# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis SUMMARY REPORT 

## Scratch Ticket Information



Weekly Sales Comparison Information
Previous 3 Weeks Sales from DaVinci

| Weekly Sales Comparison Information |  |  |
| :---: | :---: | :---: |
| Previous 3 Weeks Sales from DaVinci |  |  |
| Most recent week sales | $\$$ | 576,680 |
| Next week | $\$$ | 697,388 |
| Next week | $\$$ | 783,116 |
| Avg Weekly Sales Current Game | $\$$ | 685,728 |
| Avg Weekly Sales \$2; 5-9.99 M Qty | $\$$ | 776,573 |
| Percentage Of Variance In Sales | $\mathbf{1 2 \%}$ |  |

# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS 

## Instant Ticket Information

| Game \# | 2288 | Printed Payout Percentage | 65.01\% |
| :---: | :---: | :---: | :---: |
| Game Name | Joker's Wild | Actual Payout Percentage | 63.81\% |
| Percent Sold | 76.86\% | Number of Weeks Out | 11 |
| Average \# of Weeks for 85\% Sell-through for Same Price Point Game With Similar Print Run.* |  |  | 16 |

## Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.
$\square$ I am recommending closing the above game based on the below bysiness reason(s):


By signing below, 1 agree with the recommendation of the Products Department Staff to close the above game.


From: WebsiteSupport@lottery.state.tx.us
Sent: Thursday, August 5, 2021 5:22 AM
To:
WEBSITE_SCRATCH_ZTP
Subject:

All top prizes for the following game(s) have been claimed as of 08/04/2021.

| Game <br> Number | Game <br> Name | Price | Prize Amount | Prizes <br> Printed | Prizes <br> Claimed | Pending Top Claims | Pending Top Claims Count | Prizes Remaining | Sales <br> Begin <br> Date | PreCall <br> Date | Call <br> Date | Sales <br> End <br> Date | Last <br> Top <br> Prize <br> Claimed <br> Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2288 | Joker's Wild | \$2 | \$30,000 | 5 | 5 |  | 0 | 0 | 5/17/2021 |  |  |  | 08/04/2021 |

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery ${ }^{\circledR}$ claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.

# -Play the Games of Texas!!: 

Da Vinci Report
Week End Date:7/31/21

| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | \% Sold | Confirmed | Active | Ware | Return | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 7/31/21 | 7/24/21 | 7/17/21 | 7/10/21 |
| Baseline | 2313 | \$1 | 9,294,450 | DOUBLE DOUBLER | 7/6/21 |  |  | 4 | 29.95\% | 14,899 | 12,293 | 10,807 | 5 | \$859,498.00 | \$838,147.00 | \$769,326.00 | \$316,460.00 |
|  | 2301 | \$1 | 16,878,900 | SAPPHIRE BLUE 7S | 5/3/21 |  |  | 13 | 61.78\% | 11,884 | 10,049 | 16,862 | 9 | \$564,477.00 | \$577,821.00 | \$638,273.00 | \$728,144.00 |
|  | 2288 | \$2 | 7,246,000 | JOKERS WILD | 5/17/21 |  |  | 11 | 76.86\% | 4,575 | 5,131 | 352 | 138 | \$576,680.00 | \$697,388.00 | \$783,116.00 | \$968,344.00 |
|  | 2294 | \$2 | 9,097,000 | LUCKY 3 | 6/21/21 |  |  | 6 | 33.64\% | 8,779 | 9,651 | 26,157 | 7 | \$948,436.00 | \$980,186.00 | \$1,122,616.00 | \$1,222,544.00 |
|  | 2314 | \$5 | 7,325,925 | CRAZY CASH | 7/6/21 |  |  | 4 | 25.67\% | 19,857 | 12,557 | 35,946 | 4 | \$2,373,585.00 | \$2,624,810.00 | \$3,000,900.00 | \$1,403,330.00 |
|  | 2317 | \$5 | 7,214,175 | DOUBLE YOUR MONEY | 7/19/21 |  |  | 2 | 14.81\% | 22,153 | 12,773 | 40,716 | 2 | \$3,373,120.00 | \$1,967,040.00 | \$375.00 | \$0 |
|  | 2302 | \$5 | 13,948,575 | EMERALD GREEN 7S | 5/3/21 |  |  | 13 | 63.47\% | 19,229 | 11,399 | 30,795 | 6 | \$2,448,645.00 | \$2,512,085.00 | \$2,667,055.00 | \$2,770,465.00 |
|  | 2297 | \$5 | 7,320,450 | GREAT 8 S | 8/2/21 |  |  | 0 | 0.00\% | 32,293 | 9,397 | 48,332 | 72 | \$0 | \$0 | \$0 | \$0 |
|  | 2273 | \$5 | 7,333,500 | ROSE GOLD RICHES | 6/7/21 |  |  | 8 | 50.35\% | 12,855 | 8,391 | 24,061 | 5 | \$1,507,780.00 | \$1,765,180.00 | \$1,900,610.00 | \$2,187,290.00 |
|  | 2295 | \$5 | 7,196,175 | TEXAS RED WHITE \& BLUE | 6/21/21 |  |  | 6 | 34.67\% | 14,484 | 10,188 | 34,902 | 8 | \$1,543,900.00 | \$1,790,700.00 | \$2,159,275.00 | \$2,497,685.00 |
|  | 2309 | \$10 | 15,693,550 | \$100 MILLION CASH PAYOUT | 6/7/21 |  |  | 8 | 26.97\% | 31,097 | 11,341 | 178,512 | 6 | \$5,239,720.00 | \$5,123,760.00 | \$5,130,530.00 | \$5,217,700.00 |
|  | 2336 | \$10 | 15,610,600 | POWER 10X | 8/2/21 |  |  | 0 | 0.00\% | 47,258 | 8,940 | 245,278 | 51 | \$1,000.00 | \$0 | \$0 | \$0 |
|  | 2303 | \$10 | 10,887,100 | RUBY RED 7 S | 5/3/21 |  |  | 13 | 49.97\% | 22,783 | 10,651 | 68,111 | 11 | \$3,442,300.00 | \$3,350,190.00 | \$3,425,580.00 | \$3,265,200.00 |
|  | 2203 | \$20 | 8,559,050 | \$1,000,000 EXTREME CASH | 6/7/21 |  |  | 8 | 22.39\% | 35,739 | 10,537 | 210,811 | 14 | \$4,548,900.00 | \$4,431,000.00 | \$4,549,000.00 | \$4,595,820.00 |
|  | 2304 | \$20 | 8,984,625 | DIAMOND WHITE 7S | 5/3/21 |  |  | 13 | 36.34\% | 26,482 | 10,046 | 184,119 | 19 | \$4,060,340.00 | \$3,966,500.00 | \$3,998,700.00 | \$3,947,600.00 |
|  | 2343 | \$20 | 25,454,075 | MILLION DOLLAR LOTERIA | 6/18/21 |  |  | 6 | 7.88\% | 47,271 | 11,725 | 862,697 | 9 | \$8,454,020.00 | \$8,164,880.00 | \$8,081,220.00 | \$7,569,600.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mature | 2277 | \$1 | 29,734,500 | 10X THE CASH | 1/4/21 |  |  | 30 | 82.62\% | 10,605 | 7,915 | 11,664 | 17 | \$475,900.00 | \$483,004.00 | \$487,630.00 | \$541,144.00 |
|  | 1878 | \$1 | 854,700 | CASH ON THE SPOT | 9/18/17 |  |  | 202 | 0.00\% | 0 | 0 | 2,164 | 20 | \$0 | \$0 | \$0 | \$0 |
|  | 1804 | \$1 | 829,650 | LUCKY STARS | 9/18/17 |  |  | 202 | 0.00\% | 0 | 0 | 70 | 765 | \$0 | \$0 | \$0 | \$0 |
|  | 2160 | \$1 | 30,596,400 | WEEKLY HALF GRAND | 12/7/20 |  |  | 34 | 65.00\% | 10,197 | 7,869 | 49,805 | 74 | \$349,612.00 | \$365,920.00 | \$373,980.00 | \$402,563.00 |
|  | 2124 | \$1 | 853,200 | WINNING 7 S | 8/8/19 |  |  | 103 | 0.00\% | 0 | 0 | 4,198 | 576 | \$0 | \$0 | \$0 | \$0 |
|  | 2246 | \$2 | 35,700,000 | BONUS GAME BINGO | 9/21/20 |  |  | 45 | 68.90\% | 10,581 | 9,008 | 64,741 | 31 | \$936,168.00 | \$920,964.00 | \$925,952.00 | \$949,576.00 |
|  | 2240 | \$2 | 40,055,875 | BREAK THE BANK | 9/21/20 |  |  | 45 | 62.47\% | 10,660 | 9,524 | 91,189 | 10 | \$958,282.00 | \$918,146.00 | \$947,166.00 | \$963,588.00 |
|  | 2299 | \$2 | 9,010,375 | LUCKY DOG | 3/15/21 |  |  | 20 | 86.32\% | 3,783 | 2,785 | 404 | 478 | \$245,220.00 | \$297,978.00 | \$346,342.00 | \$378,228.00 |
|  | 2339 | \$2 | 9,169,750 | MUCHO DINERO | 4/19/21 |  |  | 15 | 59.00\% | 6,600 | 5,229 | 15,284 | 37 | \$406,670.00 | \$426,148.00 | \$431,752.00 | \$479,134.00 |
|  | 2239 | \$2 | 26,660,750 | WEEKLY GRAND | 2/22/21 |  |  | 23 | 36.59\% | 10,522 | 10,297 | 109,464 | 9 | \$859,160.00 | \$804,518.00 | \$830,352.00 | \$854,080.00 |
|  | 2234 | \$3 | 35,950,250 | \$50,000 BONUS CASHWORD | 2/22/21 |  |  | 23 | 35.54\% | 13,216 | 10,373 | 156,124 | 34 | \$1,875,240.00 | \$1,751,625.00 | \$1,718,964.00 | \$1,772,235.00 |
|  | 2163 | \$3 | 41,105,925 | TEXAS LOTERIA | 4/6/20 |  |  | 69 | 83.67\% | 16,459 | 12,847 | 53,042 | 11 | \$1,415,895.00 | \$1,403,211.00 | \$1,358,649.00 | \$1,417,356.00 |
|  | 2334 | \$5 | 10,266,675 | \$50,000 POKER | 3/15/21 |  |  | 20 | 75.22\% | 5,287 | 3,035 | 22,565 | 93 | \$685,970.00 | \$698,800.00 | \$802,860.00 | \$893,940.00 |
|  | 2289 | \$5 | 6,021,225 | 50X SPEEDWAY RICHES | 4/5/21 |  |  | 17 | 83.22\% | 4,920 | 3,040 | 1,160 | 766 | \$402,985.00 | \$462,735.00 | \$550,455.00 | \$629,000.00 |

## Liability for 2288 / for Life to Date

| Product Status: Active |  |  | SmartCash Enabled: N/A |  | Validation Range: 09/27/2020-12/31/2037 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Outstanding Prizes |  |  |  |  |  |  |
| Tier | Ref S | SmartCash | Tier Value | Count | Amount | Tickets Paid Life to Date | Amount Paid Life to Date | \% paid | Est. Tickets Sold |
| 1 | 1 | N/A | \$2.00 | 221483 | \$442,966.00 | 531824 | \$1,063,648.00 | 70.60\% | 5115572 |
| 2 | 2 | N/A | \$4.00 | 123872 | \$495,488.00 | 340061 | \$1,360,244.00 | 73.30\% | 5311288 |
| 3 | 3 | N/A | \$4.00 | 32055 | \$128,220.00 | 84083 | \$336,332.00 | 72.40\% | 5246047 |
| 4 | 4 | N/A | \$5.00 | 30585 | \$152,925.00 | 85221 | \$426,105.00 | 73.59\% | 5332291 |
| 5 | 5 | N/A | \$10.00 | 7026 | \$70,260.00 | 22023 | \$220,230.00 | 75.81\% | 5493430 |
| 6 | 6 | N/A | \$10.00 | 10087 | \$100,870.00 | 33228 | \$332,280.00 | 76.71\% | 5558584 |
| 7 | 7 | N/A | \$10.00 | 3689 | \$36,890.00 | 10863 | \$108,630.00 | 74.65\% | 5409105 |
| 8 | 8 | N/A | \$20.00 | 9694 | \$193,880.00 | 33777 | \$675,540.00 | 77.70\% | 5630147 |
| 9 | 9 | N/A | \$20.00 | 3579 | \$71,580.00 | 10918 | \$218,360.00 | 75.31\% | 5457117 |
| 10 | 0 | N/A | \$50.00 | 728 | \$36,400.00 | 2675 | \$133,750.00 | 78.61\% | 5695871 |
| 11 | 0 | N/A | \$50.00 | 772 | \$38,600.00 | 2953 | \$147,650.00 | 79.28\% | 5744278 |
| 12 | 0 | N/A | \$50.00 | 3257 | \$162,850.00 | 11900 | \$595,000.00 | 78.51\% | 5688949 |
| 13 | 0 | N/A | \$50.00 | 5265 | \$263,250.00 | 18850 | \$942,500.00 | 78.17\% | 5663989 |
| 14 | 0 | N/A | \$50.00 | 366 | \$18,300.00 | 1103 | \$55,150.00 | 75.09\% | 5440665 |
| 15 | 0 | N/A | \$100.00 | 135 | \$13,500.00 | 474 | \$47,400.00 | 77.83\% | 5639743 |
| 16 | 0 | N/A | \$100.00 | 134 | \$13,400.00 | 483 | \$48,300.00 | 78.28\% | 5672314 |
| 17 | 0 | N/A | \$100.00 | 397 | \$39,700.00 | 1475 | \$147,500.00 | 78.79\% | 5709321 |
| 18 | 0 | N/A | \$100.00 | 29 | \$2,900.00 | 86 | \$8,600.00 | 74.78\% | 5418747 |
| 19 | 0 | N/A | \$500.00 | 53 | \$26,500.00 | 159 | \$79,500.00 | 75.00\% | 5434499 |
| 20 | 0 | N/A | \$500.00 | 10 | \$5,000.00 | 21 | \$10,500.00 | 67.74\% | 4908580 |
| 21 | 0 | N/A | \$30,000.00 | 0 | \$0.00 | 5 | \$150,000.00 | 100.00\% | 7245999 |
|  |  |  | Totals: | 453216 | \$2,313,479.00 | 1,192,182 | \$7,107,219.00 |  |  |


| TICKET QUANTITY: POOLS: <br> PACKS / GAME: <br> PACKS / POOL: <br> PACK SIZE: <br> POOL SIZE: |  | $\begin{array}{r} 7,246,000 \\ 30.19 \end{array}$ | MIN QUANTITY MAX QUANTITY | $\begin{array}{\|c\|} \hline 7,056,000 \\ 7,344,000 \\ \hline \end{array}$ |  | PRIZE STRUCTURE Joker's Wild |  |  | ETAIL PRICE: evenue: |  | $\begin{array}{r} \$ 2.00 \\ \$ 14,492,000 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 57,968 |  |  |  | exas Lottery Game \# 2 |  |  | IZE FUND: |  | \$9,420,698 |
|  |  | 1,920 |  |  |  | IGT Job \# 012109 |  |  | ERCENTAGE: |  | 65.0061965\% |
|  |  | 125 |  |  |  | rsion 3 dated May 11, | 2020 |  | STANT FUND: |  | \$9,420,698 |
|  |  | 240,000 |  |  |  |  |  |  | STANT-WIN PAY | OUT: | 65.0061965\% |
| PRIZE | TIER | Description | Number of Wins PerTicket | TOTAL PRIZEAMOUNT | ODDS (1 IN:) | TOTAL PRIZES | WINNERS IN 240,000 (PER POOL) | WINNERS IN 125 (PER PACK) | PRIZE COST | $\underset{\text { FUND }}{\text { \% OF PRIZE }}$ | \% PER PRIZETIER |
| LEVEL | CODE |  |  |  |  |  |  |  |  |  |  |
| 1 | L | \$2 | 1 | \$2 | 9.62 | 753,307 | 24,960 | 13.00 | \$1,506,614 | 15.99\% |  |
| 2 | L | \$2 (DBL) | 1 | \$4 | 15.62 | 463,933 | 15,360 | 8.00 | \$1,855,732 | 19.70\% |  |
| 3 | L | \$4 | 1 | \$4 | 62.39 | 116,138 | 3,840 | 2.00 | \$464,552 | 4.93\% |  |
| 4 | L | \$5 | 1 | \$5 | 62.57 | 115,806 | 3,840 | 2.00 | \$579,030 | 6.15\% |  |
| 5 | L | \$5 (DBL) | 1 | \$10 | 249.44 | 29,049 | 960 | 0.50 | \$290,490 | 3.08\% |  |
| 6 | L | \$2 (DBL) $+(\$ 2 \times 3)$ | 4 | \$10 | 167.29 | 43,315 | 1,440 | 0.75 | \$433,150 | 4.60\% |  |
| 7 | L | \$10 | 1 | \$10 | 497.94 | 14,552 | 480 | 0.25 | \$145,520 | 1.54\% |  |
| 8 | L | (\$2 x 5) + \$5 (DBL) | 6 | \$20 | 166.69 | 43,471 | 1,440 | 0.75 | \$869,420 | 9.23\% |  |
| 9 | L | \$20 | 1 | \$20 | 499.83 | 14,497 | 480 | 0.25 | \$289,940 | 3.08\% | Low Tier: $68.30 \%$ |
| 10 | M | \$5 (DBL) + \$20 (DBL) | 2 | \$50 | 2,129.30 | 3,403 | 113 |  | \$170,150 | 1.81\% |  |
| 11 | M | ( DBL ) $+(\$ 10$ (DBL) x | 3 | \$50 | 1,945.23 | 3,725 | 123 |  | \$186,250 | 1.98\% |  |
| 12 | M | \$5 $\times 10$ | 10 | \$50 | 478.06 | 15,157 | 502 |  | \$757,850 | 8.04\% |  |
| 13 | M | $(\$ 5 \times 2)+\$ 10$ (DBL) + | 9 | \$50 | 300.48 | 24,115 | 799 |  | \$1,205,750 | 12.80\% |  |
| 14 | M | \$50 | 1 | \$50 | 4,932.61 | 1,469 | 49 |  | \$73,450 | 0.78\% |  |
| 15 | M | \$10 x 10 | 10 | \$100 | 11,898.19 | 609 | 20 |  | \$60,900 | 0.65\% |  |
| 16 | M | \$50 (DBL) | 1 | \$100 | 11,743.92 | 617 | 20 |  | \$61,700 | 0.65\% |  |
| 17 | M | - 10 (DBL) + \$20 (DBL | 9 | \$100 | 3,870.73 | 1,872 | 62 |  | \$187,200 | 1.99\% |  |
| 18 | M | \$100 | 1 | \$100 | 63,008.70 | 115 | 4 |  | \$11,500 | 0.12\% |  |
| 19 | M | $00(\mathrm{DBL})+(\$ 50$ (DBL) $)$ | 4 | \$500 | 34,179.25 | 212 | 7 |  | \$106,000 | 1.13\% |  |
| 20 | M | \$500 | 1 | \$500 | 233,741.94 | 31 | 1 |  | \$15,500 | 0.16\% | Mid Tier: $30.11 \%$ |
| 21 | H | \$30,000 | 1 | \$30,000 | 1,449,200.00 | 5 |  |  | \$150,000 | 1.59\% | High Tier: 1.59\% |
|  |  | TOTAL CASH PRIZES |  | 1 in 2 Decimals: | $\begin{array}{r} 4.40 \\ 4.4038 \end{array}$ | 1,645,398 | 54,500 | 27.50 | \$9,420,698 | 100.00\% |  |

Joker's Wild
Texas Lottery Game \#2288
IGT Job \# 012109
ersion 3 dated May 11, 2020

| Consolidated <br> odds are 1 in: |  |  |  |
| :--- | ---: | ---: | ---: |
|  | $\$ 2$ | 9.62 | 753,307 |
|  | $\$ 4$ | 12.49 | 580,071 |
|  | $\$ 5$ | 62.57 | 115,806 |
|  | $\$ 10$ | 83.37 | 86,916 |
|  | $\$ 20$ | 125.00 | 57,968 |
|  | $\$ 50$ | 151.37 | 47,869 |
|  | $\$ 100$ | $2,255.21$ | 3,213 |
|  | $\$ 500$ | $29,818.93$ | 243 |
|  | $\$ 30,000$ | $1,449,200.00$ | 5 |
|  |  |  | $1,645,398$ |


| PRIZE LEVEL | Description | $\begin{gathered} \text { Number of Wins per } \\ \text { Ticket } \end{gathered}$ | GLEPS TYPE: <br> PER GAME: <br> PER POOL: | A |  | B |  | C |  | D |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 14,497 |  | 14,409 |  | 14,552 |  | 14,510 |  | 57,968 |  |
|  |  |  |  | 480 |  | 480 |  | 480 |  | 480 |  | 1,920 |  |
|  |  |  | PRIZE: | Number: | Amount: | Number: | Amount: | Number: | Amount: | Number: | Amount: | TOTAL | AMOUNT |
| 1 | \$2 | 1 | \$2 | 11 | \$22 | 16 | \$32 | 13 | \$26 | 12 | \$24 | 753,307 | \$1,506,614 |
| 2 | \$2 (DBL) | 1 | \$4 | 9 | \$36 | 6 | \$24 | 8 | \$32 | 9 | \$36 | 463,933 | \$1,855,732 |
| 3 | \$4 | 1 | \$4 | 2 | \$8 | 0 | \$0 | 2 | \$8 | 4 | \$16 | 116,138 | \$464,552 |
| 4 | \$5 | 1 | \$5 | 1 | \$5 | 3 | \$15 | 1 | \$5 | 3 | \$15 | 115,806 | \$579,030 |
| 5 | \$5 (DBL) | 1 | \$10 | 1 | \$10 | 0 | \$0 | 1 | \$10 | 0 | \$0 | 29,049 | \$290,490 |
| 6 | \$2 (DBL) $+(\$ 2 \times 3)$ | 4 | \$10 | 1 | \$10 | 2 | \$20 | 0 | \$0 | 0 | \$0 | 43,315 | \$433,150 |
| 7 | \$10 | 1 | \$10 | 0 | \$0 | 0 | \$0 | 1 | \$10 | 0 | \$0 | 14,552 | \$145,520 |
| 8 | $(\$ 2 \times 5)+\$ 5$ (DBL) | 6 | \$20 | 0 | \$0 | 1 | \$20 | 1 | \$20 | 1 | \$20 | 43,471 | \$869,420 |
| 9 | \$20 | 1 | \$20 | 1 | \$20 | 0 | \$0 | 0 | \$0 | 0 | \$0 | 14,497 | \$289,940 |
| TOTAL PRIZES |  |  |  | 26 | \$111 | 28 | \$111 | 27 | \$111 | 29 | \$111 | 1,594,068 | \$6,434,448 |

[^0]
## Interoffice Memo

## Payment Approval (VIA EMAIL)

September 29, 2020

The attached invoice(s) for service is being submitted for approval.

| Vendor Name |  |
| :--- | :--- |
| P.O. Number (if applicable) | IGT |
| Invoice Number | $\frac{362-20-9009 \text { RL019 }}{\text { Tx Game Name: }}$ |
| 90115314  <br> Invoice Amount: Game 2288 Joker's Wild |  |

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator) Please forward to the next person for approval

## Robert Tirloni (Products Manager)

Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

Date

Date
正

Date

October 9, 2020

IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840
BTLL TO: 20318
Texas Lottery Commission

Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

## INVOICE

INVOICE NUMBER: 90115314
DATE


## REMARKS:

Unrounded Invoice Total \$ 315,996.8800
PAYMENT TERMS:
Due within 30 days


## REMITTANCE:

Please remit payment in USD:
For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
For ACH payments
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
San Francisco CA 94104
ABA No. 121000248
BA No
Account No. 4417073848
Account No. 4417073848
Account Name: IGT Global Solutions Corp Account Name: IGT Global Solutions Corporation


Closing Scratch Ticket Game Analysis
2/24/19-2/27/21
Average Number of Weeks for 85\% Average Sell Through

|  | A | B | C | D |  | E | F | G | H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price Point |  |  |  |  | Price Point |  |  |  |
| Print Quantities | \$1 | \$2 | \$3 | \$5 | Print Quantities | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | Week 14 | Week 16 | Week 17 | Week 17 | 3M | None | None | None | None |
| 10M-14.99M | Week 16 | None | None | Week 25 | 4M | Week 16* | None | None | Week 51* |
| 15M-19.99M | Week 23 | None | Week 31 | Week 48 | 5M | Week 13* | None | Week 38* | Week 35* |
| 20M-24.99M | None | None | None | Week 38 | 6M | Week 14 | Week 24 | None | None |
| 25M-29.99M | Week 32* | None | None | None | 7M | Week 16 | Week 34 | None | None |
| 30M-34.99M | None | Week 46* | None | None | 8M | Week 21 | Week 40 | None | None |
| >35M | None | Week 63 | None | Week 42* | >9M | Week 30 | Week 36* | None | None |

Average Weekly Dollar Sales at 85\% Average Sell Through

|  | A | B | C | D | 有 | E | F | G | H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price Point |  |  |  |  | Price Point |  |  |  |
| Print Quantities | \$1 | \$2 | \$3 | \$5 | Print Quantities | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | \$560,738 | \$776,573 | \$927,958 | \$1,946,842 | 3M | None | None | None | None |
| 10M-14.99M | \$607,596 | None | None | \$2,218,148 | 4M | \$2,364,236 | None | None | \$3,873,162 |
| 15M-19.99M | \$633,975 | None | \$1,585,325 | \$1,515,020 | 5M | \$3,760,439 | None | \$3,506,730 | \$6,271,944 |
| 20M-24.99M | None | None | None | \$2,468,328 | 6M | \$4,039,631 | \$4,400,564 | None | None |
| 25M-29.99M | \$776,998 | None | None | None | 7M | \$3,884,366 | \$3,675,833 | None | None |
| 30M-34.99M | None | \$1,280,700 | None | None | 8M | \$3,381,845 | \$3,828,587 | None | None |
| >35M | None | \$1,061,088 | None | \$4,122,095 | >9M | \$4,682,820 | \$5,671,831 | None | None |

None $=$ no games at this level with $85 \%$ sell through

* only one game at this level with $85 \%$ sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only


[^0]:    T CONFIDENTIAL AND PROPRIETARY

