

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 3/29/2021

Game #	2267	Confirmed Packs	2,490
Game Name	Holiday Bucks	Active Packs	1,131
Quantity Printed	7,281,750	Warehouse Packs	9,189
Price Point	\$5	Returned Packs	2,728
Start Date	11/2/2020	Printed Payout Percentage	68.01%
Top Prize	\$ 50,000	Percent Sold	82.21%
Number of Top Prizes Remaining	2	Number of Weeks Out	21

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 584,453	Actual ticket production costs
Prize payout expense	\$ 19,210,895	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 19,795,348

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 29,931,633	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 29,931,633

Excess of Revenue over Expended \$ 10,136,285

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

		<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	127,785	
Next week	\$	146,200	
Next week	\$	158,115	
Avg Weekly Sales Current Game	\$	144,033	
Avg Weekly Sales \$5; 5M - 9.99M Qty	\$	1,910,553	
Percentage Of Variance In Sales		92%	

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2267	Printed Payout Percentage	68.01%
Game Name	Holiday Bucks	Actual Payout Percentage	64.18%
Percent Sold	82.21%	Number of Weeks Out	21
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Instant Product Coordinator Date

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date

Bowersock, Dale

From: Grief, Gary
Sent: Thursday, April 8, 2021 8:55 AM
To: Pyka, Kathy
Cc: Bowersock, Dale; Sanchez, Sheila
Subject: RE: Under 85%: April Pre-call Recommendations

Approved and thanks.

From: Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>
Sent: Thursday, April 8, 2021 8:40 AM
To: Grief, Gary <Gary.Grief@lottery.state.tx.us>
Cc: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>; Sanchez, Sheila <Sheila.Sanchez@lottery.state.tx.us>
Subject: FW: Under 85%: April Pre-call Recommendations
Importance: High

Gary,

I have reviewed and approved the attached game closings. Following your review, please feel free to return to Dale.

Thanks,

Kathy

From: Stuckey, Kelly <Kelly.Stuckey@lottery.state.tx.us>
Sent: Wednesday, April 7, 2021 4:20 PM
To: Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>
Cc: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>; Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: FW: Under 85%: April Pre-call Recommendations
Importance: High

Kathy, I have reviewed the 3 attached game analysis. They are ready for your review and approval.

Thanks,

Kelly

From: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Sent: Wednesday, April 7, 2021 9:28 AM
To: Stuckey, Kelly <Kelly.Stuckey@lottery.state.tx.us>
Cc: Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>; Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Subject: FW: Under 85%: April Pre-call Recommendations
Importance: High

Kelly, I'm approving these three documents on Ryan's behalf. I have Ryan's signature authority today. –RT, 4/7/21

Robert Tirloni
Products Manager | Texas Lottery Commission
Office: 512-344-5406

robert.tirloni@lottery.state.tx.us

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Wednesday, April 7, 2021 9:05 AM
To: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: FW: Under 85%: April Pre-call Recommendations
Importance: High

From: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Sent: Monday, April 5, 2021 9:55 AM
To: Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>
Cc: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Subject: FW: Under 85%: April Pre-call Recommendations
Importance: High

I'm approving the three attached Game Close Analysis docs. –RT, 4/5/21

Robert Tirloni
Products Manager | Texas Lottery Commission
Office: 512-344-5406
robert.tirloni@lottery.state.tx.us

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Tuesday, March 30, 2021 12:41 PM
To: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Cc: Burrola, Jessica <Jessica.Burrola@lottery.state.tx.us>
Subject: Under 85%: April Pre-call Recommendations

Approved. DB 3/30/21

Please review and if you approve forward your Approval to the next person in the list.

Approvals required:

- Dale Bowersock
- Robert Tirloni
- Ryan Mindell
- Kathy Pyka (via Kelly Stuckey)
- Gary Grief

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, March 30, 2021 12:30 PM

To: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: RE: April Pre-call Recommendations

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Hi Dale,

I do not have concerns with the below list of games.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, March 29, 2021 8:41 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: April Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
Below are the games I would recommend for Pre-call on April 9.

Slow-moving Games:

\$2 – #2269, Gifts Galore, 19 weeks in market, 82.32% sold, last week's sales = \$69,478
\$2 - #2262, Veterans Cash, 23 weeks in market, 68.75% sold, last week's sales = \$185,692
\$5 - #2267, Holiday Bucks, 21 weeks in market, 82.21% sold, last week's sales = \$127,785

Mature Games:

\$3 - #2168, \$50,000 Bonus Cashword, 96.69% sold, last week's sales = \$688,320
\$5 - #2270, Caesars, 19 weeks in market, 87.02% sold, last week's sales = \$832,025
\$5 - #2164, \$100,000 VIP Cashword, 98.24% sold, last week's sales = \$417,830

Close Dates:

Pre-Call – April 9, 2021
Call – May 9, 2021
End of Game (Close) – June 23, 2021
End of Validations – December 20, 2021

Please let me know if you have any concerns with these games.



Dale Bowersock

Scratch Ticket Strategy Coordinator

Phone: 800-375-6886, 5166

Direct: 512-344-5166

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Bowersock, Dale

From: Tirloni, Robert
Sent: Wednesday, April 7, 2021 8:49 AM
To: Products
Subject: FW: Ryan Out; Robert in Charge

For your files in case I approve something for Ryan and you need documentation that I had his signature authority for today.

From: Mendoza, Merry <Merry.Mendoza@lottery.state.tx.us>
Sent: Wednesday, April 7, 2021 8:11 AM
To: ManagersLO <ManagersLO@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>
Subject: Ryan Out; Robert in Charge

Ryan Mindell will be out of the office today. In his absence, Robert Tirloni will be in charge and have full signature authority including jackpot.



Play the Games of Texas!

Da Vinci Report

3/29/21

Week End Date:3/27/21

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/27/21	3/20/21	3/13/21	3/6/21
Mature	2246	\$2	35,700,000	BONUS GAME BINGO	9/21/20			27	42.69%	11,741	9,176	140,436	93	\$1,187,888.00	\$1,151,366.00	\$1,096,978.00	\$1,146,644.00
	2240	\$2	40,055,875	BREAK THE BANK	9/21/20			27	38.58%	11,788	9,558	170,491	14	\$1,159,692.00	\$1,138,154.00	\$1,141,258.00	\$1,118,052.00
	2269	\$2	7,308,125	GIFTS GALORE	11/16/20			19	82.32%	1,943	899	3,913	2,217	\$69,478.00	\$79,610.00	\$88,012.00	\$118,434.00
	2262	\$2	5,953,375	VETERANS CASH	10/19/20			23	68.75%	3,992	2,772	6,634	389	\$185,692.00	\$170,684.00	\$168,436.00	\$185,986.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			51	62.42%	14,720	11,441	176,574	28	\$1,548,981.00	\$1,465,815.00	\$1,400,454.00	\$1,420,176.00
	2147	\$5	7,260,150	\$100 GRAND	12/7/20			16	72.25%	7,821	4,885	12,507	135	\$713,675.00	\$776,290.00	\$781,855.00	\$895,340.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			18	22.42%	11,627	8,765	212,646	14	\$1,738,000.00	\$1,684,965.00	\$1,596,785.00	\$1,567,785.00
	2276	\$5	9,101,400	CASH MONEY	12/21/20			14	64.32%	12,983	7,744	20,553	10	\$1,313,500.00	\$1,354,890.00	\$1,382,675.00	\$1,492,445.00
	2270	\$5	7,327,125	CAESARS	11/16/20			19	87.02%	5,517	4,752	772	270	\$832,025.00	\$937,185.00	\$960,965.00	\$998,570.00
	2267	\$5	7,281,750	HOLIDAY BUCKS	11/2/20			21	82.21%	2,490	1,131	9,189	2,728	\$127,785.00	\$146,200.00	\$158,115.00	\$239,650.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			21	35.95%	22,123	12,758	421,002	35	\$5,280,750.00	\$5,139,120.00	\$4,842,440.00	\$4,673,605.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			16	49.51%	11,636	5,878	101,358	18	\$2,282,150.00	\$2,455,910.00	\$2,206,910.00	\$2,503,360.00
	2271	\$10	8,192,300	COOL RICHES	9/21/20			27	68.17%	10,657	4,600	32,442	423	\$1,028,170.00	\$1,082,840.00	\$1,045,510.00	\$1,172,700.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			29	56.72%	15,163	8,165	130,123	35	\$3,283,340.00	\$3,151,860.00	\$2,722,300.00	\$2,711,560.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			202	70.24%	14,452	7,260	387,031	29	\$3,182,420.00	\$3,029,480.00	\$2,602,660.00	\$2,559,780.00
	2040	\$20	7,214,300	MAD MONEY MULTIPLIER	10/19/20			23	47.95%	10,304	5,662	131,777	28	\$2,041,700.00	\$1,991,180.00	\$1,799,360.00	\$1,779,500.00
	2298	\$20	11,819,775	MILLION DOLLAR LOTERIA	11/16/20			19	52.05%	33,948	10,672	175,550	41	\$8,443,520.00	\$8,257,900.00	\$7,471,660.00	\$7,116,540.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			54	54.47%	11,426	6,906	198,034	28	\$3,371,940.00	\$3,299,160.00	\$2,669,790.00	\$2,738,310.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			158	49.39%	12,506	6,820	666,873	28	\$4,343,010.00	\$4,157,820.00	\$3,643,860.00	\$3,577,500.00
	2261	\$50	5,430,340	\$200 MILLION CASH	8/17/20			32	83.56%	13,292	5,335	22,829	46	\$5,938,150.00	\$5,885,900.00	\$5,373,150.00	\$5,310,250.00
	2274	\$50	5,139,100	500X LOTERIA SPECTACULAR	10/5/20			25	74.95%	15,145	4,709	41,831	44	\$4,549,550.00	\$6,503,350.00	\$7,346,550.00	\$7,248,650.00
Sold/Closing	2252	\$1	12,231,900	\$5,000 EXTREME CASH	9/8/20	3/11/21	4/25/21	29	96.94%	332	298	260	452	\$22,371.00	\$32,723.00	\$43,761.00	\$57,425.00
	2259	\$1	10,139,550	7-11-21	10/5/20	2/28/21	4/14/21	25	96.21%	58	76	167	1,130	\$1,730.00	\$8,135.00	\$17,418.00	\$29,871.00
	2265	\$1	9,176,250	TIC TAC SNOW	11/2/20	4/4/21	5/19/21	21	94.53%	382	309	337	1,522	\$15,195.00	\$17,273.00	\$24,075.00	\$32,773.00
	2257	\$2	7,317,750	LUCKY NO. 13	9/8/20	2/23/21	4/9/21	29	94.72%	54	59	430	715	\$206.00	\$3,974.00	\$8,218.00	\$35,512.00
	2060	\$2	35,449,750	WEEKLY GRAND	8/19/19	2/25/21	4/11/21	84	95.56%	762	495	477	563	\$149,568.00	\$238,714.00	\$391,390.00	\$643,554.00
	2168	\$3	35,604,750	\$50,000 BONUS CASHWORD	2/17/20			58	96.69%	4,543	2,905	461	63	\$688,320.00	\$849,399.00	\$1,082,766.00	\$1,361,922.00
	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			54	98.24%	2,114	1,747	204	137	\$417,830.00	\$596,005.00	\$764,550.00	\$1,138,820.00
	2253	\$5	13,996,275	\$200,000 EXTREME CASH	9/8/20			29	93.75%	4,666	5,370	359	118	\$1,425,325.00	\$1,525,430.00	\$1,460,735.00	\$1,463,325.00
	2235	\$5	9,893,475	COWBOYS	8/17/20	4/4/21	5/19/21	32	56.73%	882	867	53,285	389	\$156,775.00	\$196,170.00	\$218,285.00	\$250,415.00
	2236	\$5	5,627,925	HOUSTON TEXANS	8/17/20	4/4/21	5/19/21	32	65.92%	728	629	21,909	933	\$108,540.00	\$117,720.00	\$152,050.00	\$175,110.00
	2260	\$5	9,129,300	LADY LUCK 7	10/5/20			25	90.41%	3,076	2,365	5,271	9	\$466,905.00	\$468,750.00	\$495,905.00	\$563,020.00

Liability for 2267 / for Life to DateProduct Status:
ActiveSmartCash Enabled:
N/A

Validation Range: 10/07/2020 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	193204	\$966,020.00	583516	\$2,917,580.00	75.13%	5470462
2	2	N/A	\$10.00	45840	\$458,400.00	148355	\$1,483,550.00	76.39%	5562882
3	3	N/A	\$10.00	61391	\$613,910.00	181302	\$1,813,020.00	74.70%	5439777
4	4	N/A	\$15.00	22298	\$334,470.00	74743	\$1,121,145.00	77.02%	5608555
5	5	N/A	\$15.00	21375	\$320,625.00	75715	\$1,135,725.00	77.98%	5678625
6	6	N/A	\$15.00	20965	\$314,475.00	76125	\$1,141,875.00	78.41%	5709375
7	0	N/A	\$50.00	5296	\$264,800.00	19017	\$950,850.00	78.22%	5695596
8	0	N/A	\$50.00	5382	\$269,100.00	18952	\$947,600.00	77.88%	5671230
9	0	N/A	\$50.00	4910	\$245,500.00	19424	\$971,200.00	79.82%	5812472
10	0	N/A	\$50.00	10122	\$506,100.00	38370	\$1,918,500.00	79.13%	5761790
11	0	N/A	\$50.00	9972	\$498,600.00	38471	\$1,923,550.00	79.41%	5782800
12	0	N/A	\$100.00	862	\$86,200.00	3166	\$316,600.00	78.60%	5723441
13	0	N/A	\$100.00	1809	\$180,900.00	7244	\$724,400.00	80.02%	5826686
14	0	N/A	\$100.00	2439	\$243,900.00	9658	\$965,800.00	79.84%	5813601
15	0	N/A	\$500.00	106	\$53,000.00	380	\$190,000.00	78.19%	5693549
16	0	N/A	\$500.00	95	\$47,500.00	391	\$195,500.00	80.45%	5858362
17	0	N/A	\$500.00	93	\$46,500.00	388	\$194,000.00	80.67%	5873844
18	0	N/A	\$50,000.00	2	\$100,000.00	6	\$300,000.00	75.00%	5461312
Totals:				406161	\$5,550,000.00	1,295,223	\$19,210,895.00		

END OF PRODUCTION PRIZE STRUCTURE
September 29, 2020 - (POOLS # 1 – 71 COMPLETE)

Prize Structure
TEXAS LOTTERY
GAME NO.2267 "Holiday Bucks"
March 19, 2020 - VERSION A

ORIGINAL ORDER

Order Quantity:	7,281,750	Pack Size:	75	Pool Size:	120,000	Winners:	1,701,384	Prize Fund:	\$24,760,895.00
Price Point:	\$5.00	Packs/Game:	97,090	Number of Pools:	60.68	Non-winners:	5,580,366	Payout:	68.01%
Revenue:	\$36,408,750.00	Packs/Pool:	1,600			Overall Odds:	4.28		

Kind	Wins	Tier	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund	
		Level					Pack	Pool	Total			
Low Tiers												
01	1	L	\$5	\$5	\$5.00	9.3750	8.00	12,800.00	776,720	\$3,883,600.00	15.68%	7281750
02	1	L	\$10	\$10	\$10.00	37.4971	2.00	3,200.00	194,195	\$1,941,950.00	7.84%	776720
03	1	L	\$5 w/ CABIN	\$10	\$10.00	30.0040	2.50	4,000.00	242,693	\$2,426,930.00	9.80%	194195
Total (\$10.00):						16.6673	4.50	7,200.00	436,888	\$4,368,880.00	17.64%	242693
04	1	L	\$15	\$15	\$15.00	75.0379	1.00	1,600.00	97,041	\$1,455,615.00	5.88%	97041
05	2	L	\$10 + \$5	\$15	\$15.00	75.0000	1.00	1,600.00	97,090	\$1,456,350.00	5.88%	97090
06	3	L	\$5 x 3	\$15	\$15.00	75.0000	1.00	1,600.00	97,090	\$1,456,350.00	5.88%	97090
Total (\$15.00):						25.0042	3.00	4,800.00	291,221	\$4,368,315.00	17.64%	
Total (Low Tiers):						4.8389	15.50	24,800.00	1,504,829	\$12,620,795.00	50.97%	
Mid Tiers												
07	1	M	\$50	\$50	\$50.00	299.5003	0.25	400.00	24,313	\$1,215,650.00	4.91%	24313
08	1	M	\$10 w/ GIFT	\$50	\$50.00	299.2418	0.25	400.00	24,334	\$1,216,700.00	4.91%	24334
09	3	M	\$15 w/ CABIN + (\$10 x 2)	\$50	\$50.00	299.2418	0.25	400.00	24,334	\$1,216,700.00	4.91%	24334
10	2	M	\$5 w/ GIFT x 2	\$50	\$50.00	150.1639	0.50	800.00	48,492	\$2,424,600.00	9.79%	48492
11	5	M	\$5 w/ CABIN x 5	\$50	\$50.00	150.3158	0.50	800.00	48,443	\$2,422,150.00	9.78%	48443
Total (\$50.00):						42.8550	1.75	2,800.00	169,916	\$8,495,800.00	34.31%	
12	4	M	\$5 w/ GIFT x 4	\$100	\$100.00	1807.7830	0.04	66.00	4,028	\$402,800.00	1.63%	4028
13	5	M	(\$15 x 2) + \$10 w/ GIFT + (\$10 x 2)	\$100	\$100.00	804.3466	0.09	150.00	9,053	\$905,300.00	3.66%	9053
14	10	M	\$5 w/ CABIN x 10	\$100	\$100.00	601.9468	0.13	200.00	12,097	\$1,209,700.00	4.89%	12097
Total (\$100.00):						289.2108	0.26	416.00	25,178	\$2,517,800.00	10.17%	
15	1	M	\$100 w/ GIFT	\$500	\$500.00	14983.0247	0.01	8.00	486	\$243,000.00	0.98%	486
16	14	M	(\$50 w/ CABIN x 4) + (\$10 x 10)	\$500	\$500.00	14983.0247	0.01	8.00	486	\$243,000.00	0.98%	486
17	20	M	\$5 w/ GIFT x 20	\$500	\$500.00	15138.7734	0.01	8.00	481	\$240,500.00	0.97%	481
Total (\$500.00):						5011.5279	0.02	24.00	1,453	\$726,500.00	2.93%	
Total (Mid Tiers):						37.0484	2.03	3,240.00	196,547	\$11,740,100.00	47.41%	
High Tiers												
18	1	H	\$50,000	\$50,000	\$50,000.00	910218.7500	0.00	0.13	8 *	\$400,000.00	1.62%	8
Total (High Tiers):						910218.7500	0.00	0.13	8	\$400,000.00	1.62%	
Total :						4.2799	17.53	28,040.13	1,701,384	\$24,760,895.00	100.00%	

* Exact Quantity by Kind Level

CABIN = win DOUBLE the prize for that symbol
GIFT = win 5 TIMES the prize for that symbol

There will be no more than twenty (20) winners per pack.

The \$50 prize level is included in the GLEPS but should be programmed as a mid-tier prize and not part of the low-tier file.



INTEROFFICE MEMO

Gary Grief, Executive Director Tom Hanson, Charitable Bingo Operations Director

Payment Approval

October 12, 2020

The attached invoice(s) for service is being submitted for approval.

Vendor Name:	Scientific Games
Invoice Number:	TX 101220
Invoice Amount:	\$584,453.04
Tx Game name:	Game 2267 Holiday Bucks
PO #:(if applicable)	362-20-9019 RL023

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

October 22, 2020



Invoice: TX 101220
"TX 2267 HOLIDAY BUCKS"™
October 12, 2020

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2267	1	TX-2267 HOLIDAY BUCKS	3,691,500	76.48 \$	282,325.92	1038808
		Additional Charges			27,544.80	
TX-2267	2	TX-2267 HOLIDAY BUCKS	3,590,250	76.48 \$	274,582.32	1038809
Total Due					<u>\$584,453.04</u>	

***Please include the SG invoice numbers with your remittance**

Due Date: November 12, 2020

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

Instant Ticket Game Analysis
8/26/18-8/30/20

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 16	Week 17	3M	None	None	None	None
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 56
15M-19.99M	Week 23*	None	Week 33	Week 26*	5M	Week 26*	Week 22*	Week 27	None
20M-24.99M	None	None	None	Week 48	6M	Week 14	Week 21	None	None
25M-29.99M	Week 30	None	None	None	7M	Week 18	Week 45	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 20*	Week 35*	None	None
>35M	None	Week 54*	Week 62	Week 47*	>9M	Week 40	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$598,210	\$786,271	\$962,270	\$1,910,553	3M	None	None	None	None
10M-14.99M	None	None	None	\$1,965,388	4M	\$2,364,236	None	None	\$3,525,563
15M-19.99M	\$629,679	None	\$1,405,386	\$3,225,872	5M	\$1,959,320	\$4,672,585	\$5,273,477	None
20M-24.99M	None	None	None	\$2,129,434	6M	\$4,039,631	\$5,031,851	None	None
25M-29.99M	\$838,549	None	None	None	7M	\$3,610,003	\$3,302,718	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,479,987	\$4,349,250	None	None
>35M	None	\$1,286,299	\$1,629,327	\$3,641,275	>9M	\$4,179,750	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only