# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis SUMMARY REPORT 

Scratch Ticket Information


# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS 

## Instant Ticket Information

| Game \# | 2260 | Printed Payout Percentage | 67.96\% |
| :---: | :---: | :---: | :---: |
| Game Name | Lady Luck 7 | Actual Payout Percentage | 66.56\% |
| Percent Sold | 97.60\% | Number of Weeks Out | 38 |
| Average \# of Weeks for $85 \%$ Sell-through for Same Price Point Game With Similar Print Run. |  |  | 17 |

## Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.
$\square$ Iam recommending closing the above game based on the below business reason(s):

## Not Required - ZTP

Products Manager
Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

| From: | WebsiteSupport@lottery.state.tx.us |
| :--- | :--- |
| Sent: | Saturday, June 26, 2021 5:25 AM |
| To: | WEBSITE_SCRATCH_ZTP |
| Subject: | ZTP Occurrence: Date 06/25/2021 |

All top prizes for the following game(s) have been claimed as of 06/25/2021.

| Game <br> Number | Game <br> Name | Price | Prize <br> Amount | Prizes <br> Printed | Prizes <br> Claimed | Pending <br> Top <br> Claims | Pending <br> Top <br> Claims <br> Count | Prizes <br> Remaining | Sales <br> Begin <br> Date | Pre-Call <br> Date | Call <br> Date | Sales <br> End <br> Date |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2260 | Lady <br> Luck <br> 7 | $\$ 5$ | $\$ 100,000$ | 5 | 5 |  | 0 | 0 | $10 / 5 / 2020$ | $5 / 7 / 2021$ | $06 / 06 / 2021$ | $07 / 21 / 2021$ |

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery ${ }^{\circledR}$ claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.


- Play the Games of Texäs!":

| Da Vinci Report | $6 / 28 / 21$ |
| :---: | :---: |


| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | \% Sold | Confirmed | Active | Ware | Return | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 6/26/21 | 6/19/21 | 6/12/21 | 6/5/21 |
| Mature | 2334 | \$5 | 10,266,675 | \$50,000 POKER | 3/15/21 |  |  | 15 | 67.24\% | 8,820 | 5,116 | 29,029 | 87 | \$1,126,855.00 | \$1,220,865.00 | \$1,422,515.00 | \$1,697,220.00 |
|  | 2280 | \$5 | 22,744,950 | 50X THE CASH | 1/4/21 |  |  | 25 | 69.88\% | 17,323 | 8,832 | 61,899 | 36 | \$2,157,135.00 | \$2,181,470.00 | \$2,311,120.00 | \$2,588,150.00 |
|  | 2250 | \$5 | 22,721,550 | BINGO TIMES 20 | 11/23/20 |  |  | 31 | 41.06\% | 14,201 | 8,874 | 153,037 | 9 | \$1,463,650.00 | \$1,486,425.00 | \$1,533,595.00 | \$1,654,275.00 |
|  | 2247 | \$5 | 18,355,500 | BONUS BREAK THE BANK | 12/28/20 |  |  | 26 | 34.12\% | 15,605 | 9,499 | 133,928 | 10 | \$1,441,550.00 | \$1,427,225.00 | \$1,485,290.00 | \$1,570,030.00 |
|  | 2286 | \$5 | 9,173,475 | MONEY MONEY MONEY | 2/1/21 |  |  | 21 | 73.04\% | 5,161 | 3,493 | 22,777 | 162 | \$545,510.00 | \$612,540.00 | \$722,595.00 | \$861,970.00 |
|  | 2332 | \$5 | 19,670,175 | SUPER CROSSWORD | 2/8/21 |  |  | 20 | 42.92\% | 18,568 | 8,834 | 119,240 | 15 | \$2,225,760.00 | \$2,272,835.00 | \$2,377,100.00 | \$2,472,790.00 |
|  | 2249 | \$5 | 54,041,700 | SUPER LOTERIA | 11/2/20 |  |  | 34 | 60.41\% | 30,176 | 14,104 | 234,286 | 13 | \$4,944,370.00 | \$4,981,065.00 | \$5,083,790.00 | \$5,354,595.00 |
|  | 2291 | \$5 | 12,237,675 | WILLY WONKA GOLDEN TICKET | 3/1/21 |  |  | 17 | 62.06\% | 9,360 | 5,814 | 44,779 | 156 | \$831,465.00 | \$976,550.00 | \$1,056,005.00 | \$1,282,020.00 |
|  | 2248 | \$10 | 21,021,400 | \$250,000 50X CASHWORD | 1/18/21 |  |  | 23 | 52.56\% | 27,611 | 8,887 | 158,871 | 24 | \$3,937,220.00 | \$3,932,560.00 | \$4,029,970.00 | \$4,445,120.00 |
|  | 2335 | \$10 | 12,021,150 | \$50 OR \$100! | 12/7/20 |  |  | 29 | 64.74\% | 9,791 | 3,587 | 68,683 | 419 | \$1,045,860.00 | \$1,027,260.00 | \$1,070,250.00 | \$1,217,980.00 |
|  | 2281 | \$10 | 17,131,100 | 100X THE CASH | 1/4/21 |  |  | 25 | 76.59\% | 25,976 | 8,323 | 42,320 | 15 | \$3,125,090.00 | \$3,016,270.00 | \$3,261,060.00 | \$3,852,350.00 |
|  | 2284 | \$10 | 5,907,900 | JUMBO BUCKS 300X | 2/15/21 |  |  | 19 | 70.06\% | 16,132 | 8,145 | 7,426 | 185 | \$1,493,600.00 | \$1,467,150.00 | \$1,530,960.00 | \$1,645,560.00 |
|  | 2320 | \$10 | 10,137,050 | LIMITED EDITION | 2/1/21 |  |  | 21 | 51.72\% | 8,504 | 3,717 | 83,730 | 47 | \$852,460.00 | \$903,310.00 | \$1,035,560.00 | \$1,345,670.00 |
|  | 2258 | \$10 | 39,197,450 | MEGA LOTERIA | 3/15/21 |  |  | 15 | 29.58\% | 44,610 | 12,266 | 487,953 | 15 | \$7,952,290.00 | \$7,746,390.00 | \$7,892,390.00 | \$8,635,030.00 |
|  | 2292 | \$10 | 10,252,350 | WILD \$10 | 3/1/21 |  |  | 17 | 53.69\% | 12,359 | 5,697 | 74,567 | 184 | \$1,256,500.00 | \$1,329,180.00 | \$1,489,510.00 | \$1,856,260.00 |
|  | 2287 | \$20 | 8,996,025 | \$1,000,000 CROSSWORD | 2/1/21 |  |  | 21 | 59.58\% | 29,431 | 8,568 | 102,973 | 31 | \$4,250,440.00 | \$4,175,440.00 | \$4,349,700.00 | \$4,814,240.00 |
|  | 2255 | \$20 | 9,050,125 | \$1,000,000 EXTREME CASH | 9/8/20 |  |  | 42 | 74.42\% | 17,710 | 6,526 | 65,187 | 40 | \$1,960,740.00 | \$1,813,880.00 | \$1,976,900.00 | \$2,314,420.00 |
|  | 2282 | \$20 | 9,107,850 | 200X THE CASH | 1/4/21 |  |  | 25 | 70.95\% | 19,313 | 6,225 | 77,039 | 42 | \$2,539,880.00 | \$2,482,840.00 | \$2,861,560.00 | \$3,636,060.00 |
|  | 1838 | \$20 | 34,728,300 | INSTANT MILLIONAIRE | 5/15/17 |  |  | 215 | 75.46\% | 19,127 | 7,270 | 310,017 | 204 | \$2,431,140.00 | \$2,401,860.00 | \$2,474,340.00 | \$2,594,240.00 |
|  | 2040 | \$20 | 7,214,300 | MAD MONEY MULTIPLIER | 10/19/20 |  |  | 36 | 59.64\% | 7,998 | 3,118 | 103,599 | 86 | \$741,900.00 | \$802,240.00 | \$897,520.00 | \$1,089,640.00 |
|  | 2209 | \$30 | 12,028,825 | \$250 MILLION CASH PARTY | 3/16/20 |  |  | 67 | 62.67\% | 12,439 | 5,620 | 158,460 | 403 | \$1,889,460.00 | \$1,911,000.00 | \$1,854,150.00 | \$2,126,970.00 |
|  | 2053 | \$30 | 34,080,725 | \$750 MILLION WINNER'S CIRCLE | 3/19/18 |  |  | 171 | 53.16\% | 11,995 | 5,308 | 617,883 | 39 | \$2,562,360.00 | \$2,600,730.00 | \$2,688,210.00 | \$2,779,290.00 |
|  | 2337 | \$50 | 6,074,900 | \$5 MILLION FORTUNE | 1/18/21 |  |  | 23 | 58.25\% | 17,014 | 6,653 | 99,595 | 66 | \$5,860,900.00 | \$5,828,250.00 | \$5,785,050.00 | \$6,250,200.00 |
|  | 2274 | \$50 | 5,139,100 | 500X LOTERIA SPECTACULAR | 10/5/20 |  |  | 38 | 88.62\% | 9,277 | 2,857 | 14,731 | 208 | \$2,121,050.00 | \$2,172,350.00 | \$2,125,100.00 | \$2,277,350.00 |
|  | 2338 | \$50 | 5,118,680 | 500X LOTERIA SPECTACULAR | 3/15/21 |  |  | 15 | 39.58\% | 23,800 | 7,122 | 120,152 | 20 | \$6,129,400.00 | \$6,056,050.00 | \$6,020,100.00 | \$6,354,050.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sold/Closing | 2290 | \$1 | 10,869,000 | INNER WINNER CHICKEN DINNER | 3/1/21 |  |  | 17 | 92.29\% | 2,116 | 1,782 | 287 | 268 | \$88,148.00 | \$122,487.00 | \$160,923.00 | \$212,662.00 |
|  | 2283 | \$2 | 7,217,625 | NEON 7S | 2/15/21 | 6/21/21 | 8/5/21 | 19 | 90.92\% | 1,199 | 937 | 268 | 652 | \$94,120.00 | \$140,850.00 | \$165,822.00 | \$227,386.00 |
|  | 2225 | \$2 | 7,337,875 | TRIPLE 333S | 1/18/21 | 6/6/21 | 7/21/21 | 23 | 95.55\% | 69 | 36 | 270 | 896 | \$2,000.00 | \$12,972.00 | \$27,850.00 | \$46,474.00 |
|  | 2147 | \$5 | 7,260,150 | \$100 GRAND | 12/7/20 | 6/6/21 | 7/21/21 | 29 | 85.34\% | 258 | 319 | 7,413 | 1,376 | \$40,025.00 | \$104,760.00 | \$183,055.00 | \$265,305.00 |
|  | 2276 | \$5 | 9,101,400 | CASH MONEY | 12/21/20 | 7/4/21 | 8/18/21 | 27 | 85.54\% | 2,022 | 2,164 | 8,750 | 726 | \$348,825.00 | \$395,505.00 | \$457,155.00 | \$562,390.00 |
|  | 2205 | \$5 | 7,332,000 | INSTANT JACKPOT | 2/15/21 | 5/25/21 | 7/9/21 | 19 | 83.09\% | 518 | 216 | 3,222 | 342 | \$67,515.00 | \$195,075.00 | \$353,775.00 | \$696,450.00 |
|  | 2260 | \$5 | 9,129,300 | LADY LUCK 7 | 10/5/20 | 6/6/21 | 7/21/21 | 38 | 97.60\% | 45 | 65 | 817 | 499 | \$18,745.00 | \$46,810.00 | \$82,360.00 | \$123,520.00 |

## Liability for 2260 / for Life to Date

| Product Status: SmartCash Enabled: Validation Range: 09/15/2020-01/18/2022 |  |
| :--- | :--- |
| Active |  |
| Outstanding Prizes |  |


| Tier |  | SmartCash | Tier Value | Count | Amount | Tickets Paid Life to Date | Amount Paid Life to Date | \% paid | Est. Tickets Sold |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 | N/A | \$5.00 | 67773 | \$338,865.00 | 875510 | \$4,377,550.00 | 92.82\% | 8473378 |
| 2 | 2 | N/A | \$10.00 | 20304 | \$203,040.00 | 314447 | \$3,144,470.00 | 93.93\% | 8575571 |
| 3 | 3 | N/A | \$10.00 | 16024 | \$160,240.00 | 349201 | \$3,492,010.00 | 95.61\% | 8728758 |
| 4 | 4 | N/A | \$20.00 | 1620 | \$32,400.00 | 28845 | \$576,900.00 | 94.68\% | 8643842 |
| 5 | 5 | N/A | \$20.00 | 1123 | \$22,460.00 | 29289 | \$585,780.00 | 96.31\% | 8792189 |
| 6 | 6 | N/A | \$20.00 | 1105 | \$22,100.00 | 29374 | \$587,480.00 | 96.37\% | 8798322 |
| 7 | 7 | N/A | \$20.00 | 1021 | \$20,420.00 | 29347 | \$586,940.00 | 96.64\% | 8822364 |
| 8 | 0 | N/A | \$35.00 | 4613 | \$161,455.00 | 117111 | \$4,098,885.00 | 96.21\% | 8783325 |
| 9 | 0 | N/A | \$50.00 | 752 | \$37,600.00 | 14410 | \$720,500.00 | 95.04\% | 8676507 |
| 10 | 0 | N/A | \$50.00 | 1008 | \$50,400.00 | 33353 | \$1,667,650.00 | 97.07\% | 8861486 |
| 11 | 0 | N/A | \$50.00 | 833 | \$41,650.00 | 29559 | \$1,477,950.00 | 97.26\% | 8879079 |
| 12 | 0 | N/A | \$50.00 | 1165 | \$58,250.00 | 36948 | \$1,847,400.00 | 96.94\% | 8850244 |
| 13 | 0 | N/A | \$50.00 | 866 | \$43,300.00 | 29563 | \$1,478,150.00 | 97.15\% | 8869482 |
| 14 | 0 | N/A | \$70.00 | 456 | \$31,920.00 | 11737 | \$821,590.00 | 96.26\% | 8787877 |
| 15 | 0 | N/A | \$100.00 | 221 | \$22,100.00 | 4320 | \$432,000.00 | 95.13\% | 8684998 |
| 16 | 0 | N/A | \$100.00 | 223 | \$22,300.00 | 6214 | \$621,400.00 | 96.54\% | 8813029 |
| 17 | 0 | N/A | \$100.00 | 183 | \$18,300.00 | 5923 | \$592,300.00 | 97.00\% | 8855690 |
| 18 | 0 | N/A | \$100.00 | 203 | \$20,300.00 | 5925 | \$592,500.00 | 96.69\% | 8826877 |
| 19 | 0 | N/A | \$100.00 | 165 | \$16,500.00 | 5118 | \$511,800.00 | 96.88\% | 8844171 |
| 20 | 0 | N/A | \$500.00 | 10 | \$5,000.00 | 150 | \$75,000.00 | 93.75\% | 8558718 |
| 21 | 0 | N/A | \$500.00 | 8 | \$4,000.00 | 289 | \$144,500.00 | 97.31\% | 8883392 |
| 22 | 0 | N/A | \$500.00 | 10 | \$5,000.00 | 288 | \$144,000.00 | 96.64\% | 8822947 |
| 23 | 0 | N/A | \$500.00 | 10 | \$5,000.00 | 279 | \$139,500.00 | 96.54\% | 8813407 |
| 24 | 0 | N/A | \$500.00 | 8 | \$4,000.00 | 296 | \$148,000.00 | 97.37\% | 8889055 |
| 25 | 0 | N/A | \$700.00 | 8 | \$5,600.00 | 71 | \$49,700.00 | 89.87\% | 8204813 |
| 26 | 0 | N/A | \$700.00 | 8 | \$5,600.00 | 71 | \$49,700.00 | 89.87\% | 8204813 |
| 27 | 0 | N/A | \$700.00 | 3 | \$2,100.00 | 70 | \$49,000.00 | 95.89\% | 8754123 |
| 28 | 0 | N/A | \$700.00 | 3 | \$2,100.00 | 75 | \$52,500.00 | 96.15\% | 8778173 |
| 29 | 0 | N/A | \$700.00 | 2 | \$1,400.00 | 74 | \$51,800.00 | 97.37\% | 8889055 |
| 30 | 0 | N/A | \$5,000.00 | 1 | \$5,000.00 | 2 | \$10,000.00 | 66.67\% | 6086199 |
| 31 | 0 | N/A | \$5,000.00 | 0 | \$0.00 | 5 | \$25,000.00 | 100.00\% | 9129300 |
| 32 | 0 | N/A | \$100,000.00 | 0 | \$0.00 | 5 | \$500,000.00 | 100.00\% | 9129300 |
|  |  |  | Totals: | 119729 | \$1,368,400.00 | 1,957,869 | \$29,651,955.00 |  |  |

## END OF PRODUCTION PRIZE STRUCTURE

## September 4, 2020 - ( POOLS \# 1-90 COMPLETE)



## Interoffice Memo

## Payment Approval

September 15, 2020
The attached invoice(s) for service is being submitted for approval.
Vendor Name: Scientific Games
Invoice Number: TX 09152020
Invoice Amount: $\$ 694,813.88$
Tx Game name: TX-2260 Lady Luck 7
PO \#:(if applicable) 362-20-9019 RL014

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.


Please forward to the next person for approval

## Robert Tirloni (Products Manager)

Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

Date

Date
$\qquad$
$\qquad$

Invoice: TX 09152020
"TX 2260 LADY LUCK 7 тм September 15, 2020

| Supplier: | Scientific Games International <br> 1500 Bluegrass Lakes Parkway <br> Alpharetta, Georgia 30004 USA |
| :--- | :--- |
|  |  |
| Customer : | TEXAS LOTTERY |
|  | Attn: Accounts Payable |
|  | P.O. BOX 16630 |
|  | AUSTIN,TX 78761-6630 |
|  | United States |


| Game | Shipment | Description | Quantity | Price Per | Total Amount | SG Invoice \# |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TX-2260 | 1 | TX-2260 LADY LUCK 7 | 3,108,900 | 72.46 | \$ 225,270.89 | 1038597 |
|  |  | Additional Charges |  |  | 33,304.80 |  |
| TX-2260 | 2 | TX-2260 LADY LUCK 7 | 3,109,350 | 72.46 | \$ 225,303.50 | 1038598 |
| TX-2260 | 3 | TX-2260 LADY LUCK 7 | 2,911,050 | 72.46 | \$ 210,934.68 | 1038599 |
|  |  |  |  | Total Due | \$694,813.88 |  |

## *Please include the SG invoice numbers with your remittance

Due Date:
October 15, 2020

Wire Transfer Instructions:
Bank: Bank of America
Swift: BOFAUS3N
Acct Name: Scientific Games International, Inc.-Operating
Acct \#: 501017395032
Wire Routing \#: 026009593

# Average Number of Weeks for 85\% Average Sell Through 



## Average Weekly Dollar Sales at 85\% Average Sell Through

|  | A | B | C | D |  | E | F | G | H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price Point |  |  |  |  | Price Point |  |  |  |
| $\begin{gathered} \text { Print } \\ \text { Quantities } \end{gathered}$ | \$1 | \$2 | \$3 | \$5 | $\begin{gathered} \text { Print } \\ \text { Quantities } \end{gathered}$ | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | \$560,738 | \$776,573 | \$927,958 | \$1,946,842 | 3M | None | None | None | None |
| 10M-14.99M | \$607,596 | None | None | \$2,218,148 | 4M | \$2,364,236 | None | None | \$3,873,162 |
| 15M-19.99M | \$633,975 | None | \$1,585,325 | \$1,515,020 | 5M | \$3,760,439 | None | \$3,506,730 | \$6,271,944 |
| 20M-24.99M | None | None | None | \$2,468,328 | 6M | \$4,039,631 | \$4,400,564 | None | None |
| 25M-29.99M | \$776,998 | None | None | None | 7M | \$3,884,366 | \$3,675,833 | None | None |
| 30M-34.99M | None | \$1,280,700 | None | None | 8M | \$3,381,845 | \$3,828,587 | None | None |
| >35M | None | \$1,061,088 | None | \$4,122,095 | >9M | \$4,682,820 | \$5,671,831 | None | None |

None $=$ no games at this level with $85 \%$ sell through

* only one game at this level with $85 \%$ sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only

