEGA LOTERIA" 2258 - Truck #14	2,104,250 PC	0.04491	94,501.87
015 GAME 2258	99225 150	"MEGA LOTERIA" 2258 - Truck #15	2,100,000 PC	0.04491	94,311.00
016 GAME 2258	99225 160	"MEGA LOTERIA" 2258 - Truck #16	2,093,250 PC	0.04491	94,007.86
017 GAME 2258	99225 170	"MEGA LOTERIA" 2258 - Truck #17	2,095,200 PC	0.04491	94,095.43
018 GAME 2258	99225 180	"MEGA LOTERIA" 2258 - Truck #18	1,244,650 PC	0.04491	55,897.23
019 GAME 2258	99225 190	Rounding Adjustment			( 0.01)
				TOTAL AMOUNT DUE	USD <u>1,760,357.48</u>

REMARKS:  
Unrounded Invoice Total \$1,760,357.4795

PAYMENT TERMS:  
Due within 30 days

REMITTANCE:  
Please remit payment in USD:

For wire transfer payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
SWIFT: WFBIUS6S  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corp

For ACH payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.



### Instant Ticket Game Analysis 8/25/19-8/28/21

#### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

#### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only